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Vol. 20., No. 6

Serving Commercial Cattlemen & Registered Hereford Breeders Published by: Hereford America, Inc. • 13823 Beaver Creek Place • Reva, SD 57651

March 2017

## Editorial Comments... Byron Bayers



I want to thank all of you readers who so graciously sent me letters, cards, emails and called about my last editorial. I had

far more responses to this editorial than I have ever had since we started *Hereford America* 20 years ago.

One of the special calls that I received was from an old friend of mine in California who informed me that the agricultural people in California were still basically conservative and they probably all agreed with my editorial, but the big city liberals out voted the agricultural sector in the election.

The caller was my old friend and cattle breeder Gino Pedretti of El Nido, CA. I had heard many good things about Gino 50 years ago, but we got acquainted in somewhat of an unusual way. I had just recently finished a tour in the presidency of the American Hereford Association, and my wife, Pauline, and I had headed out to Reno, NV where the AHA was finishing up the National Reference Evaluation for their certification into the Certified Hereford Beef program.

We flew into Reno, rented a car and drove about 60 miles south to Smith, NV, where this group of Hereford steers were finishing their feeding program at a large feedlot. There were probably about 120 head of Hereford steers in this program, 21 of which were ours and Largent's. This program was being run for the AHA by Dr. Craig Ludwig, *(continued on page 4)* 

# Bull Sales, Kids & Baby Calves, Hereford Style!



This gal has her babies snuggled in and warm...calving time at Van Newkirk Herefords, near Oshkosh, NE. Photo by Cyndi Van Newkirk

One of the best times of the year for those of us in the cattle business is calving. Thanks to our loyal readers for letting us share their wonderful photos.



Three generations of the Scott family (David, David's son and Rick Scott) from western South Dakota showing the new guy a baby calf.

Photo and permission by Lexi Scott



A third generation member of the Ochsner/Roth families meets a new calf. Photo by Grandma Dixie Roth, Dixie Pics



KNOLL CREST'S

**Hereford Sale Bulls AVERAGE:** 92

Saturday, Noon · APRIL 8, 2017

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RFA MARR CED ww VW +67 +29+1.3 +\$29 +\$41 +5.1 +1.3+106 +0.56 +0.33 Top 3% Top 15% Top 10% Top 15% Top 5% Top 1% Top 8% Top 15% Top 2% **Top** 1%

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>  CHB +\$49

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 CED
 BW
 WW
 YW
 MILK
 SC
 REA
 MARB
 BMI
 CHB

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 -1.4
 +67
 +98
 +21
 +1.0
 +.84
 +.68
 +\$31
 +\$46

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An outstanding selection of fall-bred females now avaiable.

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### March

- L Bar W & Sidwell Ranch Sale Columbus, MT
- 1-2 Calgary Bull Sale Show on 1st; Sale on 2nd Century Downs, Calgary, AB
- 2 Jensen Bros. Bull Sale Courtland, KS
- Ravine Creek Ranch Sale 4 Huron, SD
- McIver's Happy Acres Sale 4 Farwell, MN
- 5 Midwest Black Hereford Sale Maryville, MO
- 6 Harrell Hereford Ranch Baker City, OR
- 7 S&S Ranch Bull Sale Guide Rock, NE
- 8 Sachtjen & Gibson Joint **Production Sale** Ogallala, NE
- Tricky's Herefords Bull Sale 11 Madison, SD (Noon)
- 11 I-29 Bull Run
- Sioux Falls, SD (6:00) 13 Tegtmeier Polled Herefords Sale
- Burchard, NE Holden Herefords Bull Sale 13 Valier, MT
- Cooper Herefords Sale 14 Willow Creek, MT
- 15 Snowshoe Cattle Co. Bull Selection Day Pompeys Pillar, MT
- Heartland Herefords and 15 XA Bull and Heifer Sale North Platte, NE
- Evenson Angus Sale 16 Lemmon, SD
- Starmak Hereford Bull Sale 17 Tea, SD
- **B&D** Herefords and 20 Beran Bros. Angus Sale Claflin, KS
- Kester Herefords Bull Sale 20 Burwell, NE
- 20 Wagner Herefords & Baxter Angus Bull and Female Sale Rockham, SD
- DaKitch Farms Hereford 25 & Angus Sale Ada, MN
- 27 **Oleen Annual Production Sale** Dwight, KS

