



The Largest Privately Owned Hereford Newspaper in North America

Serving Commercial Cattlemen & Registered Hereford Breeders

Vol. 29, No. 4

Published by: Hereford America, Inc. • 13823 Beaver Creek Place • Reva, SD 57651 • Est. 1996

November/December 2025

Editorial Comments...



Jill Hotchkiss

Holy cow what a fall it has been in the Hereford business! Fantastic female sales, great prices at the sale barns, Hereford tours and more. It couldn't get much better.

I had the opportunity to attend the first day of the Big Sky Hereford Tour which is part of the World Hereford Conference. We went to NJW Polled Herefords near Sheridan, WY which was the first tour stop, then went back to Billings, MT to attend the Montana Hereford Association's banquet and award presentations along with the NILE Hereford show the next day. I wasn't able to go to the rest of the tour due to time constraints trying to get this issue out but it would have been a lot of fun.

There were people from all over the world in this tour group of about 115. They were greeted at their hotel in Billings the night before. It was so interesting to talk to folks from other countries and a few from the U.S and learn about their cattle, crops, where they live and what they do. There were truly some very, very nice people on this tour. They seemed to enjoy the tour stop at Wards and it was a great way to kick off the Big Sky Tour.

The Ward family — Ned, Jan and Bell — had a wonderful tour stop, first going to their north ranch by Decker, MT and finishing up at their south place close to Sheridan, WY. The group was impressed with their different groups of cattle as well as wonderful hospitality and the beautiful fall scenery. It's been years

(continued on page 12)

Granzow Herefords: Capturing the full value of raising quality cattle

by Candace Krebs

Capturing the full value of raising quality cattle — that's why the Granzow family started a registered herd on the western edge of the Kansas Flint Hills back in 1975. It also explains why today Tom Granzow and his family feed out everything they don't sell as bulls or replacement females, why they invested in a custom meat locker in their local community, and why they plan to host their first production sale next March. When Granzow hosted a stop on the 2025 Kansas Hereford tour in August, it was the second time in more than two decades he wasn't in charge of organizing the event or keeping it on schedule. He managed the association for 24 years, before handing the reins in 2024 to young Hereford producer Oliver Beall. Since experiencing health-related issues about five years ago, he's also been shifting more of the ownership and responsibilities for the cattle operation



Nice group of young cows at Granzows reflect years of good breeding selections.

to the next generation.

In addition to working on the ranch, son Tobyn co-owns and helps operate the locker plant in nearby Herington, First Choice Meats, which Tom origi-

nally purchased with two other partners in 1991. Daughter Toniann Richard, who works in healthcare management in the Kansas City area, contributes marketing

(continued on page 6)

Persistence Pays Off for Hoffman Herefords

By B. Lynn Gordon

Three years shy of celebrating their 100th anniversary, Hoffman Herefords of Leola, SD, continues to honor its history, adapts to the transitions in the beef industry, and is embracing the involvement of the next generation. Today, Colin and Mary Beth Hoffman proudly carry on the family's livestock legacy, which was pioneered by Colin's grandfather.

At 20 years old, Emil K. Hoffman, who came from a large family of five brothers and five sisters, and newly married to his 16-year-old bride, decided to venture out on his own. In 1928, he purchased land on the wide-open prairies in McPherson County, a county bordering North Dakota. Tirelessly devoted to



Keeping the bulk of bred heifers has shifted the makeup of the Hoffman herd.

planting trees on land known as difficult to establish trees, the elder Hoffman knew wind protection was important for his cattle during the long, harsh winters in north central South Dakota.

To raise livestock, he also needed a reliable source of water. The ranch, located in Spring Township, had natu-

(continued on page 14)



**KCF BENNETT
DOMINION K510**
Reg # P44405363
Semen Available

CED	BW	WW	YW	MILK	SC	SCF	CW	REA	MARB	\$BMI	\$BII	\$CHB
5.6	2.0	84	138	30	1.9	21.5	120	1.50	0.32	500	613	197



**KCF BENNETT
MONUMENT J338**
Reg # P44320126
Semen Available

CED	BW	WW	YW	MILK	SC	SCF	CW	REA	MARB	\$BMI	\$BII	\$CHB
15.8	-4.1	67	101	46	1.4	25.3	104	0.71	0.66	546	671	208



**KCF BENNETT
EAGLE H550**
Reg # P44249999
Semen Available

CED	BW	WW	YW	MILK	SC	SCF	CW	REA	MARB	\$BMI	\$BII	\$CHB
9.0	0.6	80	135	34	2.0	21.4	81	0.39	0.58	457	588	171



**SHF HEADSTRONG
D287 H315 ET**
Reg # P44123822
Semen Available

CED	BW	WW	YW	MILK	SC	SCF	CW	REA	MARB	\$BMI	\$BII	\$CHB
71	2.4	79	126	31	2.2	16.9	99	1.08	0.25	401	502	159



**HHF PROVISION
5L ET**
Reg # P44453642
Semen Available

CED	BW	WW	YW	MILK	SC	SCF	CW	REA	MARB	\$BMI	\$BII	\$CHB
13.1	0.2	73	122	38	1.9	32.0	104	0.96	0.15	624	725	164



Sale book available upon
request PRE-REGISTER for the
Sale at
www.KNOLLCRESTFARM.com
or by scanning the QR Code



**KCF BENNETT
BEDROCK H642**
Reg # P44250089
Semen Available

CED	BW	WW	YW	MILK	SC	SCF	CW	REA	MARB	\$BMI	\$BII	\$CHB
10.4	-0.3	75	106	43	1.4	15.4	100	1.01	0.34	391	494	172

Featuring
175 BULLS

TOTAL PERFORMANCE BULL SALE

DECEMBER 5, 2025
FRIDAY, 12:00 NOON EST

SELLING SONS OF THESE SIRES

KCF Bennett Monument J338 • KCF Bennett Dominion K510
KCF Bennett Eagle H550 • SHF Headstrong D287 H315
RST 5051 Small Town Kid 9023

Angus, Hereford,
Gelbvieh and Balancer Bulls



Paul S. Bennett
(434) 941-8245
Jim G. Bennett
(434) 664-7935
Dalton G. Bennett
(434) 664-7946
Brian R. Bennett
(434) 664-8309
Scott R. Bennett
(434) 660-7268

P.O. Box 117 • Red House, VA 23963
Martha Johnson, Office Manager
(434) 376-3567
knollcrest@knollcrestfarm.com

LiveAuctions.TV
www.knollcrestfarm.com

CALENDAR OF

Sales & Events

November

- 13Hoffman Ranch Fall Bull Sale
with Stellopflug Cattle Co.
Thedford, NE
- 14SDHA Annual Meeting &
Banquet
Brookings, SD
- 15SD Excellence Sale
Brookings, SD
- 18B&D The Fall Classic
Odin, KS
- 18Deadline for Northern Select
Online Auction
- 20Largent & Sons Bull Sale
Kaycee, WY
- 24The Berry's Bull Sale
Cheyenne, WY

December

- 5Knoll Crest Farm Total
Performance Bull Sale
Red House, VA
- 6Frederickson Ranch Bull Sale
Spearfish, SD
- 9ND Hereford Association
Northern Select Online Sale
smartauctions.co
- 11Hereford Influence Feeder
Calf Sale
Pipestone, MN
- 12Minnesota Hereford Breeders
Annual Meeting and Banquet
Hutchinson, MN
- 13GoPher the Purple Sale
Hutchinson, MN
- 19Three Hills Ranch Bull
& Female Sale
Baldwin, IA
- 19Hilltop Hereford Ranch
Baldy Heifer Sale
Burwell Livestock Market, NE

January

- 19Van Newkirk Herefords
Bull Sale
Oshkosh, NE
- 20Mrnak Herefords
Production Sale
Bowman, ND
- 22Hilltop Hereford Ranch
Online Bull Sale
www.TheLivestockLink.com
- 24Melcher Herefords Bull Sale
www.TheLivestockLink.com
and Page, NE
- 25Knippling Hereford
Online Bull Sale
www.TheLivestockLink.com
- 27The Final World Class Bull Sale
Manhattan, MT
- 29Ridder Herefords Sale
Callaway, NE

February

- 2Pelton Polled Herefords
Cattlemen's Classic Sale
Halliday, ND
- 4Durbin Creek Ranch Sale
Worland, WY

- 5Stroh Hereford Ranch
Bull Sale
Killdeer, ND
- 6Baumgarten Cattle Co.
Production Sale
Belfield, ND
- 6Dvorak Herefords Sale
Lake Andes, SD
- 6Elkington Polled Herefords
Bull Sale
Idaho Falls, ID
- 7Upstream Ranch Bull Sale
- 7Taylor, NE
- 7Walker Polled Herefords
Foundation for the Future
Bull Sale
Morrison, TN
- 7Hill 70 Quantock Ranch
"Barn Burnin' Bull Sale"
Lloydminster, Alberta
- 9Fawcett's Elm Creek Ranch
Bull and Female Sale
Ree Heights, SD
- (continued on page 5)

RAUSCH HEREFORDS

EST. 1946

PRESIDENT'S DAY

MONDAY, FEBRUARY 16, 2026

68th Annual Bull & Female Sale

200 BULLS & 300 HEIFERS SELL

AT THE RANCH NEAR HOVEN, SD

NJW 79Z 029H VISTA 147L ET



POLLED | 44486345

CED	BW	WW	YW	MM	REA	MARB	BMI	CHB
5.6	2.8	65	110	35	.43	.3	545	145

H TIMELESS 2236 ET



HOMOZYGOUS POLLED | 44369841

CED	BW	WW	YW	MM	REA	MARB	BMI	CHB
0	4.7	86	138	32	.40	.35	449	150

R IDENTITY 6112



POLLED | 44360793

CED	BW	WW	YW	MM	REA	MARB	BMI	CHB
8.4	-0.6	60	90	31	.61	.34	441	162

PERFORMANCE CATTLE from a MATERNAL HERD

DEVELOPED WITH RIGID EXPECTATIONS TO PERFORM YEAR IN AND YEAR OUT.

NO CREEP. NO EXCUSES. OUR GOAL IS TO PRODUCE MATERNAL BASED,

PERFORMANCE-ORIENTED CATTLE THAT WORK FOR THE CATTLEMEN IN OUR REGION.



Find us on Facebook & Instagram

RAUSCHHEREFORDS.COM

14831 Hereford Rd. Hoven, SD 57450

R

Shannon Rausch 605.769.0203

Jacob Rausch 605.769.0552

Peter Rausch 605.281.0471

Jacob@rauschherefords.com

FERTILITY • LONGEVITY • CONSISTENCY • PERFORMANCE

2nd Annual

NORTH DAKOTA

Hereford Association

SPONSORED ONLINE SALE

Smartauctions.co [smartauctions](https://smartauctions.com)

Sale closes December 9, 2025

SALE FEATURES:
Herd Bull Prospects ■ Bred Heifers
Show Heifers ■ Show Steer Prospects
Embryos ■ Semen lots

DONATION HEIFER SPONSORED BY:
Mrnak Herefords,
Bowman, ND

FOR MORE INFORMATION CONTACT:
Brent Mrnak 701-206-0604
Dan Donnelly 651-353-7282
Kayla Dorrell 701-260-2768

Subscribe Now!

Canadian & Foreign subscriptions — \$40 U.S. funds, one year

U.S. subscriptions —

\$25 - one year, third class

\$40 - two years, third class

\$35 - one year, first class

\$60 - two years 1st class

(Advertisers placing \$150 or more in advertising for the season will receive a free first class subscription.)

Note: When submitting an address we need to have 3 lines including a PO Box, Route or Street for the second line. Thanks!

Send new or corrected address to:

Credit Card Payments
You may pay your subscription or advertising bill online by credit card through our website or by calling us with your credit card information.

Hereford America
13823 Beaver Creek Place
Reva, SD 57651

Your subscription expiration date is printed above your name on the front page label area.
For questions call Marc Hotchkiss at 605/866-4495.
If your address changes please be sure to notify us.

Name

Address

City

State Zip

Phone E-mail

Commercial Breeder

Registered Hereford Breeder

Registered Breeder, Other Breed

Other

Polled

Horned

Both

Signature Nov/Dec. 2025

(Required for Post Office Regulations)

The official Hereford publication for the states of
South Dakota, North Dakota and Wyoming

HEREFORD AMERICA

605/866-4495

WWW.HEREFORDAMERICA.COM

13823 Beaver Creek Place • Reva, SD 57651

PUBLISHED 7 TIMES A YEAR:
SEPTEMBER-APRIL/MAY
(April/May and Nov/Dec are combined issues)
by Hereford America, Inc., a family owned & operated business.
Jill and Marc Hotchkiss
Jill Hotchkiss - jbh@herefordamerica.com
Marc Hotchkiss - marc@herefordamerica.com
— In memory of Byron Bayers —

Editor:
Ad Design/
Production:
Editorial Assistant:
Proofreader:

Jill Hotchkiss
Robin Engel, Jill Hotchkiss
Taylor Vroman
Taylor Vroman

Opinions expressed by our editors, columnists, letters to the editor or other writers or news sources are not necessarily those of the management. We welcome your comments, ideas, suggestions and letters to the editor. All correspondence (including e-mails) must be signed or must clearly identify the name of the author.
Hereford America shall not be liable for slight changes or typographical errors that lessen the value of an advertisement. Hereford America's liability for errors or omissions in connection with an advertisement is strictly limited to publication of the advertisement in any subsequent issue or the refund of any monies paid for the advertisement. Advertising placed after deadline must be approved by the Editors. All materials for such advertising must be in by date specified by Editor. Late charges may apply. If an ad is placed and all materials are not received by date needed all attempts will be made to compile the ad from available materials. Any cancellations after deadline are subject to full charges for the ad.
Hereford America reserves the right to refuse advertising to anyone.
All contents Copyright 2025 by Hereford America, Inc., except Trademarks and Copyrights otherwise noted in which Hereford America, Inc. disclaims any proprietary interest.

CALENDAR OF

Sales & Events

(continued from page 3)

11	Friedt Herefords Sale Dickinson, ND	21	Carmichael Herefords Bull Sale Meadow, SD
13	Topp Herefords Production Sale Grace City, ND	23	Colyer Herefords Bull Sale Bruneau, ID
13	CX Ranch Bull Sale Lewiston, ID	24	Perez Spring Bull Sale Nara Visa, NM
14	White Hawk Ranch Bull Sale Buchanan, GA	25	EF1 Cattle Co. Production Sale Carpio, ND
16	Rausch Herefords Bull & Female Sale Hoven, SD	26	L Bar W Sale Absarokee, MT
17	Bar JZ Ranch Production Sale Holabird, SD	27	Gant Polled Herefords Sale Geddes, SD
17	McClun's Lazy JM Ranch Bull and Female Sale Torrington, WY	28	Tegtmeier Polled Herefords Production Sale, Burchard, NE
18	Shaw Cattle Co. Bull Sale Caldwell, ID	27	Jamison Ranch Bull Sale Quinter, KS
19	Mitchell Livestock Hereford- Influence Feeder Calf Sale Mitchell, SD	28	Kreth Herefords Production Sale Mt. Vernon, SD
20	Hoffman Ranch Spring Bull Sale Thedford, NE	28	Wagner Herefords Sale Redfield, SD
21	Delaney/Atkins Bull Sale Lake Benton, MN	28	Chapman Land & Cattle & Woolfolk Farms Genetic Source Bull & Female Sale Nunnely, TN

March

2	Kester Herefords Atkinson, NE	19	Odin, KS Bar Star Cattle Co. Bull Sale Musselshell, MT
2	Harrell Hereford Ranch Bull and Female Sale Baker City, OR	25	NJW Polled Herefords Bull & Female Sale Sheridan, WY
3	S&S Polled Herefords Production Sale Guide Rock, NE	27	Hennebold Herefords Bull Sale Winner, SD
5	Jensen Ranch Annual Bull Sale Courtland, KS	28	Sandhill Farms Production Sale Haviland, KS
7	Doyle Hereford Ranch Bull Sale Wolfe City, TX	30	Snowshoe Cattle Co. Bull Sale Arthur, NE
7	Section 16 Bull Sale Worthing, SD	30	Sidwell Ranch and Frank Herefords Production Sale Columbus, MT
9	Holden Herefords Sale Valier, MT		
10	Cooper Hereford Ranch Sale Willow Creek, MT		
11	Ravine Creek Ranch Production Sale Huron, SD		
13	Sleepy Hollow Farm The Strategy Bull Sale Centerville, SD		
14	Tricky's Herefords Bull Sale Winfred, SD		
14	Gustafson Herefords & Granzow Herefords Inaugural Bull Sale www.TheLivestockLink.com		
16	B&D Spring Opener Bull Sale		

April

6	Stuber Ranch Production Sale Bowman, ND
11	Knoll Crest Farm Bull and Heifer Sale Red House, VA
12	Sandrock Ranch Production Sale Benton, WI
19	Lindskov's LT Ranch Bull Sale Isabel, SD



Need bulls? Shop feddes.com

BW	0.4
WW	72
YW	114
M	33
M+G	69
REA	.93
Marb	.16

F Deluxe 548

Beefy and fancy from a pretty mother. Our Deluxe sons are stout!
See more of them at feddes.com.

BW	0.9
WW	84
YW	130
M	41
M+G	83
REA	.97
Marb	.33

F Monument 536

Homozygous polled. CHB \$180. Fantastic GE-EPDs. Power bull with
calving ease, mass, milk, and carcass.

BW	-0.3
WW	74
YW	118
M	31
M+G	68
REA	.89
Marb	.39

F Deluxe 508

Super carcass bull. First-calf mother by Merit.

For Sale Privately
40 Bulls

Feddes Herefords

Tim 406.570.4771
tfeddes@msn.com
2009 Churchill Road

Dan 406.570.1602
drfeddes@msn.com
Manhattan, MT 59741

Our sale is any time you want. All our cattle sell privately.
See more cattle for sale at:

www.feddes.com

BW	-0.7
WW	64
YW	103
M	42
M+G	74
REA	.65
Marb	.30

F Monument 545

Ideal structure and pigment. First-calf mother.

Granzow...

(continued from page 1)

expertise and merchandizes their direct-marketed beef to customers in her area.

Seeing their children so interested and capable in continuing as the fifth generation on the family's land has been rewarding for Tom and his wife Mary, who recently retired from owning and managing a beauty salon to focus on doing bookwork and accounting for the ranch. Tom credits his son with helping ease the transition process. Tobyn grew up working on the ranch, and later became involved in the processing business as well. "He's always had the knack for this, he's always had the want-to, and he's always

understood what we are and who we are," Tom said. "And he's very humble about it. He's been a great right-hand man to me, and I hope I can be as good a right-hand man to him as we move forward."

Feeding expertise

One of Tom's most significant contributions to the breed was to apply experience he gained early in life working as a cattle manager at a local custom feedyard to managing the Hereford feed-out program and advocating for feedlot performance testing and retained ownership. His interest in documenting how cattle perform in the real world started while he was at Kansas State University earning an animal science degree and taking



One of Granzow's main herd sires, CL 1 Domino 3248L 1 ET, is owned with Gustafson Herefords. They purchased him from Coopers.



Tobyn, Toniann Richards, Tom and Mary Granzow.

advantage of various work opportunities. "I just always felt like cattle have got to work, they can't just be pretty," he said. "I've always believed in having actual data. EPDs were just starting to be formulated back when I was in college. But I still believed in having as much actual data as I could, because that's how you make your selections more accurate." He recalled his genetics professor Walt Smith, who worked on feed efficiency research and further strengthened that viewpoint. "If Dr. Smith was still around today, I could just see him sitting at his desk, looking at the numbers, comparing them to our EPDs, shaking his head, and saying, 'This just isn't working,'" Granzow said. "Sometimes the EPDs

are not reflective of the actual cattle. They are a useful tool, but they are not the end-all-be-all for genetic selection." As Kansas Hereford Association secretary, in around 2005, Granzow took over managing the American Hereford Association's genetic outreach program, which later became the National Hereford Feed-out.

"A bunch of us breeders in Kansas had participated starting in the 1990s," he recounted. "Craig Huffhines (then AHA executive vice president) didn't want to see it shut down, so our association agreed to take it over. We thought it was really worthwhile to continue it." During the years Granzow managed the program, the breed made huge strides on

MINNESOTA HEREFORD BREEDERS

GO-PHER

THE

purple

SALE

Please join us to celebrate the

45th Annual

Go-Pher the Purple Sale!



Scan for sale offering!



The Quality You Expect. From Breeders You Trust.

LiveAuctions.TV

Neil & Katie Johnson, Sale Managers
(507) 215-1114 | (507) 820-0803

Call or text to request a printed catalog!

SATURDAY

DECEMBER 13, 2025 AT NOON

HUTCHINSON, MINNESOTA

minnesotaherefordbreeders.com

carcass merit, including marbling and quality grade, without compromising yield grade. The test also cemented the breed's reputation for feed efficiency, proving that Hereford cattle consistently deliver feed-cost savings of 15 to 20 percent, while maintaining growth and cost-of-gain that tops the industry. "The unique thing we did is that the cattle, whether horned or polled, weren't necessarily hand-selected. Some producers would feed out their whole calf crop, others would do sire groups. But it was always a true cross-section of the whole breed. I always felt like that made it a pretty honest thing," he said. Beall, who is now the association executive in Kansas, talked about the contribution Granzow made by orga-



Oliver Beall, new KHA exec.

nizing the feed-out and finding a feed-lot willing to take on the extra work. "A lot of Hereford ranchers got involved through that and started feeding out their cattle because of what Tom did, because they were tired of being docked at the sale barn," he said. Beall counts himself among those producers.

"Starting out I would background our steers and sell them. We've got a good sale barn out where I live, and they've always done a good job of selling our steers," he said. "But when the market got tough, our cattle got picked on. If the market was fair or decent, our calves would sell with the rest of them.



Toby Granzow filling orders at First Choice Meats where he is the manager.



First Choice Meats, a local locker plant Granzows have owned with various partners over the years.

If the markets were poor, they were looking to find money anywhere, and we would get hammered. But I knew what my cattle were. Why should I give my profit away to somebody else?"

Retaining ownership carries upfront risk and takes some adjustment, so it has been helpful having the support and education of a cooperatively run feeding program, Beall said. "When you're feeding cattle there's risk in it. The flip side is the rewards a lot of years totally outweigh that. A couple of years ago the cattle made a lot of money by feeding them out," he said. "Even

(continued on page 8)

KEEP IT GOING!

★★★ Currently most analysts say our wonderful cattle market should last for another 1 to 3 years. While no one knows for sure, the best way to **'KEEP IT GOING'** is to decide **NOW** to use the continuous power of

DESERT  MART **HEREFORD BULLS! ★★★**

★ THE DATA SPECIALIST!

He has done it all! 'Prime' has quite possibly seen more sons sell for more dollars to more ranchers than any other Hereford bull in recent history. Our reason is his tremendous proven data... even as an active 9 year-old. He still is ranked in the very top 1% of the breed in 5 different categories. No wonder we have over 100 daughters working in our herd!



★ THE RANGE SPECIALIST!

'Bond' is a massively thick, goggle-eyed athlete! As a 5 year-old he has hard dark feet that have never been trimmed! His sons we've sold to many top producers have not had even one glitch. We love his functional daughters! 'Bond' goes back to our iconic 18 year-old 'Christi' cow 3 times!

THE DESERT  MART **'DOUBLE PORTION' SALE!**

THURSDAY, NOVEMBER 20, 2025

**SELLING: 100 POWER-PACKED
HEREFORD BULLS**

LiveAg

LARGENT AND SONS

HEREFORD CATTLE SINCE 1902
P.O. Box 66, Kaycee, WY 82639
10 miles south on I-25

Mark & Cathy: 307-738-2443

Mark's cell: 307-267-3229 • Dave's cell: 307-267-4491

Toby: 307-267-1997 • Laura: 307-267-6786

largentandsons@yahoo.com • www.largentandsons.com

Granzow...

(continued from page 7)

this year they did, although it's hard to believe that at today's feeder prices." The program, now under the direction of Trey Befort, AHA's director of commercial programs, and currently managed by HRC Feeders of Scott City, KS, continues to evolve, expand and generate industry-wide respect.

"It's been working really good for us," Beall said. "What they are doing with that program is a great thing."

Marketing beef

The Granzows feed out everything that doesn't go into the breeding herd or sell as seedstock, which amounts to around 50 to 75 head a year. By feeding out the cattle at nearby L-4 Feeders and sending them to Greater Omaha Packing for processing, Tom estimates they consistently capture \$100 a head in added value and sometimes significantly more than that. Having Greater Omaha in the market

provides enormous benefit, he said. "National Beef (headquartered in Kansas City) also sells Hereford beef, but they have a different premium grid," he observed. "The one at Greater Omaha has served us well. I like their grid and how they administer it. Our cattle grade well in their system. They are very good to work with. And the fact that their program is designed specifically for Herefords is pretty important." The Granzow family also sells several head a year as wholes or halves of freezer beef. Slaughter and fabrication is done at First Choice Meats, the local locker they've owned with various partners over the years. Tobyn grew up working in the locker plant and later took over management, having gained additional experience working in the meat lab at K-State while earning his degree. He said demand for processing has been so strong since the pandemic they quit processing wild game to focus exclusively on cattle and hogs. The plant

currently does around 12 head of beef a week, along with a few hogs. Processing dates are booked out at least 8 months in advance. If anyone cancels, there's always someone else in line to take their place, he said. Finding and keeping good help has been their biggest challenge. Tobyn is grateful to have two younger employees, Tanner Becker and Matt Ryff, who have stepped up and shown a willingness to take on more responsibility and a larger



Matt Ryff is one of the valued employees at First Choice Meats.

ownership stake in the business. Each day 6 or 7 people work in the plant. They slaughter twice a week and break down carcasses the rest of the time. The meat is flash-frozen, with some of it sold through a retail freezer case next to the front office and reception area. Tobyn, Becker and Ryff, along with Jason Becker, are all experienced meat cutters who grew up working in the plant. They are optimistic about the future of the meat industry, pointing out that people will always need to eat. They also take satisfaction in supplying a critical need for others in the agricultural community.

Bull sale plans

The Granzow family has set a date of March 14 for their first production sale, to be held in conjunction with Gus Gustafson and his family at their ranch near Junction City.

"We had been talking about having a production sale for several years," Tobyn explained. "One night we were discussing it and decided we should do it." They knew Gustafson had interest in conducting a sale as well, so they arranged a meeting with livestock marketers Marc Hotchkiss and Art Handel over breakfast at a Cracker Barrel restaurant. They all came to the same conclusion: if they wanted to do it, now was the time. Not unlike feeding out their cattle, having a sale will give them a better barometer of what the animals are really worth, Tobyn said.

"We've probably left some money on the table at times by selling private treaty," he noted.

They plan to conduct the auction online and in person using a timed format, with computer screens to view and bid on lots, but no live auctioneer.

"I think the online auction is something we'll see more of, especially among the smaller breeders," said Hotchkiss, co-owner of Livestock Link, the video management company that will handle the sale. "Covid is what re-

ally got the internet sales going, in my estimation. Basically this type of sale was coming, but Covid advanced it by 5 or 10 years."

The Granzow offering will reflect common sense, no-nonsense traits geared to working cattlemen.

Tom estimated they leave intact less than half of the bull calves born to their 100-cow registered herd.

"We're not trying to sell every bull we raise. I don't want customers to be disappointed," he said.

He added, "We have some awfully good bull calves that become darn-good steers, because they weigh too much at birth to meet our parameters. We don't have many calves over 90 pounds anymore, but when we do, they become steers. Our selection process has resulted in most of our calves being born in the 76- to 85-pound range." CL 1 Domino 789T 1ET is an example of the kind of bull they strive for. A low birthweight sire often used on first-calf heifers, he still delivers exceptional growth and performance, making his semen popular throughout the breed. "That bull has stayed at zero EPD on birth, and just short of a hundred pounds on yearling weight, for ten years," Granzow emphasized. "We're looking for another one like him. He's had a big influence in this herd."

He described their breeding program as mostly Line One, with a shot of Canadian influence. Their main horned sires are CL 1 Domino 3248L 1 ET, owned with Gustafson, and CL 1 Domino 9164G 1 ET, owned with Meitler Cattle Company of Lucas, KS. In the last few years, they've also introduced a couple of polled sires, Wrangler 3137 from Ollerich Brothers, Clearfield, SD, and SH Masterplan K605, bred by Springhill Herefords at Blue Rapids, Kansas. In addition, they raised a polled son of Hills Galore 44Z Rewind 147E, owned by Bookcliff Herefords, of Russell, KS,

(continued on page 10)

→ FOR SALE ← FULL SIB EMBRYOS



Reg. #44626306

Sire: BIRDWELL NEW STANDARD 2912 ET
BR VALIDATED B413 6035 7098

Dam: TRICKYS TRUSTESS E54 100W H79
TRICKYS Z58-100W E54

KCF BENNETT TRUST B279 ET
KCF MISS TESTED C422
EFBEEF BR VALIDATED B413
BR BENNETT 4R Y428 2101 6035
KCF BENNETT ENCORE Z311 ET
BW 91H 100W RITA 79Z ET
NJW 73S M326 TRUST 100W ET
TRICKYS3UINAPI X09-958T Z58

CE 3.7 BW 3.5 WW 70 YW 109 DMI 0.6 SC 1.6 SCF 24.0 MM 35
MG 70 MCE 1.4 MCW 99 UDDR 1.30 TEAT 1.20 CW 109
FAT 0.044 REA 1.44 MARB 0.64 BMI 552 BII 673 CHB 218

Top 1% for CW, REA, MRB, BMI, BII and CHB!

Indexes: WW & REA 111 / YW 112 / MRB 123

Top-selling bull in our 2025 sale to Delaney, Atkins, Dvorak and Ollerich.

Also selling embryos by Mayfield out of Incognito's mother.
Mayfield semen for sale.

For more information, contact:

TRICKY'S HEREFORDS
www.TrickysWhitefaces.com

Dick & Betty Wettlaufer
(605) 485-2648 • C: (605) 270-3465 • rwettlaufer@triotel.net
44132 234th St. • Winfred, SD 57076

BULL AND FEMALE

REGISTERED HORNED HEREFORD BULLS & HEIFERS | BLACK ANGUS HEIFERS

DECEMBER 19 *Sale*



DVAuction
Broadcasting Real-Time Auctions

THREE HILLS RANCH, INC

60 REGISTERED HORNED HEREFORD BULLS

150 F1 BLACK WHITE FACE BRED HEIFERS
sired by Three Hills Ranch Hereford bulls

50 BLACK AI BRED HEIFERS
AI bred Hereford to TH Advance 6212

VIEW
2:00 PM

SALE LOCATION:
18315 BERNARD RD - BALDWIN, IA

WWW.THREEHILLSRANCH.COM

SALE
6:00 PM

DAVID 563-249-5319

SAM 563-249-1570

LUKE 620-215-5770

Granzow...*(continued from page 8)*

and Frank Hug and Sons, of Scranton, KS, to add to their bull line-up.

Their goal is to maintain the herd's proven genetic pool, while bringing in the polled trait, since increasing numbers of customers are requesting it, Tom said. "We make our selections based on birth weight, weaning weight, yearling

weight, and, of course, eye appeal," he said. "But then we also have the actual carcass data on all those steers and heifers we are slaughtering. We don't need to have an EPD for that, since we know what their full and half-brothers will do." "If you look at ultrasound data, then look at the EPDs, and try to make them correlate, it doesn't happen very often," he added. "But if I have a bloodline here

on the ranch that is consistently producing adequate size ribeyes — not the biggest, because we want to stay away from the discounts — but consistently giving us choice marbling, a good ribeye and a yield grade that's not going to be deducted, that's where we want to be. And that's what we're hitting right now." "With the type of cattle we produce, we can make a steer weigh 1,500 pounds and not get a yield grade 4 or 5," he continued. "You take shorter framed cattle, like the direction some of the industry has gone, and they start running into that. We're not trying to hit the extremes of anything. The grid will move around, but your best deal is still going to be choice grade and yield grade twos and threes. Along with carcass merit, we still really look at gain and feed cost, in other words efficiency. The total package" Granzow is a long-time member of Progress Through Performance Alliance, a cooperative effort that was started with nine other breeders in Kansas and surrounding states to privately compare data within the group and look for ways to collectively improve their herds. Over the years, they've traded semen from each other's herd sires to enhance what they can offer their customers.

Improvements have always been made with the basics in mind. "The cattle have to be fertile, and still have the ability to grow and be efficient, and that has never changed in the entire time I've been raising them," Tom said.

Industry trends

Looking to the future, Granzow takes a measured view of new trends on the horizon, finding some to be beneficial, while others are more problematic.

How to approach the topic of sustainability has created some controversy within the industry. AHA's joint research project with Colorado State University, first launched in 2022 to study metrics like methane emissions, seems reasonable to him.

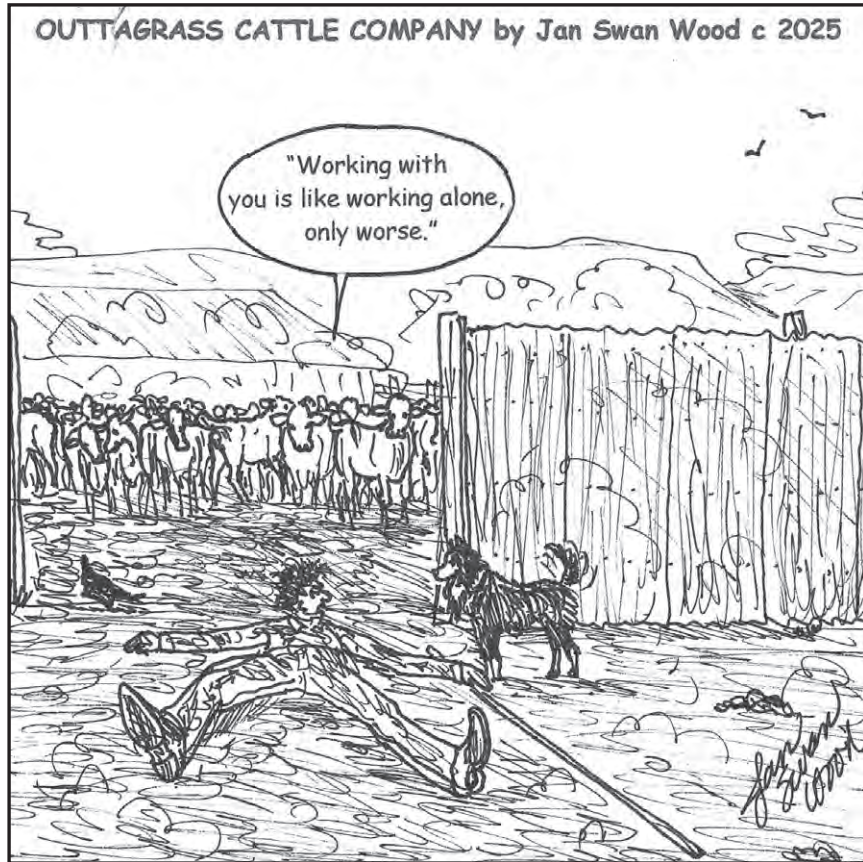
"It makes sense with Herefords, because they're so efficient," he said.

As to whether public interest in the concept of sustainability will wane under the current presidential administration, he doesn't give it much thought.

"Politicians will come and go," he said. "But raising cattle in the Flint Hills will be here for one reason: we harvest the grass with the creatures that God created for us. That's what it comes down to, and we want to do the best job of that we can."

He's less enthusiastic about gene-editing and what it could mean for the integrity of individual breeds in the future.

"I think there are people out there who will try to make that happen, because that's just what they do and how they make money on research and sales," he said. "It seems like that stuff moves faster sometimes than you think it should."

(continued on page 12)

Announcing **2** Breeding Cattle Sales

HILLTOP HEREFORD RANCH

Focused on fertility, longevity and attractive cattle that will work for you!

Please join us for these events

DECEMBER 19, 2025

Burwell Livestock Market • Burwell, NE

55 F1 BALDY HEIFERS

24 sired by Cooper Hereford herd sires

30 are from a reputable central Nebraska herd

AI bred to easy calving Angus bulls. Very gentle and cake broke.

**JANUARY 22, 2026**Online sale at www.thelivestocklink.com**35 REGISTERED LINE 1 BREEDING STOCK**

20 Bulls (Including proven herd bulls, 2-year-old & select yearling bulls) and 15 Bred & Open Females

Online sale hosted by
The Livestock Link**The Livestock Link***For more information contact:***Richard Estergard****308/201-0239**

42998 Drive 789 • Callaway, NE

Rich Labenz**402/432-3853**hthereford.10web.cloud



HH ADVANCE 2082K
REG. 44346737
CE 3.1 BW 3.3 WW 67 YW 109
SC 1.1 MM 35 REA 0.57 MARB 0.13
BMI 354
A complete performance oriented sire.
Who's offspring have extra length and
growth.



HH ADVANCE 2083K
REG. 44346738
CE 1.8 BW 2.4 WW 67 YW 101
SC 1.3 MM 36 REA 0.49 MARB 0.10
BMI 372
Stout, thick-made sire with excellent
EPDs across the board.



HH ADVANCE 2116K
REG. 44335187
CE 7.6 BW -1.4 WW 65 YW 95
SC 1.5 MM 33 REA 0.26 MARB 0.53
BMI 349
Calving ease king who adds pigment
and style to his offering.



HH ADVANCE 2123K
REG. 44346775
CE 2.3 BW 2.7 WW 69 YW 105
SC 1.1 MM 31 REA 0.30 MARB 0.30
BMI 333
Super complete, big boned freight
train with a tremendous set of EPDs.



CL 1 DOMINO 241K
REG. 44347250
CE 5.0 BW 0.3 WW 54 YW 82
SC 1.9 MM 35 REA 0.50 MARB 0.10
BMI 438
Easy fleshing, structurally superior,
and maternally strong sire.

EF1

Cattle Co

CARPIO, NORTH DAKOTA

ANNUAL PRODUCTION SALE
February 25th, 2026

Selling 40 Powerful
Horned Hereford
Bulls

SCAN TO ACCESS
OUR WEBSITE!



THE SOURCE
2-YEAR-OLD BULLS
2-YEAR GUARANTEE

EF1 Cattle Co.
For us, Line 1 makes the
difference.

Travis, Summer, Isabel, Gus, George,
and Hazel Engelhard:

701-833-9699

18301 254th St NW Carpio, ND 58725

ef1cattle@gmail.com

Follow us on social media!



@ef1cattleco



Granzow...

(continued from page 10)

"Our customers are mostly people with 50 to 100 cows," he added. "Is gene-editing that important to them, or is it going to be pushed on them? They still just want to buy a bull to put out with their cows, and they want to buy the best bull they can and a bull they can afford. That's what we're in business for."