#### **- SELLING** ·

8 Coming 2-Year-Old Bulls **4 Fall Bred Heifers** 

Thurs., April 13, 2017 Shamrock Livestock Market O'Neill, NE

For More Information Contact: Larry Larsen

**Larsen's Polled Herefords** 2252 CR 25 • Decatur, NE 68020 402-687-2532



or Shamrock Livestock 402-336-1675

- 28 Frenzen Polled Herefords & Angus Production Sale Fullerton, NE
- Friesz Livestock Bull Sale 28 Mandan, ND Ned and Jan Ward Annual Sale 29
- Sheridan, WY 31 Sandhill Farms Bull Sale
- Haviland, KS Jensen's Elite Fall-Born Online 31 Heifer Sale

#### April

- Crittenden Bros. Polled Herefords Bull and Female Sale Imperial, Sask.
- 7 Wilson Lees Value Added **Bull Sale** Kisbey, Sask. 8
  - Knoll Crest Farms Bull Sale Red House, VA
- 8 Thorstenson Hereford & Angus **Bull Sale** Selby, SD
  - Gerlach Herefords and Vermeulen Angus Bull Sale Mitchell, SD

8

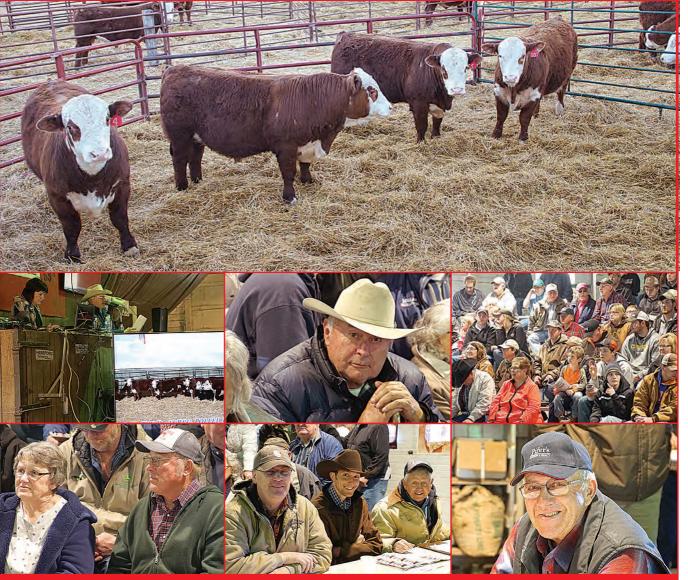
13

- Larsen's Polled Herefords **Bull Sale** O'Neill, NE

  - (continued on page 4)



Sale results and customer service information on RauschHerefords.com



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Check out our home page for our marketing programs www.RauschHerefords.com

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(605) 948-2146 or 2157 or 2375 Vern & Joel Jerry Shannon www.RauschHerefords.com Located 2 miles west of Hoven on Hwy. 20 and 47



America's No. 1 Dams of distinction herd. (Based on efficiency.) **B** CALENDAR

- (continued from page 3) 13 McClun's Lazy JS Ranch Hereford and Angus Bull Sale Torrington, WY Bartling Herefords Sale 14 Herrick, SD
- Stuber Ranch Hereford Bull Sale 15 Bowman, ND 20-22 Ehlke Herefords Spring
- Internet Sale www.TheLivestockLink.com 21 Morgan Ranch Bull Sale Burwell, NE