What is important to many of his potential customers is not getting discounted at the sale barn for selling calves without a black hide.

An idea that's been floated among various non-black breeds to get around that problem is having a way to sell

Editorial...

(continued from page 1)

since I was in the Decker area but with the fall colors and rolling hills it certainly added to the experience.

I even met up with Tom and John Kemp from northern England. Marc and I visited their farm several years ago and really enjoyed the visit and viewing their cattle.

After the visit at Wards the group headed back to Billings and attended the MHA events, then the NILE Hereford show the next day. The tour continued that afternoon and evening, going to L Bar W in Absarokee, MT, touring and enjoying a pitchfork fondue.

On Sunday, the group toured the following ranches: Feddes Ranch, Manhattan; Churchill Cattle Co., Manhattan; Storey Hereford Ranch, Bozeman with Ehlkes Herefords as guests. And the final tour and event was at Cooper Hereford Ranch, Willow Creek with Holden Herefords as guests.

The next day was left fairly open to tour the area or the option of driving north to Holden Herefords at Valier.

The group returned to Kansas City the next day, to attend the World Hereford Conference in Kansas City which overlapped with the American Hereford Association's annual meeting.

Lots of events for a great group!

— JBH



Brothers John (left) and Tom (right) Kemp of Auckvale Herefords, County Durham, with UK friend at NJW Polled Herefords, Sheridan, WY.



Mark and Maddie Roberts from the UK.

feeder calves at auction on the basis of genetic merit. But that involves determining a method to convey the performance in the pedigrees to the buyers sitting ring-side.

Granzow's concern is that approach could end up prioritizing a piece of paper like an affidavit, or a set of EPDs, instead of actual performance.

"Our EPDs don't always reflect what our cattle do," he said. "The cattle outperform our EPDs by quite a bit. EPDs are a selection tool, but they aren't all of it. And how is a genomic EPD any better, if the basis of the EPD wasn't accurate to start with?"

He also has reservations about adding unnecessary costs to the system through requirements like electronic ID tags and third-party verification.

"The people raising F1 baldies know exactly what they've got, and they don't need an outside person to tell anybody what it is," he said.

"I don't have a problem with genetic merit programs at all," he added. "But what it really comes down to is we have to raise the kind of cattle that make money. We live or die by what goes to Greater Omaha Packing and what goes through our little locker plant. If our customers are satisfied and coming back every time, and we're improving our cattle like we should, that's genetic merit to me."

Opportunities ahead

Where Granzow believes Hereford breeders could see benefit is from advances in grading technology. Meat scientist Dale Woerner is currently leading an industry-wide research project at Texas Tech University looking at

how to use low-density 3-d imaging and virtual cut-outs to improve accuracy of red meat yield. Woerner has estimated packing plants could begin adopting it in as little as three to four years. "The industry will get this standardized, and then it's not going to be all about fat thickness at that point," Granzow said. "When these cattle have to grade and hang on the rail and have a good red meat yield, I think that will change a lot of things, including preference for a particular hide color."

His single biggest concern for the future is ongoing consolidation and vertical integration. "Getting to where the cattle are in too few of hands, to where we get this block-chain mentality, where everything is marketed right when it's born, that would take all the flexibility out of it," he said. "We don't need somebody in a position of power telling us what they think we need, instead of letting us as ranchers make that decision."

As evidence of where market concentration can lead, he pointed to seed corn going from \$50 a bag to \$300 or more.

"How many crops now, you plant the seed and you can't keep it back yourself," he said. "At least in the cattle industry, when we go out and buy some

germplasm, we get to use it again. We don't have to keep paying rights to use that bull or heifer."

Any erosion of profitability will drive more ranchers out of business and make it harder for the next generation to stay in, he said.

For the Granzow family, the key to longevity has been capturing added value, managing expenses — including being realistic about how much they spend on the equipment they need and the bulls they buy — and focusing on a way of life, not a lifestyle.

"What a privilege it is to be a steward of God's creation," Tom summed it up. "That's really where we base everything. We feel like we're stewards of the land first. As a rancher, if you're still in business, you're sustainable. That's how we look at it."



430 is one of Granzow's foundation females. "She is angular, feminine, long sided, long hiped, near perfect uddered and produced until she was 16 years old. This is the model and the type we strive to produce," says Tom. Pictured at 12 years old.

For Sale by Private Treaty Commercial Hereford Bred Heifers



125 AI bred Angus

Safe & Sound, or Rush, due Mar. 1, 2026

80 Bull bred to low birth weight Angus bulls, due March 15 to May 10.

Ultrasound preg checked and sorted into short calving intervals.

Top-quality heifers with excellent dispositions.

Annual Online Bull Sale January 24, 2026 at www.TheLivestockLink.com



Selling 28 "Age-Advantaged" Horned and Polled Fall Yearling Bulls

Sires represented include:

FH 417 Advance 033, GO Masterpiece B76, CL 1 Domino 0186H, CL 1 Domino 9108G, CL 1 Domino 2231K, Gerber Anodyne 001A, Behm 100W Cuda 504C, SHF Houston D287 H086, TH Masterplan 183F, RPM Endure S649 and Pyramid Daybreak 2544

MELCHER

HEREFORDS, INC.

Please call for more information:

Don and Jean • Home: 402-626-7994 • Don: 402-336-7194

Matthew and Kristen • Matt: 402-336-8182

Kevin and Sherry • Kevin: 402-340-6189

86287 Voyager Rd., Page, NE

www.melcherherefords.com



HILL 70 QUANTOCK RANCH

"BARN BURNIN' BULL SALE"

Saturday February 7, 2026

385 BULLS

12 noon MST at the ranch - Lloydminster, Alberta Canada

+COMMERCIAL FEMALES



...WITH MOTHERS LIKE THIS!

**We've been in the
HEREFORD BUSINESS since 1949!**

Stop and Study before you invest in
your bull selection... 80 years of mother cows that
work for a living. We'll see you **sale day!**

Call us today

It's as easy as buying from your neighbor!
Always free delivery.
Buy with confidence from
Canada's largest seedstock producer!

We sell a volume of
bulls to the USA annually
and we make ALL export
& delivery arrangements.

A strong American dollar
means a 30% savings
when you buy from us!

Give us a call or email today to receive your 80 page sale catalogue and video!
Ted: 306-307-2873 Bill "The Bull Guy": 780-871-4947 Connor: 780-871-8496



1-800-665-7253

EMAIL info@hill70quantock.com WEBSITE www.hill70quantock.com @Hill70QuantockRanch

Hoffman...

(continued from page 1)

ral flowing springs, earning the name Spring Hereford Farm. The access to water became popular for many outside cattle during the drought of the 1930s. The SH prefix was used for cattle registrations, and the hot iron brand "SH" is still applied today.

The establishing herd began with six registered Hereford females purchased by Emil. The first sale of Hereford

bulls dates back to 1933, with two bulls consigned to a local community auction; one bull sold for \$18 and the other for \$12.

While in high school, Emil's son Gerald developed an interest in learning more about raising and breeding registered cattle. Gaining acquaintance with Walton Thorpe of Thorpe Ranch from nearby Britton, SD, Gerald gained insight from the respected cattle breeder. Thorpe also guided Gerald's expansion of his herd, owning cattle together

on shares. This laid the groundwork for the next step in the Hoffman legacy. The ranch's name was changed from Spring Hereford Farm to Emil K. Hoffman and Son, with Gerald joining the operation in the 1960s. In 1980, the "SH" prefix was changed to "HH".

Industry Changes

The 1960s ushered in the type change in cattle. The industry was seeking larger, maturing cattle weighing upwards of 2,500 pounds or more. "There were no more belt buckle cattle," Colin recalls reflecting on his father Gerald's words.

Some of the main



Emil Hoffman with 13-year-old foundation sire Pioneer 22 in the 1950s.



Hoffman's main herd sires from the 1950s through the 1970s were Beau Modest 10, Lodge Advance, Pioneer 22nd, and SH Beau Modest 45, a bull who put the ranch on the map.

herd sires used at Hoffman Herefords from the 1950s through the 1970s were Beau Modest 10, Lodge Advance, Pioneer 22nd, and SH Beau Modest 45, a bull who put the ranch on the map. Cattle were sold privately and at special consignment sales like the "Key" sale in Pierre, the "Big One" in Miller, and the Watertown Winter Show. The ranch's first annual production sale was in 1959.

The Hereford breed was rolling as the next decade arrived. Demand was high for the white-faced British breed, and Gerald and Emil were selling as many as 120 two-year-old bulls annually in the 1970s and early 1980s. Then came 1981. Things changed dramatically. "In 1981, they sold 12 bulls," says Colin, "that's how fast things changed when the economic crisis hit."

In addition to the economic stress felt across the nation and especially in agriculture, the cattle industry was also witnessing another shift – the influx of the exotic breeds such as Simmental, Charolais, Limousin, and Chianina. "The boat had landed, and cattlemen were purchasing these breeds for their herds," says Colin. "Looking back, this dramatic change was probably comparable to what my grandpa experienced in the 1930s. It was quite a hit; it made for tough times." Agri-



Foundation sire SH Beau Modest 45.

cultural bankers were telling cattlemen they needed to have cattle with pounds to compensate for the economic downturn, forcing cattlemen to move away from the moderate-framed British cattle to the large-framed, heavier exotics.

Out of necessity, cattlemen had to change, including the Hoffman family. "To get through these times, we had to make the cattle bigger and better." The Hoffmans maintained their Hereford-based cowherd but also purchased Red Saler cattle to diversify their operation.

(continued on page 16)

FINAL DISPERSION! FOR JACK ENGELHAUPT

Engelhaupt Herefords since 1911

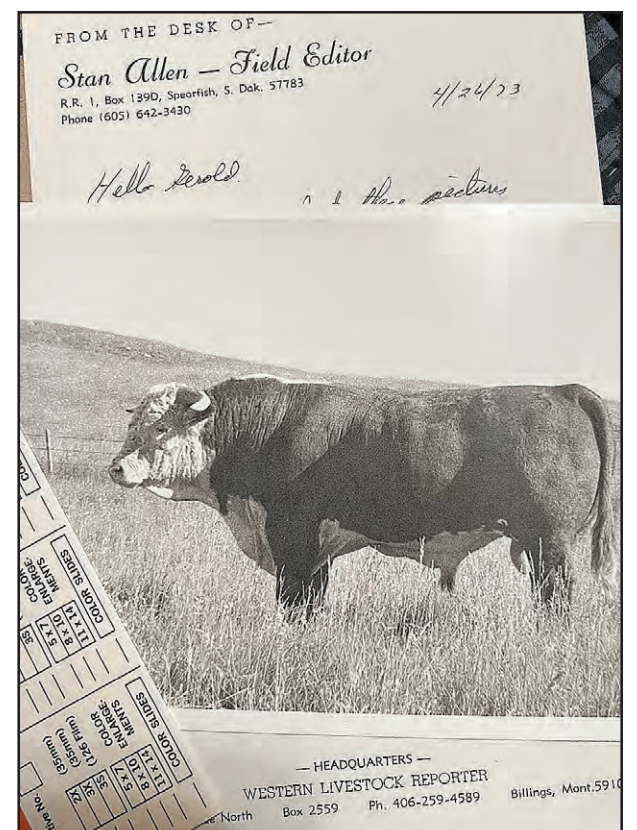
Selling the ENTIRE cow herd!

23 Fall Calving Pairs. Aug/Oct calves.
All with 2025 babies at side.

Horned and Polled Females,
Polled Females from Ravine Creek and Frenzen.
Herd strong with Stuber genetics.

PICK and CHOOSE
or BUY THEM ALL!
PRICED ACCORDINGLY!
PRICED TO SELL!

For more information, contact:
Jack Engelhaupt
PO Box 104, Butte, Nebraska 68722
H: 402-775-2588 • M: 605-208-3358
Art Handel: 605-391-8233



Herd bull Western Domino 167, early 1970s.



FREDERICKSON
Ranch

Annual Bull Sale
DEC. 6, 2025
At the Ranch, Spearfish, SD

OVER 200 BULLS SELL!

85

Registered
2-Year-Old
Angus Bulls

70

Registered
Yearling
Angus Bulls

70

Registered
2-Year-Old
Hereford Bulls

ANGUS REFERENCE SIRES: LT Chiefton 1440 • FR Dominion 3019 • LT Titus 3046
Pyramid Coal Train 0005 Coleman Platinum 2622 • Myers Fair N Square
HEREFORD REFERENCE SIRES: Pyramid Candor 9139 • CRR 971 Levitate 142
TH 507G Great Plains 313J • RST Final Print 0016 • KCF Bennet Appomattox G442

Also selling a select group of Hereford Bred Heifers and
Commercial Bred Females!



Contact us for a catalog! Nate (605) 254-4872 • Mark (605) 645-4934 • www.FredericksonRanch.com •  

Catalog and videos of all sale bulls will be available Mid-November on www.FredericksonRanch.com Videos posted and sale will be broadcast on: 

Hoffman...

(continued from page 14)

"We would get 10 calls for our Salers bulls and none for a Hereford bull." To keep the cash flowing they also initiated

crossbreeding. "The Hereford-Saler cross worked very well. Red Angus and Shorthorns were also used," says Colin.

Hereford Base

On the Hereford breeding front, Hoffman Herefords found true value and consistency in cattle with Line One or Mark Donald bloodlines. "These were carcass cattle, and when crossed, these lines also created the hybrid vigor that produced pounds. If you take outside, unrelated animals and breed them, the result is hybrid vigor, and we continue to do that today." Genetic lines from Canadian-influenced cattle and Britisher Mark Donald cross bulls from Bennetts in Washington are additional ways to provide some outcross into the predominantly closed herd. "It helps to expand the gene pool. I don't want to use the same bull everybody else is using."

Focusing on the basics has been the backbone of how Colin rebuilt the Hereford base on the ranch. "I cull ruthlessly. I don't have a favorite cow or a cow I'm flushing; they all must pull their own weight." With a program based on half-sisters, culling hard helps to make them all better he has witnessed.

Calving is another critical evaluation time. "Culling decisions are also made on how



Focusing on the basics including a rigid culling system based on performance has resulted in a consistent, highly functional cowherd base for Hoffman Herefords.



Mohican Hunter 57H



SH Robinhood 249



MH Patriot 3159

the cow performs during calving. Does she take her calf? How did calving go? What is her udder like?"

If Colin had to rank his culling protocol, he would start with udders, followed by disposition, and any cows that showed up on a watch list due to some factor at calving time. He solely manages the calving season, and thus needs problem-free cattle due to his labor restrictions. Additional herd management decisions focus on structure and body condition.

Continually making shifts to advance the outcomes of the herd, Hoffman Herefords has recently focused on maintaining all their bred heifers. Those open and under a certain weight will go to grass and then are sold as opens. Keeping the bulk of the bred heifers has shifted the makeup of the herd. "I think the last couple of years, over 50% of the herd has been first and second calvers."

Retaining the bred heifers demonstrates to Hoffman what he has produced and what is available. Rather than passing on the added value from his genetic improvements and management, he now

can reap those benefits when the bred heifers become producers in the herd.

The older cows are then moved out of the program allowing for the ability to keep the fresh, younger genetics. Hoffman is contemplating following this metric with his steer calves as well. Rather than selling calves at weaning, he has decided to background them through the spring to retain more value. Eventually, he would like to own his cattle all the way through the production cycle. "I chose not to sell on a certain date but rather to sell when the cattle are ready."

He has also learned that consistency in marketing and supporting local markets yields the best outcomes. "We have sold at the same barn for 30 years." As a result, we have built trust with the barn operators and the buyers. They know us and trust us, and we feel the same way about them." Although he would like to support special Hereford-influenced sales held at other locations, he is satisfied with his commitment to his local market.

Trust and balance are also evident in the bull program. Hoffman has retained

a few two-year-old bulls to sell; however, the focus is more on selling yearlings. "The twos have one more whole year of input costs to try and reap a return on."

Currently, Hoffmans market around 70 bulls annually by private treaty, a mix of horned and polled genetics, shifting away from a live auction about 12 years ago. Repeat customers drive sales, and Colin is pleased to see that many of his customers are young producers with small herds. "Bulls sell to 99% commercial cattle herds of primarily black cows stretching across South Dakota and into North Dakota." Customer satisfaction

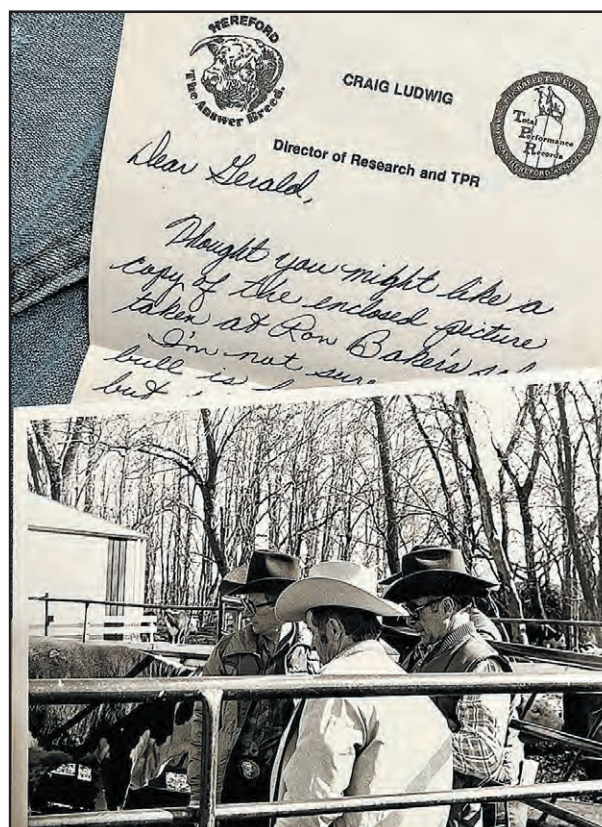
(continued on page 18)

2026 South Dakota Hereford Directory

Ads due
November 22,
2025

PREMIUM PAGES will
be auctioned off
after the SDHA banquet in
Brookings on Nov. 14

Send ads to Jill Hotchkiss
at jbh@herefordamerica.com
605/866-4495 (office) • 605/490-1409 (cell)



Gerald Hoffman at the Ron Baker sale, letter from AHA's Craig Ludwig.



THE FALL CLASSIC

2025

NOV. 18

AT THE RANCH 1 1/4 MILE EAST OF ODIN - KS

39 COMING TWO-YEAR-OLD HEREFORD BULLS
30 COMING TWO-YEAR-OLD ANGUS BULLS
24 REGISTERED HEREFORD FALL PAIRS

DVAuction
Broadcasting Real-Time Auctions



B&D MISS ADVANCE 0303 ET

CE 5.1 BW 2.4 WW 51 YW 81 MM 29
REA 0.50 MARB 0.14 CHB \$122

DAUGHTER OF CL 1 DOMINETTE 1169Y, GRANDDAUGHTER OF IMMORTAL 440P
DUE THIS FALL TO B&D L1 DOMINO 332 ET



B&D MISS ADVANCE 0531

CE 2.3 BW 2.1 WW 60 YW 96 MM 38
REA 0.39 MARB 0.03 CHB \$95

WW RATIO: 3@111 YW RATIO: 2@101
SEPT. 26 BULL CALF AT SIDE
BY B&D L1 DOMINO 332 ET



B&D L1 DOMINET 0323

CE 9.2 BW 1.7 WW 56 YW 86 MM 35
REA 0.08 MARB 0.28 CHB \$128

WW RATIO: 3@110 YW RATIO: 1@105
SEPT. 17 HEIFER CALF AT SIDE
BY B&D L1 DOMINO 332 ET



B&D L1 DOMINET 0592

CE 9.9 BW 1.5 WW 59 YW 89 MM 29
REA 0.46 MARB 0.20 CHB \$113

WW RATIO: 3@103 YW RATIO: 2@97
SEPT. 12 HEIFER CALF AT SIDE
BY B&D L1 DOMINO 332 ET



B&D L1 DOMINETTE 0481

CE 7.3 BW 0.6 WW 51 YW 77 MM 29
REA 0.28 MARB 0.10 CHB \$111

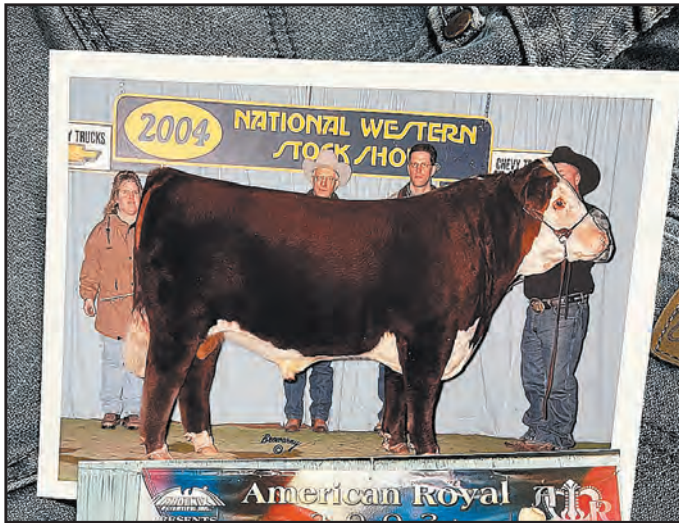
WW RATIO: 3@94 YW RATIO: 1@94
SEPT. 12 HEIFER CALF AT SIDE
BY B&D L1 DOMINO 332 ET

CRAIG BERAN (620) 786-9703 // GERALD BERAN, JR (620) 786-9569 // MATT BERAN (620) 617-1834

BDHEREFORDS.COM

(continued from page 16)

keeps buyers returning, as he notes some don't see the bulls beforehand, and some haven't been to the ranch. Sales are sparked by referrals and by social media efforts.



Gerald and Colin Hoffman with Terry and Dawn Powlesland, National Western Stock Show, Denver 2004.

While Gerald focused heavily on horned genetics, the purchase of a polled bull at the 1999 National Western Stock Show created much buzz. At that time, Hoffman Herefords did not have any cows with a polled base. "Dad and I had a list of characteristics we were looking for in our next herd sire—bone, great leg set, muscle and length, and the bull that just happened to fit that mold was polled. They purchased Mohican Hunter 57H, lead bull in Mohican's Reserve Champion Pen of Three to impact the direction of their breeding program, a bull who



Hoffmans sell about 70 bulls privately, using both horned and polled genetics.

was especially successful on MH Patriot 3159 daughters. Three years later, 70 polled females were purchased from Ray Johnson of Minnesota. "These were great maternal females, nearly every cow had a Dam of Distinction in the pedigree and really changed things for us."

Adaptability Advantage

Dealing with challenging economic conditions in the 1980s, changes in demand for Herefords, and the passing of Gerald in 2004, Hoffman Herefords under Colin's leadership made adjustments and pivoted out of necessity and a passion for the cattle business.

Today, the Hoffman family runs nearly 300 registered Herefords along with a small herd of black and black-Baldy cows stemming from 30 foundation females Colin purchased in 1996. To support their operation, they also grow

crops for winter feed, including oats, peas, alfalfa, and corn for corn silage.

"Over all these years, I'm proud that Herefords took care of our family, supported our three children through college, and have consistently provided for our livelihood." The family is also active in their local community, with Mary Beth an avid volunteer with local community charities.

Their son Willem, his wife Hannah, and children Ruth and James, live in Leola, where Willem works remotely as an electrical engineer for John Deere. Daughter, Francine, is a registered dietitian for the athletics department at the University of Idaho.

Son Miles, a recent graduate of South Dakota State University with a degree in Animal Science returned to the farm in 2025. "I'm excited to have Miles join the business and bring with him the next generation of ideas for marketing and

leadership."

"I had to dig my heels in after Dad passed away to find ways to keep the ranch going," says Colin. His mother Dorothy supported the farming efforts until her passing in 2021.

Colin has worked meticulously, yet in a low-key, and succinct manner worked at maintaining the operation while gradually building cow numbers, selecting reliable real-world genetics and reaffirming customer trust.

Over the past 20 years, Colin, Mary Beth, and the family have extended the sustainability of what his grandfather chartered, what his parents guided and developed, and now the family looks forward to celebrating the 100th anniversary of Hoffman Herefords in 2028.



Miles Hoffman's graduation from South Dakota State University with sister Francine, girlfriend and parents Colin and Mary Beth.



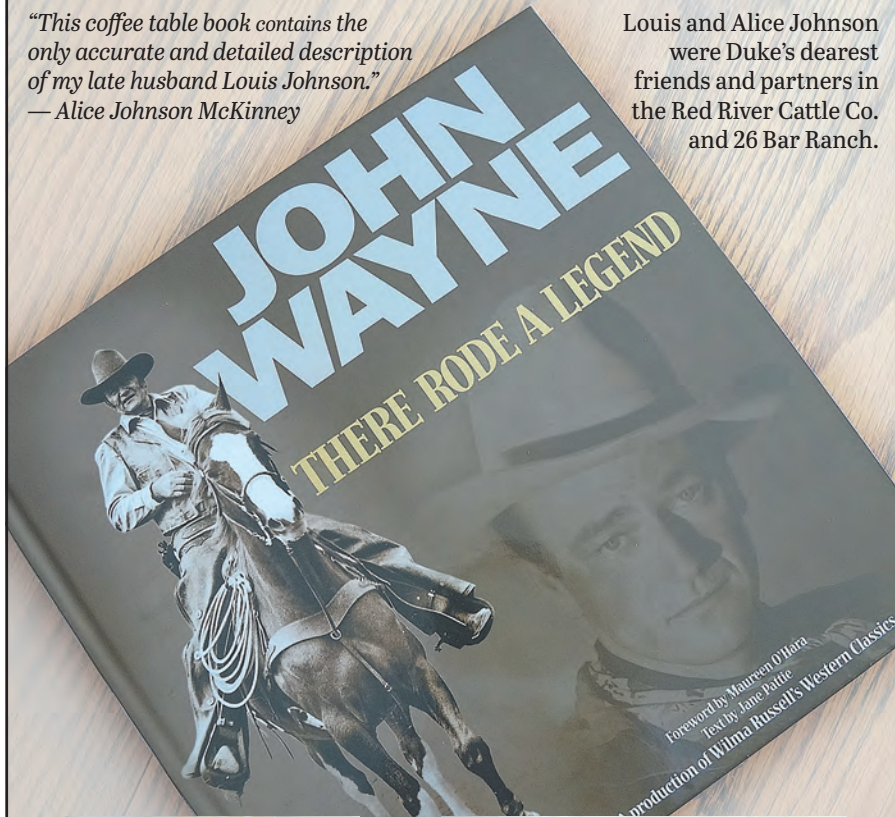
Willem Hoffman, his wife Hannah and children, Ruth and James.

JOHN WAYNE THERE RODE A LEGEND

A Production of Wilma Russell's Western Classics • Text by Jane Pattie

"This coffee table book contains the only accurate and detailed description of my late husband Louis Johnson."
— Alice Johnson McKinney

Louis and Alice Johnson were Duke's dearest friends and partners in the Red River Cattle Co. and 26 Bar Ranch.



John Wayne and Louis Johnson



John Wayne with Alice and Louis Johnson

For more information or to order a copy of this book, call: 520-560-3800

Sale Results



Cody and Scott Wessel, Lavina, MT with Mark Ehlke, Paul Hinderager, Vaughn, MT at the Ehlke Sale. Cody Wessel purchased the top selling female, Lot 10.

Ehlke Herefords
Montana Made Production Sale
September 20, 2025
Townsend, MT

22 Females — \$5,745
2 Bull Calves — \$3,500

Top Bred Heifers:

Lot 10, E 1015 Belle L41, 8/13/23 by C GKB Guardian 1015, bred to Churchill Jack Frost 458M ET sold to Cody Wessel, Lavina, MT, \$10,000.

Lot 13, E65J Mattie L30, 8/11/23 by Mohican Dow Jones 65J, bred to Churchill Jack Frost 458M ET sold to Craig Pelton, Halliday, ND, \$8,600.

Delaney / Atkins Herefords
Genetic Opportunity Sale
September 27, 2025
Lake Benton, MN

Auctioneer: Dustin Layton

1 Herd Bull — \$73,000
52 Female Lots — \$10,226
53 Live Lots — \$11,410
20 Embryos — \$1,420

Top Lots:

Lot 15, RST Final Print 0016, 2/4/20 by Boyd 31Z Blueprint 6153 to GKB Cattle, Desdemona, TX, \$73,000, full



Jerry Delaney welcomed the sale crowd.

possession and in herd semen use.
 JDH AH 19Z Ms Rumbler 34J ET, 1/27/21 by JDH Victor 719T 33Z ET to Kuil Ranch, Winner SD and a February bull calf by RST Final Print 0016 sold to Lawrence Herefords, Princeton MN, \$46,000
 AH Lady Vaca 910G, 3/5/19 by NJW 135U 10Y Hometown 73C ET and her August heifer calf by RST Final Print 0016 sold to Joe Starr, Manawa, WI, \$28,000
 JDH AH 45C Rita 1J ET, 1/18/21 by NJW Long Haul 36E ET sold to Kuil Ranch, Winner SD and February bull

calf by RST Final Print 0016 sold to Colbaugh Cattle Co, Canton GA, \$21,250
 AH MMC Ritas Print 5827 ET, 2/22/25 by RST Final Print 0016 sold to GKB Cattle, Desdemona TX, \$20,000
 Bar 9 11B Rita 837F, 3/15/18 by LCX Perfecto 11B ET sold to Reed Genetics, Unionville MO and January bull calf by JDH AH Standout 16G ET to Cody Jensen, Platte City MO, \$19,750
 JDH ND 601D Lady Zena 131K, 4/10/22 by UPS Entice 9365 ET sold to Darrell Busselman, Lake Benton MN and February heifer

(continued on page 20)

The Berry's Production Sale!

Monday, November 24, 2025

1:00 at the ranch • Cheyenne, WY

WHERE COWMEN BUY BULLS

SELLING 75 BULLS Horned and Polled
 Our first Sherman sons sell!
 Offering several Sherman bred heifers!

Reference Sires: Churchill High Noon 8339F ET • Churchill Kingdom 128J ET
 Churchill W4 Sherman 2157K ET • CL 1 Domino 1235J • NJW 76S 27A Long Range 203D ET



B SHERMAN 2M • 44565505 • Polled
 CED 5.5 BW 0.5 WW 59 YW 90 MM 32
 MG 62 REA 0.77 MRB 0.25 CHB 139
 Sire: Churchill W4 Sherman 2157K ET
 Sire of Dam: NJW Long Haul 36E



B HIGH NOON 5M • 44565509 • Horned
 CED 2.8 BW 1.8 WW 60 YW 94 MM 33
 MG 63 REA 0.70 MRB 0.16 CHB 129
 Sire: Churchill High Noon 8339F ET
 Sire of Dam: NJW Long Haul 36E



B GENERATOR 10M • 44565514 • Horned
 CED 3.5 BW 2.7 WW 64 YW 102 MM 34
 MG 66 REA 0.34 MRB 0.27 CHB 146
 Sire: EXR Generator 0333 ET
 Sire of Dam: NJW Long Haul 36E



B SHERMAN 28M • 44565534 • Polled
 CED 6.0 BW 0.7 WW 60 YW 94 MM 33
 MG 63 REA 0.79 MRB 0.30 CHB 144
 Sire: Churchill W4 Sherman 2157K ET
 Sire of Dam: NJW Long Haul 36E



B GENERAL 43M • 44565549 • Polled
 CED 0.7 BW 3.6 WW 75 YW 116 MM 30
 MG 68 REA 0.66 MRB 0.27 CHB 131
 Sire: Churchill W4 Sherman 2157K ET
 Sire of Dam: Anchor 11X



B HIGH NOON 53N • 44565562 • Horned
 CED 2.2 BW 2.7 WW 58 YW 95 MM 32
 MG 60 REA 0.77 MRB 0.19 CHB 140
 Sire: Churchill High Noon 8339F ET
 Sire of Dam: HH Advance 8392F ET



B RANGE MASTER 55M • 44565573 • Horned
 CED 1.9 BW 3.2 WW 65 YW 109 MM 29
 MG 61 REA 0.47 MRB 0.01 CHB 119
 Sire: NJW 76S 27A Long Range 203D
 Sire of Dam: Anchor 11X



B KING 59M • 44565579 • Polled
 CED 9.1 BW 1.4 WW 65 YW 99 MM 40
 MG 72 REA 0.76 MRB 0.33 CHB 144
 Sire: Churchill Kingdom 128J
 Sire of Dam: NJW Long Haul 36E

If unable to attend, bid online at
www.live-ag.com

LiveAg

For more information contact:

Jay and Janice Berry
 (307) 634-5178 (home)
 (307) 630-7944 (cell)
 jaberryherefords@msn.com
 3049 County Rd 225
 Cheyenne, WY 82009

See **VIDEOS** and Catalog mid-November at:
www.WhereCowmenBuyBulls.com

(continued from page 19)



Final Print topped the Delaney/Atkins sale at \$73,000 going to GKB Cattle, Desdemona, TX.

calf by RST Final Print 0016 sold to Thousand Hills Herefords, Blairstown MO, \$19,500

JDH 11E H086 Mercedes 24N ET, 1/22/25 by SHF Houston D287 H086 sold to Burns Farms, Pikeville TN and P&J Farms Monroe NC, \$16,000
JDH AH 125L Ms Sherman 220N ET, 1/30/25 sired by Churchill W4 Sherman 2157K ET sold to Stellpflug Cattle, Guernsey WY, \$14,000

**Colyer Hereford and Angus
24th Annual Fall Female Sale
October 4, 2025
Bruneau, Idaho**

**Auctioneers: Butch Booker,
Dustin Layton, Kyle Colyer**

**Cattle sold into 28 states Canada
and Mexico
24 Open Hereford Heifer Calves
— \$18,104
8 Hereford Cows — \$24,063
20 Hereford Bred Heifers —
\$15,000
9 Open Angus Heifers — \$13,000
6 Angus cows — \$10,750**



Colyer sale topper was C Sull Mercy Me 5217 ET by ECR Who Maker 210 ET. She sold to GKB Cattle Co., Desdemona, TX for \$90,000.

**8 Angus Bred Heifers — \$8,281
81 Embryos — \$1,506
53 Semen Lots — \$1,054**

Top Hereford Lots:

C Sull Mercy Me 5217 ET, 1/6/25 by ECR Who Maker 210 ET to GKB Cattle Co., Desdemona, TX, \$90,000.
C 1086 Leanne 3063, 1/5/23 by C 4038 G16 Genesis 1086 ET to Lindskov's LT Ranch, Isabel, SD, ½ embryo interest, \$70,000.
C 64740 7057 Lass 2176 ET, 1/31/22 by C 4212 Black Hawk 7057 ET to GKB, \$50,000.
C 215K Sylvia 4205 ET, 1/8/24 by Churchill W4 Sherman 2157 ET to Bar One Ranch, Eugene, OR \$50,000.
C 88X Gemini 4123, 2/1/24 by NJW 98S R117 88X ET to Potter Ranch Herefords, Wintun, CA, \$40,000.
C 215K Ava 5110, 1/14/25 by Churchill W4 Sherman 2157 to GKB, \$39,000.
C D87 Diana 5211 ET, 1/13/25 by KLO RW Marksman 087 ET to GKB, \$30,000.
C 2135 Gemini 5106 ET, 1/11/25 by C Arlo 2135 ET to Potter Hereford Ranch, \$26,000. C Lady Bella 1269, 8/23/21 by BR Belle Air 6011 to GKB \$24,000.

C 2157K Amber 4185 ET, 1/1/24 by Churchill W4 Sherman 2157K ET to Bowling Ranch, Blackwell, OK, \$22,500.

Top Angus Lots:

CCC 1564 Tess 5002 ET, 12/29/24 by Raven Republic 1564 to Parker Cattle Co., Hyde Park, UT \$30,000.
CCC Jackie 5044 ET 1/9/25 by Connealy Craftsman to Parker Cattle Co. \$22,000.
CCC Winnie 5039 ET 1/31/25 by Raven Republic 1564 to Wakely Ranch, Star Valley, NV, \$15,000.
C Ermine 4028 2/5/2024 by LAR Man in Black to Vision Angus, Amherst, CO \$15,000.

Top Females:

IMR 8099F Ms Advance 2092K ET to Hoffman Ranch, Thedford, NE, \$12,500.
IMR 0022H Miss Advance 2016K to Dixon Ranches, Dodge, TX, \$11,250.

**GKB Cattle Fall Bull Sale
October 9, 2025
Desdemona, TX**

Auctioneer: Dustin Layton

73 Bulls — \$10,007

Top Bulls:

Lot 24, GKB K014 Trending 4492, 4/27/24 by BR Trending K014 ET to



Top selling bull at Indian Mound Ranch was IMR 0117H Domino 4092M going to Huff Ranch, Allison, TX for \$14,000.

**Indian Mound Ranch
Production Sale
October 13, 2025**

Auctioneer: Dustin Layton

**57 Coming Two-Year-Old Bulls
— \$8,700
10 Fall Calving Pairs — \$7,825
8 Spring Calving Bred
Heifers — \$4,600**

Top Bulls:

IMR 0117H Domino 4092M to Huff Ranch, Allison, TX, \$14,000.
IMR 1134J Advance 4026M to Hurricane Land & Cattle, Crawford, OK, \$13,500.
IMR K5 8099F Advance 4143M to The Merchant Livestock Company, Eunice, NM, \$13,000.
IMR M8086 Shooting Star 4003M to Lindsey Ranch, Jacksboro, TX, \$12,500.
IMR M8086 Shooting Star 4008M to Hurricane Land & Cattle, \$12,500.
IMR 66589 Mandate 4058M to P&R Herefords, Okeene, OK, \$12,500.
IMR 0270H Advance 4021M to Powell Herefords, Fort McKavett, TX, \$12,000.
IMR 2010K Advance 4066M to The Merchant Livestock Company, \$12,000.

Perks Ranch, Rockford, IL, \$35,000.
Lot 1, GKB Guardian 4192, 2/24/24 by C GKB Guardian 1015 to WMC Cattle Co., Wasola, MO, \$22,000.
Lot 23, GKB Resolute 4253, 3/12/24 by EFBEEF C609 Resolute E158 ET to Burns Farms, Pikeville, TN, \$17,500.
Lot 2, GKB Guardian 4292, 3/13/24 by C GKB Guardian 1015 to Rancho De Suenos, Rosanky TX, \$15,000.
Lot 11, GKB GCC Impact 3721, 12/18/23 by KJ GKB 364C Impact 249J ET to Royal K Ranch, Caldwell, TX, \$15,000.
Lot 46, GKB 8123 Belle Air 4091, 2/16/24 by BR Belle Air 8123 to Fambro Ranch, Mangus, TX, \$14,500.
Lot 20, GKB Grady 4246, 3/6/24 by Loewen Grady B42 G15 ET to Mort Mertz Ranch, San Angelo, TX, \$14,000.
Lot 3, GKB Guardian 4290, 3/11/24 by C GKB Guardian 1015 to 5D Farm, Arp, TX, \$13,500.
Lot 6, GKB Guardian 4285, 3/16/24 by C GKB Guardian 1015 to Davidson Ranch, Cisco, TX, \$13,500.