## **Advertisers Index**

B&D Herefords/Beran Bros.	6	Kroening Black Herefords	26
Rodney Brown	8	Krogstad Polled Herefords	29
Carmichael Herefords	36	Larry Larsen	3
Crittenden Bros.	12	McClun Polled Herefords/Angus	9
Curlew Cattle Co.	8	Melcher Herefords	30
DaKitch Farms	10	Morgan Cattle Co.	22
dL Cattle Co.	16	Oleen Bros.	48
Ehlke Herefords	17	Rausch Herefords	3
Elkington Polled Herefords	34	Sandhill Farms	13
Evenson Angus	27	Snowshoe Cattle Co.	22
Frenzen Polled Herefords/Angus	19	StarMak	7
Friedt Herefords	33	Stuber Herefords	37
Friesz Land & Livestock	28	The Livestock Link	24
Gerlach & Vermeulen Sale	31	Thorstenson Herefords & Angus	14
Hereford America	23	Tricky's Herefords	29
Hoffman Herefords (SD)	18	Tricky's #2	6, 18, 38
Holden Herefords	21	Wagner-Baxter	11
I-29 Bull Run	5	Ward, NJW	15
Jensen Heifer Sale	35	Wilson-Lees	25
Knoll Crest Farms	2		



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#### For questions call Marc Hotchkiss at 605/866-4495. If your address changes please be sure to notify us

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## Byron's Editorial...

(continued from page 1)

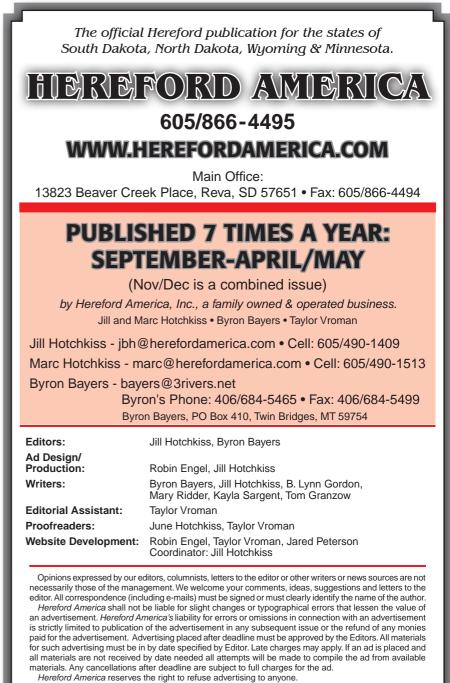
who went on to spent 39 years with the Hereford Association. After Craig retired from the AHA work, he went to work as the Executive Vice President of the Black Hereford Association and did a wonderful job putting that group together. After all of my years of working with Craig, I look back and think that it was a shame he didn't get a chance to run the AHA. Sadly, Craig died just a few months ago.

As Pauline and I arrived at the feedlot, we soon ran into Craig visiting with Gino Pedretti. We were very happy to meet Gino and we enjoyed several hours of visiting that afternoon. Gino had just recently become a director of the AHA and so we had several things to talk about in regards to the steers in the feedlot and his new job as a director. The plan was to weigh the steers when they were finished at the feedlot and ship them across the mountain to California that night where they would be slaughtered the next day, and the carcasses evaluated and graded, before the meat was sent out to the various vendors in that area. Gino asked if Pauline

#### HEREFORD AMERICA • March 2017

and I planned to come back to Reno to fly home, I told him our plan was to probably fly out of Northern California, after the carcass evaluation. Gino said to me, "Byron I am alone in my car and I would be happy to have you and Pauline go with me to the slaughter and carcass evaluation tomorrow." We gladly accepted the invitation. As many of you know that have ever been over Donner Pass it can be very intimidating in the winter and we were now in the early stages of winter in Nevada and California. As we drove back to Reno and then headed west to Donner Pass. we found the pass was on an alert stage for snow and ice, as we raced up the pass with Gino I thought that maybe I got the name mixed up and he was not Pedretti but was Andretti, the race car driver. Gino was an excellent driver and he knew the pass well and we traversed the pass in a timely and safe manner. Both Pauline and I had a lot of respect for Gino as a driver and while we were traveling along we had a wonderful visit about many things.