(continued on next page)



GKB Cattle's top seller was Lot 24, GKB K014 Trending 4492, 4/27/24 by BR Trending K014 ET. He sold to Perks Ranch, Rockford, IL for \$35,000.

**Jamison Ranch
Quarter Horse Sale
October 9, 2025
Quinter, KS**

**Auctioneers:
Lynn Weishaar & Seth Weishaar**

- 22 Stud Colts — \$5,340
- 32 Fillies — \$4,520
- 7 Brood Mares — \$7,035
- 2 Stallions — \$10,000
- 36 Ranch Geldings — \$11,916
- 14 Saddle Mares — \$7,303
- 3 Ponies — \$7,666

Top Stud Colts:

- Lot 59, Call Me Mitch x Miss Tuff Gun 5/16/25 to Mitch Holt, Firth, NE, \$14,500.
- Lot 3, Sixes Frosted Suede X JA Lady, 4/11/25 to Rocking LD Angus Ranch Plevna, KS, \$9,000.
- Lot 60, Jesses Topaz X Pappas Sugar, 4/30/25 to Jon Cartwright, Marshfield, MO \$7,500.

Top Fillies:

- Lot 61, Metallic Malice X Ali Messina, 4/19/25 to Vicki Kinser, Morristown, TN \$10,000.

Lot 28, The Rockin Cowboy X JA Lady Drifter 05E, 5/6/25 to Vicki Kinser, \$9,000.

Lot 12, PC Cajunistic X JA Lady Bar-etta, 5/18/25 to Vermillion Ranch Rock Springs, WY, \$8,000.

Top Brood Mares:

- Lot 133, JA Frosty Seniorita, 5/21/11 by PC Stan Wood to Luke Pearce, Wells, NV \$8,250.
- Lot 134, JA Seniorita Stanwood, 5/14/10 by PC Stan Wood to Hutton Ranch Ainsworth, NE \$8,250.
- Lot 132, JA Dandy Lasswood, 6/5/07 by TR Special Drift to Hutton Ranch, \$8,000.

Top Stallions:

Lot 63, Gunwood Frost, 5/24/24 by PC Redwood Manny to Larry Turner, Val-entine, NE, \$10,000.

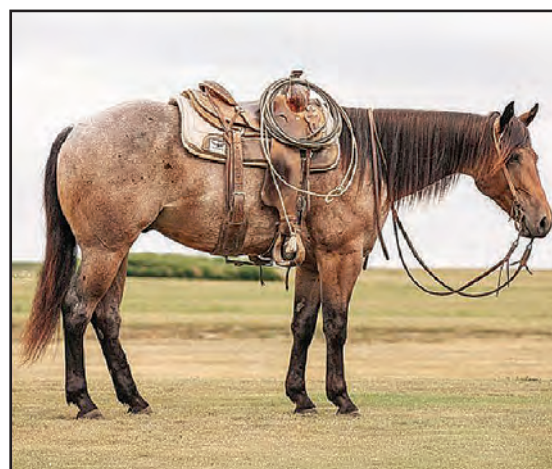
Lot 64, Driftin In Payments, 5/28/24 by Irish Pay to JMS Equine, Afton, IA, \$10,000.

Top Ranch Geldings:

- Lot 97, Flingin Cielo, 04/05/21 by Flingin Wood to Jason McGee, Cherry Valley, AR, \$25,500.
- Lot 102, TFR Sir Sunetta, 5/06/20 by Gritty Little Badger to Richard Ames, Malott, WA, \$24,000.
- Lot 109, Starlite High Brow, 5/9/15 by Smart Like High Brow to Linda Mueg-ge, Carthage, IN, \$22,500.

Top Saddle Mares:

- Lot 123, Bay Water Dally, 8/1/22 by Dallypost Parrdunne to Boyer, Jason Rush, CO, \$13,500.
- Lot 116, JA Gingerwood Dandy, 5/12/22 by JD Dandy Streaker to Tay-lor Ranch, La Jara, NM \$13,000.



Flingin Cielo, 4/5/21 by Flingin Wood was the top selling ranch gelding in the Jamison Ranch sale. He sold to Jason McGee of Cherry Valley, AR for \$25,500.

His sons and daughters sell in the spring

**L3 B413 Desert Value 219
"Huck"**

**CED 4.5 BW 2.7 WW 64 YW 101
MM 34 MG 66 REA .82 MRB .67
BMI 494, BII 614, CHB 184**

Top 1% for MRB, top 2% CHB, top 3% BII, top 5% BMI, top 7% REA.

Purchased from Largent & Sons in their 2023 sale. We have some promising sons and daughters out of this bull. Largents have progeny in their sale, November 20, 2025.



Bayers Hereford Ranch

Jill Bayers Hotchkiss
13823 Beaver Creek Pl. • Reva, SD 57651
605/490-1409
www.BayersHerefordRanch.com

Hereford Affidavit Program

MAXIMIZE YOUR CALVES' VALUE!

Cow-calf producers: Increase your bottom line with the Hereford Affidavit Program. In partnership with the American Hereford Association, Greater Omaha Packing has simplified certification for cattle with 50% or more Hereford genetics—unlocking \$40–\$60/head premiums for feedyards and adding value to your calves through the renowned Hereford flavor, tenderness, and marbling.

Why Hereford?

- **Premium Quality Beef:** Chefs at top steakhouses rave about Hereford beef's unbeatable taste.
- **Hot Market:** Demand for Hereford beef consistently exceeds supply in both retail and foodservice sectors.
- **Feedlot Advantage:** Hereford-Influenced Cattle perform great on feed, excelling in feed efficiency.

Verify your calves' genetics with bull registrations from your seedstock supplier or the American Hereford Association. Attach the signed affidavit at the time of sale to add value and earn more.

Start Today! For more information, contact:

Greater Omaha Packing Co., Inc.: Sara Cover – (308) 458-7116 – scover@greateromaha.com
American Hereford Association: Trey Befort – tbefort@herefordbeef.org

Backed by a century of excellence, Greater Omaha Packing Co., Inc. is committed to advancing Hereford with the producers who make it possible.



Montana Hereford Association Hosts Fall Tour Across Eastern Montana and Western North Dakota

By Lauren Weishaar

The Montana Hereford Association (MHA) hosted its fall tour from September 14-17, drawing people from across the U.S. and Canada. Over the course of three full days, attendees traveled across Eastern Montana and Western North Dakota, viewing Hereford cattle, sharing in conversation, and enjoying good beef.

The tour kicked off in Miles City, MT at the Fort Keogh Livestock and Range Research Laboratory. Attendees heard from Research Leader and Research Management Specialist, Jay Angerer, and Research Animal Scientist, Richard Waterman. Originally established as a U.S. Army Cavalry post, Fort Keogh began research work in the 1930s under the U.S. Forest Service. Today, it is home to the oldest and purest herd of Line 1 Herefords.

That evening, a welcome dinner was held at the Range Riders Museum, followed by a presentation from Dr. Michael MacNeil on the early research efforts of line breeding. (For book information e-mail him at: mdmacneil47@gmail.com)

The first stop on Monday was at Sparks Herefords located south of Plevna, MT. George W. and Bernetta Sparks homesteaded in 1909 on part of this ranch. Frank and Goldie Sparks brought the registered Herefords, starting with Line 1 out of Fort Keogh, Tarrington bloodline, including imported English cattle in the 1960s. Tom and Carol Sparks currently operate the ranch along with their son Will and his wife Jimmie. Son George and his wife Jess manage their own nearby operation, 7C Herefords and displayed cattle at this stop. Sparks Herefords has used the Prospector bloodline along with AI to a more recent English Sire, Sebastian, whose offspring were on display on the tour. All herd sires on display were home raised. Complete individual performance records are kept since 1956. Coming two-year-old bulls are offered for sale February 21, 2026 at the ranch.

From there, the tour continued to the Stuber Ranch just north of Bowman, ND. In 1908 John C. Stuber made a trip to North Dakota and ended up buying the land on which the ranch homestead sits today. They introduced commercial Herefords in 1918 and the first registered females were added in 1929 from W.B. Taylor, a local breeder. In 1962 40 bred females were added from Drybread Herefords in Nebraska. In 1964 40 yearling Hereford heifers were bought from Hall-Nance in Texas. In

1935 J.C. bought the International Harvester dealership which the family owned for the next 65 years. In 1935 Orville Stuber took over the ranch. In 1962, sons Dick and Roger bought the ranch and Orville moved to town to run the International Harvester dealership. In 1969, they held their first production sale. Today, the ranch is owned by Roger Stuber, sister-in-law Lauren, and her son Duane. With Duane and Dana's children — Mac, Mitch, Mace, and Mika — they are the fifth generation of ownership. They run about 1,000 cows, both commercial and registered Herefords, farm 7,000 acres of crop and hay land and graze about 19,000 acres of leased and owned land. For 48 years Stubers have been in a retained ownership program feeding three to four pens of cattle per year. Their 58th Annual Production Sale will be held on the third Sunday in April, featuring horned and polled yearling bulls, fall bulls, and both registered and commercial yearling heifers.

The next stop was at the Mrnak Hereford Ranch, located five miles south of Bowman. The first Herefords were purchased in 1944 by Jim Mrnak's father, Wencil, who laid the foundation for the ranch. In 1968, they held their first production sale, offering 50 Hereford bulls. Brent and Jenna Mrnak, along with their four boys and Brent's dad, Terry, own and operate the ranch, with Grandma Marlene, age 92, still keeping up with daily operations. Andy Mrnak helps with marketing and John Andras spearheads the catalog, sale and pasture pictures, and pitches in during calving season. Daily, the Mrnak Hereford Ranch also receives help from Christian (VA) Deavers, Justin Anderson, Nelly Anderson, and Kevin Fischer. Their 59th Annual Production Sale will be held on January 20, 2026, offering horned and polled yearling bulls, two-year-old bulls, registered and commercial bred heifers, and F1 baldy replacement females. Also on display were cattle from EF1 Cattle Company of Carpio, ND. Travis and Summer Engelhard, along with their family, raise Line 1 horned Herefords. They market two-year-old bulls through an online sale each February, backed by a two-year breeding guarantee, ensuring customer satisfaction and confidence in their program.

The final stop of the day was Baumgarten Cattle Company in Belfield, ND — a family-run operation raising registered Hereford cattle for 111 years. The Baumgar-

(Continued on page 26)



Tour attendees listen as Jay Angerer explains the program at Fort Keogh.



Tim and LaMecia Stidham of Bowling Ranch, Newkirk, Okla.



Ross Carlson of Carlson Herefords, Murdock, Minn.



Richard Waterman, Research Animal Scientist at Fort Keogh.



Dr. Michael MacNeil shares the early research behind breeding Line 1 Herefords.



Ethan Beery and fiancé Ashton Handy.



Jay Angerer, Research Leader and Research Management Specialist at Fort Keogh.

Montana Hereford Association Hosts Fall Tour



The Sparks' best ranch hand — Millie.



Tour attendees in conversation during the stop at the Sparks Ranch.



L to R: Cotton Thomas (CT), Jimmie and William Sparks



Kix Sparks



George Sparks explaining their operation, 7C Herefords.



Tom Sparks telling about the Sparks Herefords program.



Ivan Blume and Nyle Stromsmoe.



L to R: Duane Stuber, Mike and Landon Doyle (Doyle Hereford Ranch).



Judy and Doug Finseth of Finseth Herefords, Bardo, Alberta.



L to R: Mac Stuber, Lynda Bird (Bird Herefords, Halfway, OR), and Tom Duprel (Sturgis, SD.)



Russ Houck of Houck Ranch, Inc., Wibaux, Mont.



Eric Lawver, Chaney Bowen and Lane Nickles.



A group of tour attendees view the cow-calf pairs on display at Stuber Ranch.



Nice pair at Sparks Herefords, Plevna, MT.

Montana Hereford Association Hosts Fall Tour



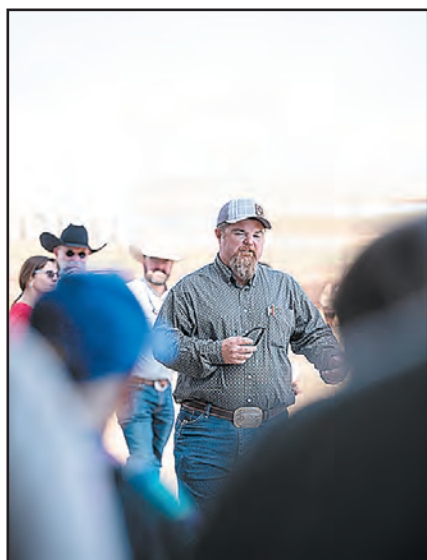
Ethan Beery



Tour attendees view the bull calf pairs on display at the Mrnak Hereford Ranch.



Dan Bixler and Barry McConnell of Illinois.



Travis Engelhard explains their operation, EF1 Cattle Company, to tour attendees.



Brent Mrnak speaking at their tour stop at the ranch near Bowman, ND.



Bruce Thomas of Thomas Herefords, Gold Creek, MT.



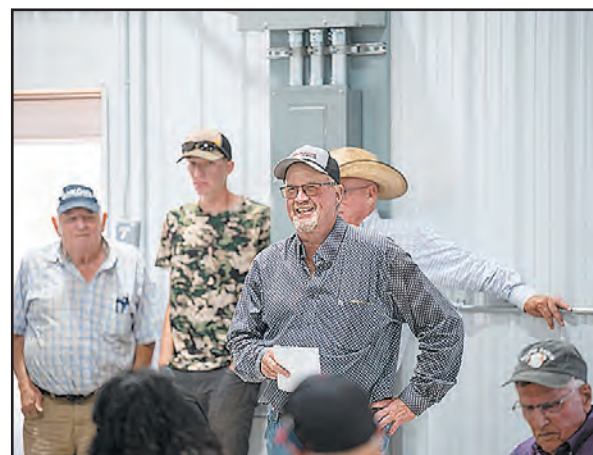
Terry Mrnak, Mrnak Herefords.



Wes and Vanessa Van Sickle of Rafter Double U Ranch, Red Deer County, Alberta.



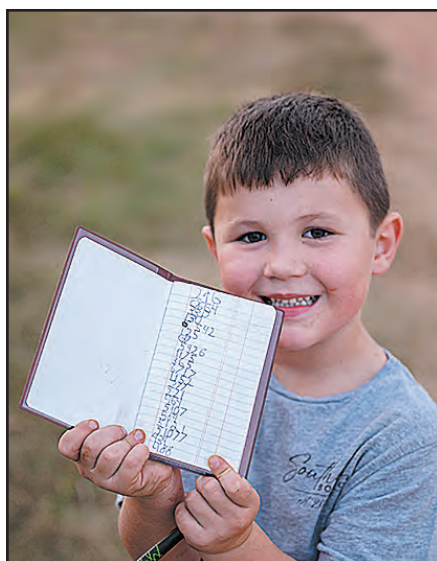
Shawn Weishaar of Lemmon, SD.



Rollie Baumgarten introduces his family and shares the history of Baumgarten Cattle Company.



L to R: Ethan Beery of Vida, MT and Calvin Johnson of Sidney, MT.



Theodore, son of Jake and Savanna Baumgarten.



Jake Baumgarten



L to R: Margaret, Andy and Daniel Schuepbach of Lilybrook Herefords, Claresholm, Alberta.

Montana Hereford Association Hosts Fall Tour



A steady crowd forms at Friedt Herefords.



The Duprel family of Sturgis, SD — Lane, Colt, Berniece and Marge.



Gary and Kirsten Friedt talk with the Duprel family of Sturgis, SD.



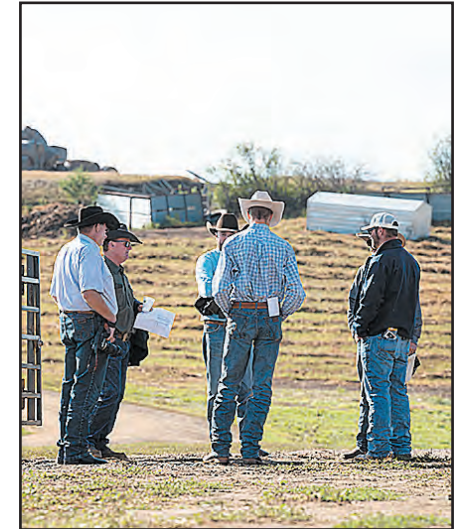
Hunter Dukart sticks to the smaller stock — his cat, TJ.



Holden Dukart and show heifer, Darla.



Gary Friedt introduces his family and gives a brief history of Friedt Herefords.



Scott Dirk, Scott Weishaar, Kevin Murnin, Aaron Friedt, Eric Lawver, and Ivan Blume.



Craig Pelton welcomes everyone to Pelton Herefords.



Kayla Pelton Durrell



Lynda Bird of Bird Herefords, Halfway, OR and Ivan Blume of 4/O Blume Ranch, Zell, S.D.



Kevin Murnin of Worden, MT (Field Representative for the Western Livestock Journal) and Dave Hanson of Willow Creek, Mont., viewing cattle at Pelton Polled Herefords.



Eric Lawver (MHA President) of Valier, MT speaking with Tim Stidham of Bowling Ranch, Newkirk, OK.



Dan Bixler of Newton, IL.



Earl Pelton

Montana Hereford Association Hosts Fall Tour

(continued from page 22)

ten family began farming near Casselton in 1885, and their Hereford herd traces back to 1914, when local farmer Ben Hans purchased his first registered cattle. In 1921, his daughter and Richard Baumgarten received 10 bred heifers as a wedding gift. The operation has since expanded and even earned recognition in the show ring, including awards at the National Western Stock Show (NWSS) in Denver, CO. Today, the operation includes Rollie and Wendy Baumgarten, their children, Isaiah and Benjamin, and their son Jake, along with his wife, Savanna, and their children, Theodore, Colt, and Lainey. The annual production sale is held the first-Friday in February, and features yearling bulls, two-year-old bulls, registered bred heifers, and commercial yearling heifers.

Tuesday started with a visit to Friedt Herefords in Mott, ND. Gary Friedt began the herd as a junior in high school when he bought yearling heifers. It is a family-run operation, with Gary and his wife, Kirsten, joined by daughter Megan and her husband Dusty Dukart, along with their sons Hudson, Hoyt, Hayes, Holden, Heston, and Hunter. Also part of the operation are son Aaron and his wife Tatian, and their son Cannon. Daughter Lindsey, her husband Drew, and their children Graham, Avery, Ella, and Claire live near Oakes, ND, and help out when their farming schedules allow. The ranch continues to focus on raising functional and efficient cattle designed to do well in a commercial setting. Their annual production sale will be held on February 11, 2026, and will feature yearling bulls, coming two-year-old bulls, registered and commercial yearling heifers, and F1 baldy replacement females.

Next was Pelton Polled Herefords near Halliday, ND, where attendees enjoyed traditional fleshkiekla and knoephla soup. The ranch started in 1972 as a 4-H project by Craig Pelton and has grown into a strong family operation. They focus on raising reliable, easy-calving cattle, without sacrificing hardiness or weight gain – important traits for commercial ranchers. Today, Craig's daughter Kayla and her husband Tyrun, along with their kids Kaisley and Conner, and his son Kain with his wife Abbey and their son Rowan, all work together to keep the family legacy alive. Their annual Cattlemen's Choice Sale takes place on the first Monday in February and features Hereford and Angus bulls, registered Hereford heifers, and F1 baldy replacement females.

The last stop on Tuesday was at the Stroh Hereford Ranch near Killdeer, ND. Founded in 1950 by Tony and Leona Stroh, the operation began with influential bloodlines like Mischief, Diamond, and Bonanza. Today, Mike and Dawn Stroh, along with their son Matt, carry on the family tradition of raising high-performing, functional cattle that meet the needs of the modern cattleman. Their 36th Annual Ranch-Ready Production Sale will be held on February 6, 2026, featuring two-year-old bulls and a select group of females from the heart of their program.

Wednesday began at the J Bar E Ranch in Plentywood, MT, where Arvid and

Linda Eggen's family welcomed everyone with a steak and egg breakfast. Founded in 1898 by Arvid's great-grandfather, John Eggen, and great-uncle, Andrew Fadness, J Bar E has a rich history of over 125 years. The ranch is currently owned by Lorrie Eggen, with help from her son, Jarrett, his wife, Livy, and their three children, Logan, Haddie, and Rowley, as well as Arvid and Linda, who continue to lend a hand when needed. Today, with the involvement of the fourth, fifth, and sixth generations, they continue their dedication to raising thick, fault-free Herefords in Northeast Montana. Each year, the J Bar E Ranch offers yearling and two-year-old bulls by private treaty.

The tour concluded at Beery Land and Livestock in Vida, MT, a ranch with deep roots dating back to 1912 when Lawrence Beery first entered the cattle business. In 1940, his nephew, Newell Beery, purchased his first set of registered Hereford cows, quickly earning a reputation for high-quality feeder cattle. Over the decades, the Beery family expanded their registered herd, sourcing genetics from across Montana and North Dakota. Despite challenges like drought and economic downturns, the Beerys have remained committed to breeding honest, sound, and adaptable cattle, well-suited to the harsh conditions of Eastern Montana. Today, the operation is run by Joanne Beery, Matt and his wife Krista, their children Leah and Ethan, Ethan's fiancée Ashton Handy, and herdsman Madri Blom. Their intensive AI program was built by Madri, who has been with Beery Land and Livestock since 2006. Each year, Hereford and Red Angus bulls are available by private treaty.

There was a strong sense of excitement on the tour about the future of the breed. As the cattle industry faces new challenges and opportunities, many see even greater potential in the Hereford breed, especially in crossbreeding programs. Producers are recognizing the added value Hereford genetics bring to their herds, especially through improved fertility, docility, longevity, and added pounds at weaning and finishing.

"We're living in exciting times in the cattle industry, and it's even more exciting within the Hereford breed," said Ethan Beery of Beery Land and Livestock. "Producers are ready to add value to their heifers and increase pounds on their steers come payday, and quality Hereford bulls are a great way to do that."

Beery added, "This was the first time in 52 years we had hosted a tour at our ranch. We partnered with breeders from a wider region to make it successful. Most of the bulls offered will cover black cows, which shows how much Hereford genetics are gaining acceptance. It's encouraging to see the growing demand, and I'm excited about where this momentum will take us."

The upcoming MHA Fall Tour is scheduled to be in Billings, MT in 2027.

Editor's Note: On October 20th I received the news that Carol Sparks had passed away after a very brief illness. Our deepest condolences to the Sparks family.

— Jill Hotchkiss



Matt Stroh welcomes everyone to the Stroh Hereford Ranch.



Dave Hanson



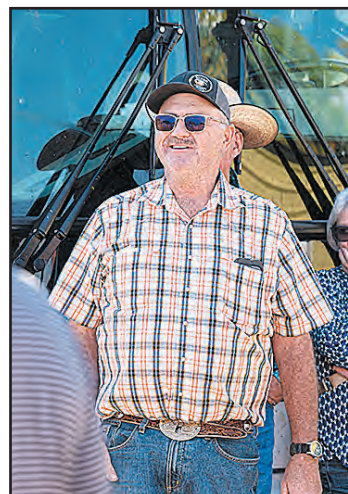
The coming 2-year-old bulls at the Stroh Ranch drew plenty of attention from tour attendees.



Dawn Stroh and Cathy Largent.



Mark Largent



Mike Stroh



Denise Loyning

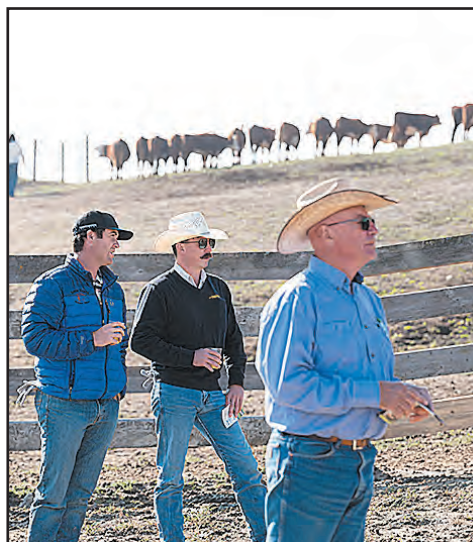
Montana Hereford Association Hosts Fall Tour



The daughters of Livy and Jarrett Eggen, Haddie (left) and Logan (right).



Arvid and Linda Eggen welcome everyone to the J Bar E Ranch.



Chaney Bowen and Lane Nickles, Torgersons.



Lynda Bird and Shari Leachman.



A steak and eggs breakfast at J Bar E Ranch, thanks to support from sponsors like Stockman Bank.



Lorrie Eggen and daughter Kacie Lynn.



J Bar E Ranch, since 1898.



Ethan Beery and Madri Blom welcome everyone and share a bit about their family, friends, and the program's history.



Classic Hereford sign that has hung on Beery's barn for many years. Still a valid message.



Joanne Beery still going strong and visiting with the tour crowd. Joanne and Arvid Eggen are siblings.



Great-grandchildren of Joanne Beery — Swayze and Landry Switzer, and Nolan Fleming.



Madri Blom and Mike and Landon Doyle of Doyle Hereford Ranch, Wolfe City, Texas.



Matt Beery, Tom and Berniece Duprel of Sturgis, SD and Calvin Johnson of Sidney, MT.



Earl Jensen from Roundup, MT has seen a lot in his 100+ years. He was a special guest at the Beery stop.

International Hereford Breeders Head to Montana – Big Sky tour sets the stage for the World Hereford Conference

AHA Press Release

Hereford breeders from around the world were in Montana Oct. 16-21, touring prominent Hereford operations ahead of the World Hereford Conference (WHC) in Kansas City, MO, the following week.

“We are incredibly excited to welcome international and domestic Hereford seedstock producers to Montana and the World Hereford Conference,” says Jack Ward, executive vice president of the American Hereford Association (AHA). “This tour is designed to showcase some of the leading Hereford genetics and operations in the nation, provide insights to leading-edge production practices and highlight Montana’s historic role in U.S. beef cattle production.”

Montana is home to plenty of Hereford history and current-day breed leaders. The state is also commonly regarded as the fountainhead of Line 1 Hereford cattle, founded in 1934 at USDA’s Fort Keogh Livestock and Range Research Laboratory in Miles City.

The tour and World Hereford Conference come at a historic point in the breed’s U.S. history.

“More commercial cow-calf producers in the United States are embracing Hereford’s inherent genetic advantages of fertility, docility, longevity and documented feed efficiency on the range and in the feedlot,” Ward explains. “Many of these producers are also using Hereford genetics as an essential component in strategic crossbreeding, magnifying the breed’s genetic advantages through direct and maternal heterosis.”

Montana herd tour stops and hosts include (in schedule order):

- NJW Polled Herefords, Decker
- L Bar W Cattle Co., Absarokee
- Feddes Herefords, Manhattan
- Churchill Cattle Co., Manhattan
- Storey Hereford Ranch, Bozeman
- Ehlke Herefords, Townsend
- Cooper Hereford Ranch, Willow Creek
- Holden Herefords, Valier

Participants also visited the Northern International Livestock Exposition

(NILE) in Billings, where they saw local Hereford cattle on display and took part in a fun evening with the Montana Hereford Association.

The AHA expected 115 breeders to attend the weeklong tour. For broader perspective, the WHC includes registrations from 209 international Hereford breeders and 467 U.S. breeders, representing 19 countries and 37 states.

“I think the opportunity for all Hereford enthusiasts to make connections and interact with one another during this tour is going to be priceless,” says Shane Bedwell, AHA chief operations officer

and director of breed improvement. “I know of nowhere else you’re going to be able to spend time with a really great nucleus of Hereford breeders, while getting to see some great Hereford cattle in the process.”

Ward notes successful preparation and execution of the Montana Hereford Tour were due to the tireless efforts of the tour hosts. He also extends thanks to Montana Department of Agriculture, Merck Animal Health, Montana Hereford Association, NILE, Western Ag Network and Trans Ova Genetics for their efforts and support in hosting this historic event.



OUTTAGRASS CATTLE COMPANY by Jan Swan Wood c 2025



**Advertising Deadline
for the
January 2026 issue
of Hereford America is
December 5.**

**Contact Jill Hotchkiss
at jbh@herefordamerica.com
605/866-4495**

Arizona

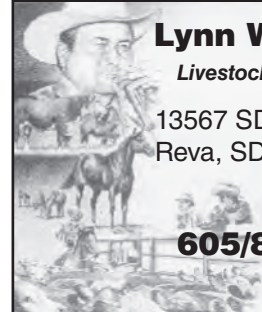
BYRUM HEREFORDS

Registered & Commercial Herefords
182 Red Rock Canyon Rd.
Patagonia, AZ 85624
Mark Byrum
520-988-1798
mbyrum58@gmail.com
*Hard working and environmentally tested
Hereford cattle from the high Sonoran desert.*



DALE STITH
Auctioneer
5239 Old Sardis Pike
Mays Lick, KY 41055
cell 918-760-1550
dalestith@yahoo.com

Auctioneers



Lynn Weishaar
Livestock Auctioneer
13567 SD Highway 79
Reva, SD 57651
605/866-4670



Scott WEISHAAR
SENTINEL BUTTE, ND
701-872-5299 • 701-426-6826
weishaarauction@gmail.com
LIVESTOCK AUCTIONEER

Auction Barns

LEMMON
LIVESTOCK AUCTION LLC
Office 605-374-3877
Rowdy 605-569-1493 • Brady 605-431-9118
• Sales Every Wednesday •
*February 4 Hereford Influence
Replacement Sale*
www.lemmonlivestock.com

California

Registered Herefords
PEDRETTI RANCHES
Est. 1946
Mark St. Pierre 209-233-1406
Gino Pedretti III 209-756-1612
GBL1Domino@sbcglobal.net

Canada

Blair-Athol
POLLED HEREFORDS
Duncan & Val Lees • 306-577-9703
Jeff & Grace Lees • 306-577-1375
Annual Bull Sale
1st Friday in April
Annual Female Sale
3rd Sunday in October
WWW.BLAIRATHOLFARMS.COM
All cattle are exportable to the USA, we are only 60 miles north of the border!

Lilybrook Herefords, Inc.
Practical, Efficient Cattle Are Our Livelihood!
Andy Schuepbach
Box 2044
Claresholm, AB, Canada
T0L 0T0
Phone: 403/625-4693 • Cell: 403/625-6316
Fax: 403/625-1500
andy@lilybrookherefords.com
www.lilybrookherefords.com

Colorado

Where Quality Runs High
COLEMAN HEREFORDS
Line One Breeding
Ken and Suzanne Coleman
1271 County Road 115
Westcliffe, CO 81252-9611
www.colemanherefords.com
719-783-9324(h)
719-276-4471(c)

Total Performance Based on a Strong
Foundation of Working Mothers
COYOTE RIDGE RANCH
18300 C.R. 43
LaSalle, CO 80645
Hampton and Kay Cornelius
970-396-2935
Jane Evans Cornelius • 970-371-0500
www.coyoteridgeherefords.com

Elkington
Polled Herefords
& South Devons
Keith (208) 521-1774 • Layne (208) 681-0765
Brent (208) 523-6461 • Eric (208) 881-4014
eph bulls@hotmail.com
www.elkingtonpolledherefords.com
7 miles east of Idaho Falls on Sunnyside Rd.

Shaw Cattle Co.
22993 Howe Rd.
Caldwell, ID 83607
www.shawcattle.com
Greg: (208) 459-3029
Sam: (208) 880-9044
Tucker: (208) 899-0455
Joe: (208) 982-1831
Ron Shurtz: (208) 431-3311
THE BULL BUSINESS BRANDSM
ANGUS HEREFORD RED ANGUS

Illinois

BF Baker Farms
1278 E. 20th Rd. • Streator, IL 61364
Fred • Debby
Sarah • Susan • John
Phone: (815) 672-3491 • Mobile: (815) 257-3491
Fax: (815) 672-1984

HEREFORD America
The one that's read from cover to cover.
7 Issues Per Year
• September through April •
For more information contact
Jill Hotchkiss at 605/866-4495
jbh@herefordamerica.com

Bar-S LHF
Stephens and Loehr
Mark Stephens Pete Loehr
704 Virginia Ave. 113 Northgate Rd.
Taylorville, IL 62568 Peoria, IL 61614
217-825-7913 309-692-6026
www.stephensandloehr.com
Farm is located at:
1777 N. 1000 East Rd., Taylorville, IL 62568

WOODEN SHOE FARMS
The Neal Ward Family
673 N. 825 W. • Blackfoot, ID 83221
Home (208) 684-5252
woodenshoefarms@gmail.com
.....
Shelly Ward (208) 589-5252
Alicia Billman (208) 589-0870
Steve Billman (208) 681-4169

Iowa

IOWA HEREFORD BREEDERS ASSOCIATION
Marilyn Lenth, Sec.
13690 130th St.
Postville, IA 52162
Online Directory & Member List
Classified listings
www.iowahereford.org

Johnson Herefords
Since 1918
Registered Horned & Polled Herefords
Jack & Lynne Johnson
2165 240th St.
Milford, IA 51351
Jack: 712-260-3650 • Lynn: 712-330-7470

Lenth Herefords
Doug & Marilyn
(319-269-3146)
13690 130th St, Postville, Iowa
PRIVATE TREATY – YEAR ROUND
www.lenthherefords.com

WIESE & SONS
GOOD DOIN' BULLS
Bulls • Females • Semen • Embryos
31554 Delta Ave.
Manning, IA 51455
P.O. Box 305
712-653-3678
wieseandsons@gmail.com
www.wieseandsons.com

Kansas

B&D
Herefords and Angus
1350 NE 100 Ave. • Claflin, KS 67525
Craig Beran Gerald Beran, Jr.
620/786-9703 (cell) 620/786-9569 (cell)
Sales Nov. 18, 2025 • March 16, 2026
CATTLE FOR SALE AT THE RANCH

Deewall Family
Mike Herefords
1074 Hwy. 1 Coldwater, KS 67029
620-635-6511 Mike & Jane 620-635-5978 (cell)
Deewall
www.deewallherefords.com

Bulls & Heifers For Sale
Douthit Herefords
Douthit-Downey Land & Cattle, LLC
Megan's cell (785) 332-8575
Chuck's cell (785) 332-4034
1805 RS 115
St. Francis, KS 67756
www.douthitherefords.com
ollie_ksu@hotmail.com

Granzow Herefords
Tom, Mary & Tobyn Granzow
765 South 3000 Road
Herington, KS 67449
785/466-2247 or 785/466-6438
www.granzowherefords.com

MEMBER OF THE PTP ALLIANCE

Gustafson Herefords
Gus, Deb and Shelbi Gustafson
Tava and Koy
7477 Davis Creek Road
Junction City, KS 66441
785-238-7306
I-70 exit 303... 7 miles South
Visitors Always Welcome

FRANK HUG & SONS
Bulls & Females
For Sale Private Treaty
2556 W. 125th Street
Scranton, KS 66537
Bob Hug Ed Hug
785/230-0434 785/230-7597
fhug.sons@gmail.com

JENSEN BROS.
Jensen Livestock Agency
Kevin & Sheila Jensen
P.O. Box 197
Courtland, KS 66939
Sheila: 785-262-1116
Kevin: 785-243-6397
jensenks@courtland.net
www.jensenbros.net
Annual Bull Sale: March 6, 2025
The Chosen Female Sale • Oct. 23, 2025
See us for your next herd sire!

FOR ALL YOUR NEEDS IN HERFORD CATTLE
IN KANSAS AND SURROUNDING STATES
THE KANSAS HERFORD ASSOCIATION
Oliver Beall, Secretary-Manager
2538 S. Road, Natoma, KS 67651
785-458-2145
orbeall@gmail.com
www.kansashereford.com

MALONE
Hereford Farm
1371 Road F
Emporia, KS 66801
Phone: 620-342-7538
Alton's Cell: 620-794-2358
ammalone@lcwb.coop
Alton, Marie, Brian, Dustin and Michelle Malone

HEREFORD America
13823 Beaver Creek Pl.
Reva, SD 57651
605/866-4495
jbh@herefordamerica.com
www.herefordamerica.com

"Best of Both Worlds Sale" • 4th Mon. in March
12 noon at the ranch • Dwight, KS
60 Hereford Bulls
55 Angus Bulls

Also selling 70 F-1 Black Baldy heifers with calves, 90 Fall bred heifers, 20 Quarter Horses
Jan: 785-466-1421 • Arden: 785-466-1422
Jesse: 785-499-3250 • Drew: 785-499-3636
Box 8, Dwight, KS 66849
E-mail: jakoleenbros@tctelco.net
www.oleenbrothers.com

Sandhill Farms
Registered Polled Herefords
Kevin, Vera & Tyler, Hannah Schultz
2408 280th Ave., Haviland, KS 67059
Cell: (620) 546-4570
Tyler Cell: (620) 546-1574
e-mail: kevin@sandhillfarms.com
website: www.sandhillfarms.com
Sale 4th Saturday in March

Minnesota

BELL'S RAWHIDE
Horned & Polled Herefords
F1 Baldy Heifers
Quality Cattle & Horses
7229 56th St. SW
Staples, MN 56479
Roy & Tammy Bell
(218) 397-2579
cell (218) 296-1960
4 miles North of Leader

Cardinal Creek Cattle Co.
at R&R Family Farms
Robert & Rochelle Orsten
RJ & Laura Orsten
James & Jessica Orsten
8481 15th St. NW
Willmar, MN 56201
Robert 320-894-5286
RJ 320-894-0171
rob@cardinalcreekcattle.com
www.cardinalcreekcattle.com
Follow us on Facebook, Instagram and Snapchat

CARLSON FARMS
1470 10th St. N.E.
Murdock, MN 56271
rbmrc1@gmail.com
Ross, Beth, Mallory, Regan 320-808-7095
Rob, Jean, Brett, Bailey, Brook 320-815-8633

Dakitch Hereford Farms
David, Lorie & Mason Kitchell
Matthew, Darci, Dawson & Dutton Kitchell
Michael & Jamie Kitchell
3471 State Highway 200
Ada, MN 56510-9260
Quality, Performance Cattle For Sale
www.dakitchfarms.com 701-799-7690
dakitch@arvig.net Visitors Always Welcome

Delaney Herefords
Jerry & Shelly Delaney
2071 Co. Rd. 101
Lake Benton, MN 56149
Jerry: 507/820-0661 • Nick: 507/829-0561
jdh@delaneyherefords.com
www.delaneyherefords.com
Female Sale September 27th.

JHANSON HEREFORDS
37590 110TH ST.
COMFREY, MN 56019
BRANDON 605.380.7434 • JODY 507.276.8577
JIM 507.829.6756 • JERI 507.828.2211
Find us on Facebook JJHansonHerefords@outlook.com

Jones Farms
Dave & Susan Jones
31490 390th St.
LeSueur, MN 56058
(507) 665-3962
(507) 317-5996 cell
Breeding Stock For Sale
Bulls, Heifers, Club Calves,
F1 Baldy Heifers

KLAGES HEREFORDS
Quality beef and seedstock for sale.
Located 9 miles east of Ortonville on Hwy. 12 then 1 mile north.
Jeff & Mary Klages
64090 410th Street
Ortonville, MN 56278
320-237-2163 (H)
605-880-0821 (J)
320-305-9047 (M)
jmklages@tctelco.net

Krogstad Polled Herefords
Les Krogstad Darin Krogstad
3348 430th St. 16765 Welch Shortcut
Fertile, MN 56540 Welch, MN 55089
(218) 945-6213 (651) 485-0159
(218) 289-5685 (cell)
kph@gvtel.com
www.krogstadpolledherefords.com

HEREFORD America
13823 Beaver Creek Pl.
Reva, SD 57651
605/866-4495
jbh@herefordamerica.com
www.herefordamerica.com

Lind Polled Herefords
Since 1958
• Dan • Erika • Susie • Judy •
Contact: Dan Lind
200 E. Grove St.
Rushford, MN 55971
cell: (507) 458-2080
e-mail: Lind2@acegroup.cc
Visitors Always Welcome

Minnesota Hereford Breeders
Secretary/Treasurer
Mallory and Ryan Vos
Ryan: (507) 227-2188
Mallory: (320) 808-7824
mnherefordbreeders@gmail.com
minnesotaherefordbreeders.com

NELSON POLLED HEREFORDS
Phil • 507-629-3375 1616 Co. Rd. 11
Will • 507-626-0239 Tracy, MN 56175
E-mail: willynelson257@gmail.com
Herd Bulls
NPH Active in OR L574 Historic B057
T.P.R. SHF Mayor J354 M108
GENESECK NPH Biblical 355
NPH F247 Revival 227
PROUD TO BE A HERFORD BREEDER

REED Stock Farm
JEFFREY & BONNIE REED
10788 240TH STREET EAST
HAMPTON, MN 55031
Cattlemen's Delight Sale
1st Sat. of October • Noon
Black River Falls, WI
PHONE: 612-819-1368
EMAIL: jbreedstockfarm@gmail.com

"Quality" not "Quantity"
Hereford Cattle
Schmidt Herefords
787 70th Avenue
Pipestone, MN 56164
John A. Schmidt Jenna McGunegill
(507) 215-1037 (507) 215-1720

Walsh Family Herefords
Tom and Lisa Walsh
705 100th St. SE
DeGraff, MN 56271
Home: 320-875-3073,
Cell: 320-760-2607
tom.walsh@riverviewllp.com
Jackson cell: 320-368-0225
Halle cell: 320-444-7914
Bulls and females for sale by private treaty.

Carol Sparks

Carol Anne (Pehl) Sparks passed away Oct 19, 2025 from complications of cancer. The first of John and Anne (Lane) Pehl's children, Carol was born Oct. 9, 1954 in Terry, MT.

She attended 12 years of school at Terry, graduating as Valedictorian in 1972, and excelling in music and academics. She was active for 9 years in 4-H, attending several State 4-H congress events, and the National Citizenship short course in Washington DC.

Attending Montana State University on an academic scholarship, Carol Anne graduated with a Bachelor of Science Degree in Ag Production, Range Science with highest honors. Awarded the outstanding student in Agriculture in 1976, she served in many organizations while at the University including: MSU Range club officer and judging team delegate to International SRM meetings twice, President of Association of Women Students, member of and crew leader for MSU Range research projects for summers throughout the state, International Farm Youth Exchange to Australia and Tasmania for 7 months, and life member of So-

ciety for Range Management. She was also a TA mostly to Dr. Don Ryerson and was remembered by many for teaching his Range 203 class and labs spring quarter for three years.

After graduation, Carol remained close with Drs. Ryerson, Taylor, and Payne as well as their families. She even started a scholarship in their names. She organized three "Range Re-unions" for students and staff to keep in touch. She also helped with Montana Range Days as an instructor and trainer a few times, and she took children to participate, including her own. If you attended a 4H or FFA range contest in southeastern Montana it was a safe bet that she had helped set it up or had students there competing.

Carol met Tom at a SRM national meeting in Nebraska in February 1976, and would marry him September 23, 1978 in Terry. They lived at Miles City, Melstone, Hyattville, Wyo, Colstrip, and Rosebud before coming back to the Sparks family ranch near Plevna Montana. To this union four children were born: Frank Andrew, Katherine Anne, George Thomas, and William Lee. Through the years on the ranch Carol Anne was a member of WIFE, Ag in Montana schools as an instruc-

tor until it closed, Willard Homakers for 40 years, Red Butte Ramblers 4-H leader for 30 Years, Member of the Baker Community Church for 40 years serving in all capacities at various times, and served 12 Years on Fallon County Library Board. She also was a member of MSU College of AG Advisory Council serving as Chair for many years, worked with Sustainable Ag Grant to monitor Rangeland throughout Eastern Montana, served on the Montana Noxious Weed Trust Fund committee, and was a recipient of Honorary Chapter and State Farmer Degrees from FFA, as well as had four children that received American Farmer FFA degrees.

Carol was also an entrepreneur, starting a business called Montana Prairie Products with her friend Jan Pratt in 1984, and becoming sole proprietor 3 years later. During blooming months, she rarely went anywhere without a shovel and plant press. This business provided range plant mounts and agronomy seed identification for high school and collegiate students in nearly every Montana school ag program and many in North and South Dakota, Nebraska and Wyoming to this day. Over 15,000 plants have been

sent out. She also developed a plant identification program called virtual herbarium.

Carol Anne was a very thorough, gracious and accomplished leader, devoted to her family, church and an inspiration to all. Raised as a farmer's daughter near Terry she quickly adapted to ranching and became an integral part of Sparks Herefords. She loved morning chores and checking water as well as running equipment including swather and raking hay. She also enjoyed hosting several IFYE students through the years as well as kept in touch with the families that had hosted her.

Survivors include husband Tom, son Frank, daughter Katy, son George and wife Jessica, Son Will and wife Jimmie; grandchildren, Paige, Kix, Coy, Charlee, Cotton, Guthrie; brothers Andrew, (Nancy) Pehl, Terry, MT; Wade (Velda)Pehl, Bozeman; sister, Mary, (John) LeMeux, Manning ND; brothers-law, James Sparks, Stanford MT, Donald (Judy) Sparks, Bowman, ND.

Funeral Service will be held at 10:30 am Monday, October 27th at the Baker Community Church. Visitation will be held from 3:00-4:00 pm Sunday, October 26th followed by Prayer Service at Stevenson Funeral Home in Baker.

Montana

Bayers Hereford Ranch
— Since 1918 —
Selling Bulls and Females by Private Treaty
(Cattle located in South Dakota)
Jill Bayers Hotchkiss
13823 Beaver Creek Pl., Reva, SD
(605) 490-1409 (cell)
jhb@herefordamerica.com
www.BayersHerefordRanch.com

Beery's Land & Livestock Co.
VIDA, MONTANA
Private Treaty Sales
www.beeryherefords.com
Eastern Montana's finest Herefords
~ Horned & Polled ~ Matt & Krista
Ethan 406/773-5721
406/979-5723 cell 406/979-5720
Also selling Red Angus bulls & females

DALLAS
POLLED HEREFORDS
Don Dallas
Box 532
Canyon Creek MT 59633
406/368-2244 Ranch
406/410-0406 Cell
"Mountain Raised Performance Cattle"

DUTTON HEREFORDS

190 Sunnyside Ln.
Gold Creek, MT 59733
Dean (406) 288-3330
Cell (406) 240-8014
Registered bulls and commercial bred heifers for sale.

EGGEN'S J BAR E RANCH
Since 1898

Lorrie
Arvid & Linda (406) 765-8219
(406) 895-2657 Jay-De
(406) 765-7068 cell (406) 671-7149
143 Muddy Loop • Plentywood, MT 59254


EHLKE HEREFORDS
Mark, Della & Lacey Ehlke
PO Box 1487 • Townsend, MT 59644
Mark: 406/439-4311 • Della: 406/439-4300
www.ehlkeherefords.com

FEDDES Herefords
www.feddes.com
TFeddes@msn.com
Dan (406) 570-1602 cell
Tim (406) 570-4771 cell
Taylor (406) 570-4210
2009 CHURCHILL ROAD
MANHATTAN, MT 59741-8122

L BAR W CATTLE COMPANY
PRODUCTION SALE 2.26.26
(406) 328-4095 ranch
www.LBarW.com | Find Us Facebook
Carl & Denise Loyning
cdloyning@gmail.com
406-425-2484 (c)
Mike & Jeannette Walen
L87772@aol.com
281-413-2455 (c)
21 Red Barn Lane | Absarokee, MT 59001

MC GENETICS FOR CERTIFIED HEREFORD BEEF®
REGISTERED POLLED HEREFORDS
Fred, Doreen and Rebecca McMurry
2027 IRIS LANE RANCH 20 MILES
BILLINGS, MT 59102 EAST OF BILLINGS ON
(406) 254-1247 SQUAW CREEK ROAD
(406) 697-4040 (CELL) WWW.MCMURRYCATTLE.COM
(406) 254-1247 (FAX) MCMURRYCATTLE@GMAIL.COM

MOHICAN
POLLED HEREFORD FARM
4551 State Rt. 514
Glenmont, OH 44628
Conard & Nancy Stitzlein (330) 378-3421
Matt Stitzlein (330) 378-3487
MOHICAN WEST
3100 Sportsman Park Road
Laurel, MT 59044
Phone/Fax (406) 633-2600
Terry Powlesland (406) 670-8529

NORTHERN GENETIC RESOURCE

Ace Diemeft
230 3700 Rd. South
Lothair, MT 59461
406/470-6260
BREEDING HEREFORD CATTLE SINCE 1945


Steer In Trailer Sales
Located at I-90 & Hwy 287
New & Used • Stock & Horse Trailers
Flatbeds • Mats • Cargo Trailers
Matt Jones
(406) 285-4300
29 Bronco Drive matt@steerin.com
Three Forks, MT 59752 Toll Free: (877) 335-5372
Steerin.com


BULLS FOR SALE PRIVATE TREATY
STOREY HEREFORD RANCH
CHUCK & KATHY KOHLBECK
CHUCK (406) 580-8255
BOZEMAN, MT 59718 KATELYN KOHLBECK
(406) 580-9565
www.storeyherefordranch.com

Thomas Herefords
P.O. Box 330055
Gold Creek, MT 59733
Bulls & Heifers for Sale Private Treaty
Richard & Shirley
Bruce & Tammy (406) 544-1536
Kurt & Jessica (406) 239-5113
e-mail: bruce@thomasherefords.com
www.thomasherefords.com


Weaver Herefords
Don & Dolly Weaver
28108 Warrick Rd.
Big Sandy, MT 59520
(406) 386-2244
e-mail: dwhrfrd@gmail.com
www.weaverherefords.com
Heifers for sale private treaty in the fall.
Annual bull sale the first Monday in March with Clear Creek Angus.


Wichman Herefords
www.wichmanherefords.com
Registered bulls and females for sale by private treaty.
Proven bloodlines, longevity, performance, functional
justinwichman22@gmail.com
Justin & Carmen Wichman
1921 Wichman Rd. • Moore, MT 59464
Home: (406) 374-6833 • Cell: (406) 350-3123

Nebraska

(continued on next page)

BCRK **BULL CREEK CATTLE CO.** BCRK
Horned & Polled Herefords
MATERNAL POWER GENETICS
Herd & Range Bulls For Sale
SOUND – FUNCTIONAL – PERFORMANCE CATTLE
 Ryan Chenoweth: 402-322-0601 • rchenoweth75@gmail.com
 17540 Rd. 58, Oshkosh, NE 69154
 Roger Chenoweth: 402-322-1185 BCRK

HEREFORD America
 13823 Beaver Creek Pl.
 Reva, SD 57651
 605/866-4495
 jbh@herefordamerica.com

 www.herefordamerica.com

ESTERMANN HEREFORDS
 — Continuous Herd Since 1899 —
 Canadian breeding
 www.workingherefords.com
Dan Estermann • Marlene Estermann
 35219 S. Somerset Rd.
 Wellfleet, NE 69170
 Phone: 308-340-4159
 danestermann@gmail.com

Quality Cattle That Work
FISHER
 Lowell Fisher 48979 Nordic Road
 (402) 589-1347 Spencer, NE 68777

Frenzen Annual Bull Production Sale
Polled Herefords March 24, 2026
Females and Club Calves for sale at private treaty.
Galen, Gwen and Eric Frenzen
 50802 N. Edgewood Rd. • Fullerton, NE 68638
 Galen's Cell: (308) 550-0237 • Eric's Cell: (308) 550-0238
 www.frenzencattle.com

Helms Polled Herefords
 Holbrook, NE 68948
 Brand of Excellence **HPH** Name with Tradition
 Your Hereford Seedstock Source
Randy & Glenda 308-962-4123 (cell)
Cody & Casie 303-842-9071 (cell)

HUTTON RANCH
 40
Ainsworth, NE
Harrison (402)382-5899
Houston (402)382-5285
Jim (402)760-1919
Office (402)382-8016
 www.hutton-ranch.com
 f @Hutton Ranch

Huwaldt's HEREFORDS
 Polled Hereford Bulls & Females For Sale at Private Treaty.
 86423 558 Ave. • Randolph, NE 68771
Ed & Marsha Cell: 402/360-4387
Angie Cell: 402/360-4796
 Email: huwaldt@live.com
 www.edhuwaldt.com
 Visitors Always Welcome!

JB RANCH Polled Herefords
Milk, Muscle Performance & Weight
 Bulls that Perform **Bulls and Females Always For Sale, Visitors Always Welcome!** Females that Produce
Prolific + Disposition
 Bev Beeson • cell: 402/375-9027
 Wayne, NE 68787 • www.jbranch.net

Feed Efficiency, Carcass, Moderate size, High gain
Documented proof
KEG
HEREFORD RANCH
 Ken & Marilyn Stephens
 39753 906th Rd., Valentine, NE 69201
 402-376-1267

KUHLMANN RANCH POLLED HEREFORDS
NORTH PLATTE, NE
 100 Two-Year-Old & Yearling Bulls for Sale by Private Treaty
KuhlmannRanch.com
308.530.4574
"GENETICS THAT RUN DEEP"

LARSEN'S POLLED HEREFORDS
CATTLE FOR BOTH PUREBRED AND COMMERCIAL PRODUCERS
Larry and Keven Larsen
 2252 CR 25 • Decatur, NE 68020
 402-687-2532 (H)
 402-599-3860 (C)

MELCHER HEREFORDS, INC.
Hereford Bull Sale Online
 January 24, 2026
 at the ranch • Page, NE • 1:30 PM
 Also for sale privately:
 Commercial Hereford & BWF Bred Heifers.
 Don: 402-336-7194 • Kevin: 402-340-6189
 Matt: 402-336-8182
 86287 Voyager Rd., Page, NE 68766
 melcherherefords.com

MONAHAN CATTLE COMPANY
 Brand of Quality Herefords
 P.O. Box 306 • Hyannis, NE 69305
 James (308) 458-8019
 Bryan (308) 458-8021
 Bob (308) 458-8024
 Rocky Holm (308) 458-8014

www.nebraskaherefords.com
NHA
NEBRASKA HEREFORD ASSOCIATION
 Hannah Pearson, Manager
 nehereford@gmail.com

NELSON HEREFORDS
 John & Brett Nelson
 Burwell, Nebraska
 nelsonherefords@hotmail.com
 John 308/214-1272
 Brett 308/214-0334
Selling Bulls at
 NWSS, Nebraska Cattle-men's Classic & Dec. 2025 Production Sale
NELSON HEREFORDS

Ridder Since 1907
Hereford Ranch
NEXT SALE: JAN. 29, 2026
 John & Mary Ridder Family
 Callaway, Nebraska
 308.836.4430 land / 402.450.0431 cell
 www.ridderranch.com

SS SCHUTTE & SONS
 1417 Road 2100
 Guide Rock, NE 68942-8099
 Ron Schutte
 402-756-3462 • 402-746-4378 cell
 Trent Schumm 402-984-6072
 rnschutte@gtmc.net
 www.gtmc.net/schutte

Schroer Herefords
 Lavern Schroer
 2924 Road P ~ Nelson, NE 68961
 Home: 402-756-7834
 Lavern Schroer 402-879-8056
 Kaci Empting 402-879-1499
Line One Herefords.
Bulls and females for sale by private treaty.
Facebook - "Schroer Herefords"

SNOWSHOE CATTLE COMPANY
 SNOWSHOECATTLE.COM
- Bull Sale -
Monday, March 31, 2025
 Bernie & Stacie Buzanowski
 194 Broken Axle Rd. • Arthur, NE 69121
 Cell (406) 855-8288
 www.snowshoecattle.com

Stewart Hereford Ranch
 Jay and Kaye Stewart
 Top of the line Hereford & F1 Baldie bred hfrs and feeder cattle in the Sandhills of North Central Nebraska.
 45717 875th Rd - Newport, NE 68759
 Phone: (402) 244-5457
 Cell: (402)760-0961

TEGTMEIER POLLED HEREFORDS
66th Annual Sale Feb. 28, 2026
 71556 609th Ave.
 Burchard, NE 68323
 Russ: (402) 865-5805
 www.tegtmeierpolledherefords.com

VAN NEWKIRK HEREFORDS
Quality Herefords Since 1892
Sale: January 19, 2026
 ★ Joe Van Newkirk
 Oshkosh, NE 69154
 Phone: 308/778-6049
 www.vannewkirkherefords.com

XV Cattle
REG. HORNED & POLLED HEREFORDS
Moorefield, Nebraska
 Bill Farr • cell 308-320-1110
 Marie • cell 308-233-7804
 Levi • cell 308-367-6951

North Dakota

BEHM
Polled Herefords

Larry, Aneica, and Logan Behm
5944 Hwy. 1806 • Beulah, ND 58523
701-873-2646
Logan, cell: 701-891-9227
Larry, cell: 701-870-0227
behmpolledherefords@gmail.com



BOEHNKE HEREFORD RANCH
Registered Herefords Since 1946

Unpampered • Functional • Sound
Cattle for Sale at All Times

8424 4th Ave N.E.
Kramer, ND 58748
Jeff 701-201-0201 • Jared 701-201-0445
e-mail: jboehnke@icloud.com

EF1 Cattle Co.
CARPIO, NORTH DAKOTA

Travis & Summer Engelhard
& Family
Isabel, Gus, George & Hazel
701-833-9699
18301 254th St. NW,
Carpio, ND 58725
ef1cattle@gmail.com

THE SOURCE
2-YEAR-OLD
LINE 1 BULLS
2-YEAR GUARANTEE
Follow us on
social media!
@ef1cattleco

Flath Herefords
Coleharbor, ND

2 Year Old Bulls
& Yearling Heifers
FOR SALE

For more information contact:
Mark 701-337-6793



FRIEDT HEREFORDS

Production Sale Feb. 11, 2026
& Private Treaty

Gary, Kirsten & Family
8733 55th St. SW • Mott, ND 58646
701/824-2300 • Gary's cell: 701/290-7231
Megan & Dusty Dukart 701/290-7230
Aaron & Tatian Friedt 701/590-9597
Lindsey & Drew Courtney
E-mail: gfriedt@hotmail.com
Website: www.friedtherefords.com

Two-year-old bulls
for sale private treaty

Giedd Hereford Ranch

Mark, Wanda and Shane Giedd
Ashley and Trevor Woolley
552 18th Ave. SW, Washburn, ND 58577
Mark 701-315-0230 • Shane 701-315-0537
Ashley 701-315-0232
gieddherefordranch@outlook.com
www.gieddherefordranch.com

HELBLING HEREFORDS

Registered and commercial.
Bulls and females for sale any time.
— Private Treaty —

4785 Co. Rd. 83 • Mandan, ND 58554

Jim 701-516-7479 Fred 701-663-0137 Wayne 701-471-4391
701-400-1880

E-mail: helbling95@msn.com

HUSO & SONS
HEREFORDS

Bred For Better Beef™
Wyatt Huso 612.518.1899
Jim Huso 701.650.5413
11922 17th St. NE, Aneta, ND 58212
www.husoandsons.com

MIDWAY POLLED HEREFORDS

7480 26th St.
Sheyenne, ND 58374

Bill & Karen Smith • 701/996-3300
Jake & Whitney Burkhardtsmeier
701/996-3600
midwayph@gondtc.com
www.midwaypolledherefords.com
and on Facebook as:
Midway Polled Herefords
Visitors Always Welcome

MRNAK Hereford Ranch

14503 91st St SW
Bowman ND 58623
www.MrnakHerefords.com

Terry - 701-523-6386
Brent - 701-206-0604
Andy - 701-206-1095
Marlene - 701-574-3124

Annual Sale
Jan. 20, 2026
BOWMAN ND



NORTH DAKOTA HEREFORD ASSN.

Joana Friesz
Sec/Treas.
PO Box 67
New Salem, ND 58563
701/843-8750 • 701/400-8744 cell
701/843-8744 work
joana@northlandinsuranceagency.com




PELTON POLLED HEREFORDS

We produce Polled Herefords
for the Commercial Cowman
SALE Feb. 2nd, 2026

Craig 40 93rd Ave. NW
Kayla & Kain Halliday, ND 58636
cell: 701-260-0058 • 701-548-8243
craigp@ndsupernet.com



WINTER RANCH
Quality Polled Hereford Cattle
1990 10th St. NE
Goodrich, ND 58444

Jason & Linda • 701-884-2424
Kevin & Julie Bender • 701-884-2417

Visitors Always Welcome
Stop Anytime



Northern Select Online Sale
smartauctions.co
December 9, 2025

Call Joana Friesz, NDHA Sec. for more information
701/400-8744

Oklahoma

DAY HEREFORDS
Hazlett-Turner Ranch Bloodlines
Disposition & Thickness Bred

"Located in the heart of the Old Hereford Heaven"
next ranch north of the famed former Turner Ranch
on Hwy 1

R&S Day Hereford Ranch, LLC
3284 St Hwy 1 W • Roff, OK 74865
580-456-7567

P&R HEREFORDS LLC

Selling
50 Bulls
25 Females

Sale
Nov. 3, 2025
Trail, OK

72251 N 2080 Rd. • Leedey, OK 73654
www.PandRHerefords.com
Paul, Alex & Sophia Laubach
(508) 822-5089 • paul@pandtherefords.com
Ross Laubach
(405) 880-4267
124 years of western Oklahoma ranching tradition
of the Craig and Laubach families!



Ohio

Keets Herefords
Documented performance genetics
selected to work from the pasture to the plate...

Lisa Finnegan Keets 440-320-6193
Brian Keets 440-651-0978
ohioherefordlady@yahoo.com

10708 Main Road
Berlin Heights, Ohio 44814



*The one that's read
from cover to cover.*

HEREFORD America

For more information contact
Jill Hotchkiss at 605/866-4495
jbh@herefordamerica.com

Oregon

HEREFORD America

*The one that's
read from cover
to cover.*

8 Issues This Year
• August through April •

For more information contact
Jill Hotchkiss at 605/866-4495
jbh@herefordamerica.com



BIRD HEREFORDS

David and Lynda Bird
Phone: (541) 742-5436 and (541) 403-2828
E-mail: bird@pinetel.com
45863 Crow Rd.
Halfway, Oregon 97834



HARRELL
HEREFORD  RANCH

42590 SALMON CREEK ROAD
BAKER CITY, OR 97814

Bob Harrell, Jr. 541/403-2210 Don Schafer 541/403-0008

Registered Hereford Cattle and Quarter Horses
ANNUAL SALE FIRST MONDAY IN MARCH

South Dakota

JZ

Bar JZ Ranches
Homozygous Polled Herefords

18542 326th Ave.
Holabird, SD 57540

Annual Production Sale
Tuesday, Feb. 17, 2026

Don & Peg, Seth & Bridget Zilverberg
605/870-2169
web site: www.barjz.com
email: cattle@barjz.com

Bayers Hereford Ranch
— Since 1918 —

Selling Bulls & Females Private Treaty

Jill Bayers Hotchkiss

13823 Beaver Creek Pl., Reva, SD
(605) 490-1409 (cell)

jbh@herefordamerica.com
www.BayersHerefordRanch.com

DVORAK HEREFORDS

Lake Andes, SD

Bull & Female Sale

FEB. 6, 2026

Consistent. Rugged. Structurally Correct.
We take the assumption out of your bull selection!

BOYD DVORAK

CELL: 605/491-7090

JEFF DVORAK

CELL: 605/491-2068

DVORAKHEREFORDS.COM

EGGERS Southview Farm

Philip Eggers
25750 S. 476th Ave.
Sioux Falls, SD 57104
(605) 351-5438 • (605) 929-6560
eggerssouthviewfarms@gmail.com

FAWCETT'S
ELM CREEK RANCH

21115 344th Ave. • Ree Heights, SD 57371

Cheryl 605/870-0160
Dan, Kyla, Hollis & Ivy 605/870-6172
Weston, Kristin, Falon, Jensen, Marty & Laiven
Kusser 605/478-0077

www.fawcettselmcreekranch.com

Bull & Female Sale • February 9, 2026



Mike Fink

P.O. Box 184 • 43610 SD Hwy 42
Bridgewater, SD 57319

Phone: (605) 729-2515

Cell Phone: (605) 999-2075

www.sites.google.com/site/finkpolledherefords

E-mail: swampprat@unitelsd.com

FREDERICKSON
— Ranch —

Frederickson Ranch Annual Bull Sale
First Saturday in December at the Ranch

Nate & Jayna Frederickson

605-254-4872

Mark & Mary Kay Frederickson

605-642-2139

10100 Homestake Rd • Spearfish, SD 57783



Est. 1914

GANT HEREFORDS
Geddes, SD

Annual Sale - Friday, February 27, 2026
2-year-old Hereford Bulls & Bred Heifers

Mark — (605) 680-1540

Jason — (605) 321-1596

GantHerefords.com

HANSMEIER AND SON INC.
REGISTERED HEREFORDS

*Private treaty bulls, steers
and heifers*

Spring and fall herd

Bristol, SD 57219

Call Larissa 605/216-5556



HANSON
POLLED HEREFORDS
CONDE, SOUTH DAKOTA

SHERRYHANSON
605/382-7477

HILLSVIEW FARMS

2 Year Old
Polled Hereford Bulls
for Sale Annually

Darwin & Cindy Aman
32824 119th St. • Eureka, SD 57437

(605) 377-3441

dcaman@valleytel.net

www.hillsviewherefords.com



Colin & Mary Beth Hoffman
Colin cell: (605) 216-7506
Miles Hoffman (605) 277-5048

11341 357 Ave.

Leola, SD 57456-7105

Visit our website at
www.hoffmanherefords.com

KLAGES HEREFORDS

Quality beef and
seedstock for sale.

Located 9 miles east
of Ortonville on Hwy.
12 then 1 mile north.



Jeff & Mary Klages
64090 410th Street
Ortonville, MN 56278

jmklages@earthlink.net

320-237-2163 (H)
605-880-0521 (J)
320-305-9047 (M)

Knippling Hereford

Registered and Commercial Herefords

Internet bull sale in January at
KnipplingHereford.com

Gann Valley, SD 57341

Randy

Garin

605/680-3185

605/680-4637

Nuhsbaumer Herefords

Steve & Amy

(605) 450-0550

Casey & Morgan

(605) 450-9864

Zell, SD • Call or text

e-mail: stevenuhsbaumer@gmail.com

Visitors Welcome

Directions: from Zell, 3 m. West on Hwy 212, 5½ South

**Bulls for sale
private treaty...
please call for more
information.**

OLLERICH BROTHERS HEREFORDS

• 55 years in the Registered Hereford Business •

29188 303rd Ave

Clearfield, SD 57580

(605) 557-3246

www.ollerichbrothersherefords.com

Bulls For Sale Privately

JEROME

JAMES



Home Raised
First Cross Black Baldy
Replacement Heifer Calves

Top End Sell at
Philip Livestock Auction
in March 2025

Bill Parsons
22850 Hardingrow Rd. • Milesville, SD 57553
605-544-3247

RAINBOW HEREFORDS



Herefords | Quarter Horses | Corgis

Vickie Mensch-Geuther & Son

rainbowherefords@gmail.com

30734 456th Ave. | Volin, SD 57072

Vickie

Cody

605-661-3421

605-670-1807

RAUSCH HEREFORDS

• Sale Third Mon. in February •
Feb. 16, 2026

Shannon:

605-769-0203

Jacob:

605-769-0552

Peter:

605-281-0471

#1 Dams of Distinction Herd in America

www.RauschHerefords.com

Hoven, SD 57450



The Bischoffs • Huron, SD 57350

SALE MARCH 2026

605-350-0980 and 605-461-1555

E-mail: ravinecr@santel.net



Raising registered & commercial Herefords

• Bulls for sale private treaty •

Jim and Judy Schuette

(605) 852-2789

PO Box 266 • Highmore, SD 57345

slc@venturecomm.net www.slc-herefords.com

Scott Herefords
Quiet Quality



Kyle Rick & Pam

605-515-0314 985-5985

19342 197th PI

Howes, SD

www.scottherefords.com

Bulls for sale by private treaty

Simon Herefords
Low maintenance, feed efficient Hereford cattle

Brian & Colleen Simon

Seneca, SD 57473

Cell: 605/765-4564

Home: 605/436-6725

bcsimon@venturecomm.net

www.simonherefords.com

Selling bulls & heifers private treaty.

South Dakota Hereford Association
www.southdakotaherefords.org

Jaycie Forbes, Manager
605-203-1558

306 Grant Ave, Willow Lake, SD 57278
manager@southdakotaherefords.org

Tricky's Herefords

Dick & Betty Wettlaufer
(605) 485-2648 • Cell: (605) 270-3465
44132 234th St. • Winfred, SD 57076-7318

E-mail:rwettlaufer@triotel.net

www.TrickysWhitefaces.com

BULL SALE • March 14, 2026 • Winfred, SD



Reese & Elly Jo Wagner
39365 182nd St.
Redfield, SD 57469
Reese 605-450-1085
Elly Jo 605-450-9790
wagnerherefords.com

Bull Sale • February 28, 2026

POLLED HEREFORDS

Since 1947

Bulls and Heifers for sale at the farm

SETH AND LAUREN WOOD

WOODCREST FARMS

Cresbard, SD 57435

Seth (605) 626-1643

Zens Herefords

Bulls, Heifers and Show Steers
Private Treaty Sales

Matt & Mark Zens
Canova, SD 57321

Matt (605) 310-5782 cell
mattzens@yahoo.com
www.zensherefords.com

Services

Bonnie Mrnak, owner



A₂Z
PRINTING

PO Box 35 701-523-4656
306 Hwy 12 W Ste C 888-768-4656
Bowman, ND 58623 Fax 701-523-4756
email: a2zprint@ndsupernet.com



BMG
BritAmerica Management
Group Inc.

Coverholder at **LLOYDS**
Dallas, TX 75219

Jim & Cheri Gies
Cattle and Equine Insurance

19381 CR 74 • Eaton, CO 80615
Call (970) 590-0500 • jgies@msn.com

HANDEL MARKETING, LLC

Private Treaty Sales ♦ Consulting ♦ Insurance

Order Buying and Selling Commercial &
Registered Breeding Stock & Feeder Cattle

Art & Pat Handel 605/391-8233
handelhereford@aol.com 1501 Summit Blvd.
www.arthandelsccattle.com Rapid City, SD 57701

The **Livestock** *Link*

Livestock Videoing • Video Sales
• Bid-by-Click Online Sales
To view events go to
www.TheLivestockLink.com

**Livestock Videoing • Video Sales
Bid-by-Click Online Sales**

For more information contact:
Marc Hotchkiss • 605/210-1956
Phil Eggers • 605/351-5438

plainjans Call Today

Custom Printed Gloves
Call for Special

Call: 800-235-6140
Email: info@plainjans.com www.plainjans.com



Steer In Trailer Sales
Located at I-80 & Hwy 287

New & Used • Stock & Horse Trailers
Flatbeds • Mats • Cargo Trailers

Matt Jones
(406) 285-4300

29 Bronco Drive matt@steerin.com
Three Forks, MT 59752 Toll Free: (877) 335-5372
Steerin.com

HEREFORD
America



**Ad Deadline for the
January issue
is December 5**

The one that's read from cover to cover.

8 Issues This Season
• August through April •

For more information contact
Jill Hotchkiss at 605/866-4495
jhb@herefordamerica.com

Texas

PPHF
"Prefix of Performance"

PRAUSE POLLED HEREFORD FARMS
1957 Morris Community Rd.
Yoakum, TX 77995-5224
www.prausepolledherefords.com

Leslie & Gay **Robert, Lorna**
Prause **& Kaci Herman**
361-741-6495 361-741-8650
361-293-4213 361-293-1533

Still River Ranch

CSU Acclaim
77 Grady Grande
Loewen K2

Larry & Mary Woodson
214-491-7017
larrywoodson@gmail.com
www.stillriverranch.com

Utah

Line One
performance bred Herefords
www.johansenherefords.com

Castle Dale, UT
Jonathan 435-650-8466
Craig 435-820-8490



Washington

Annual Production Sale
2ND FRIDAY IN FEBRUARY
Lewiston, ID

BULLS & FEMALES SELL



Bill Cox
688 Pataha St.
Pomeroy, WA 99347
509-566-7050
Kayla Slaybaugh
509-254-3918
Hereford2005@outlook.com

CX Ranch

**LIETZAU HEREFORD
FARM**

Harold & Connie Lietzau
Troy, Michelle, Jaydon, Devon & Jocelyn
Taylor & Ty

7477 Iband Ave. • Sparta, WI 54656
Cell 608/633-2875 - Harold
Cell 608/487-0015 - Taylor

Wisconsin



Steve Merry
1840 Co. Rd. CC • Hartford, WI 53027
drstevemerry23@gmail.com • 414-881-5274

6 Generations of MERRY Polled
Hereford Breeders — Spanning 120 Years

WIRTH
Herefords

NEW RICHMOND, WI

Cheryl and Tracy
(715) 247-5217

Lance Brent and Laura
(715) 377-6876 (715) 760-1727
wirthherefords@gmail.com

Wyoming

The Berry's **WHERE COWMEN BUY BULLS**

Bull Sale November 24, 2025

Jay and Janice Berry
3049 County Road 225
Cheyenne, WY 82009
(307) 634-5178

E-mail: jaberryherefords@msn.com
www.WhereCowmenBuyBulls.com

LARGENT and SONS 
Hereford Cattle
Since 1902

• Sale November 20, 2025 •

P.O. Box 66 • Kaycee, WY 82639
(307) 738-2443 or (307) 267-3229
www.largentandsons.com
largentandsons@yahoo.com

McClun's Lazy JM Ranch

Producing problem free
Polled Herefords and Angus.

NEW DATE!
Sale Feb. 17, 2026

Private treaty sales any time.

McClun Ranch
1930 Road 60 • Veteran, WY 82243

Jeff 307/575-2113
Kody 307/575-3519
Jim 307/534-5141
jkmccclun@wyomail.com

OCHSNER ROTH CATTLE CO

Wyoming's largest private treaty offering of
Hereford and Angus bulls and top-notch
commercial replacement heifers.

 **www.qualitybulls.com**

ELITE HEREFORD & ANGUS GENETICS.
STRESS-FREE BUYING EXPERIENCE.

Torrington, WY
ochsnerranch@gmail.com



**Sticks & Stones
Ranch**

• Gene & Cindy Stillahn and Family •
Christopher, Amy and Trey

3902 County Road 203
Cheyenne, WY 82007
(307) 421-1592 cell
E-mail: stillahn@gmail.com

NJW POLLED HEREFORDS

Ned (c) 307/751-8298 • Jan (c) 307/751-9470
Ned & Jan Ward 406/757-0600

Bell Ward (c) 307/751-6922
P.O. Box B • Sheridan, WY 82801
njwardherefords@gmail.com

.....
RANCH LOCATIONS!
NORTH RANCH: 2637 Adsit Rd., Decker, MT
SOUTH RANCH: 888 Lower Prairie Dog Rd., Sheridan, WY
www.NJWHerefords.com • Annual Sale March 25, 2026

WHITE
Cattle Company

Joel & Karri White

104 Blackfoot Court
Buffalo, WY 82834
C: 307/217-0367
joelkarriwhite@msn.com

Bulls, Females, Embryos & Semen
Available

EXCELLENCE IN LINE 1 BREEDING
SELECT POLLED GENETICS

Wilhelm
CATTLE | SUNDANCE, WY
307.281.5896

BILL WILHELM

1046 RIFLE PIT RD., SUNDANCE, WY 82729



44554338

CE 10.9 | BW -0.2 | WW 56 | YW 94 | DMI 0.3
SC 1.0 | SCF 22.9 | MM 31 | MG 59 | MCE 7.7
MCW 101 | UDDR 1.20 | TEAT 1.20 | CW 91
FAT 0.044 | REA 0.62 | MARB 0.17
BMI 476 | BII 557 | CHB 151

Sire: CL 1 DOMINO 267K 1ET
CL 1 DOMINO 0186H
CL 1 DOMINETTE 719E 1ET
Dam: CL 1 DOMINETTE 9223G 1ET
CL 1 DOMINO 5110R
CL 1 DOMINETTE 1112Y 1ET

HH ADVANCE 7156E ET
CL 1 DOMINETTE 6162D
CL 1 DOMINO 215Z
CL 1 DOMINETTE 4176B
HH ADVANCE 3113N 1ET
CL 1 DOMINETTE 273M 1ET
HH ADVANCE 9016W ET
CL 1 DOMINETTE 534R 1ET

> > > > SEMEN SALES < < < <
\$50/unit • \$100/certificate

To purchase semen and certificates, contact:

For additional inquiries about the bull:



BUFORD RANCHES LLC
OSAGE DIVISION
Doug Branch • 918/277-6616
douglasbranch@gmail.com



Guy Colyer
208/599-0340



Mark Cooper
406/539-6885



Dale Venhuizen
406/580-6421