The process at the slaughter and evaluation plant in California was extremely educational and anybody who (continued on page 6)



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## Byron's Editorial...

(conintued from page 4)

is in the industry today, which is over 40 years later, could still learn many things about the packing plant process and the evaluation of an actual Hereford carcass. Our group, which was all either Hereford breeders who owned the cattle or representatives of the AHA, were allowed in certain places on the "floor" where we could see our cattle come though the line. The carcasses where moving rapidly so we did not get a chance to carefully study them, but we got some idea as things moved along. The process to me was unbelievable, because within 2 hours of the start of the process, the animals were slaughtered, evaluated, the carcasses where cut up and ready to be sent to the various places in the area that had orders, and the trucks were in the parking lot to be loaded. Of course, we did not get the carcass data on our individual steers until later when it was released to us by the AHA. It was one of the most educational things that has happened to me in the cattle business in that I was able to evaluate, to some extent, our own cattle being slaughtered for the top program that the AHA had at the time. The only other program, in my experience, that was like it was one that the AHA put

on with Oklahoma State University. The AHA and OSU brought in some top steers that we evaluated and then placed, at Oklahoma State facility. The steers were killed then quick frozen that night and the next day the steer carcasses were one cut cross wise and shown to us for comparison of how we judges placed the live steers verses the carcass evaluation. I've had 2 great experiences with carcass evaluation and Gino and I discussed the merits of both processes.

I felt as though a fine relationship had been enjoyed during the two days that we spent with Gino, and he got us to the airport where we could make our way home. We were pleased to get

# The Opened Sease 31st Annual Production Sale March 20, 2017, 1 p.m. at the ranch.

40 2-year-old Herefords < 80 18-month-old Herefords 80 2-year-old Angus < 19 18-month-old Angus 40 Yearlfing Angus < 35 BWF first calf pairs 15 Registered Angus first calf pairs 10 Registered Hereford first calf pairs



#### CL 1 DOMINO 215Z





## S A V TEN SPEED 3022

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word later that the cattle by our herd bull had made the grade and was now a Certified Sire.

Gino was a very good friend of Jack Cooper and would often stay with Jack at sale time and spend a few days with him. It was always pleasant for me to renew my friendship with Gino at the Cooper Sale. Jack, Gino and I would always have a few minutes of very pleasant conversation about the Hereford cattle business. Gino is a fine man with a great reputation with his cattle, and his family has carried on this tradition for a great number of years and now the continuity of having a son, son-in-law and grandsons involved in the ranching operation. Gino, I really enjoyed the call and it brought back great memories!

Sadly, to say, in my estimation one of the most destructive things the AHA did in my lifetime was to drop the carcass program shortly after we were in Nevada and California making the evaluations. I have felt that dropping this program opened the door for the Angus breed to walk in with their carcass program and to make the strides that they continue to make now. Yes, we have started a new program and I believe that it has been very successful but it is hard to catch up and I have always had some serious doubts in my mind, if ultrasound is as accurate as actual carcass evaluation was but I realize cost was a factor. I also realize that technology at county fairs is not always the greatest, but I have seen ultrasound put up against actual evaluations and the results, at times, can be quite different. Technology has taken over and many things have changed in the cattle business, but at times you go back and wonder if we haven't left something in the past. I have had some serious discussions with the former CEO of the AHA that some integration of our old carcass data could have been incorporated in the new system, and given us more reliable results in our data, but I was unable to get my points across to that executive.

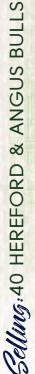
As former commentator Paul Harvey used to say, "Now you've heard the rest of the story."

-BB





# March 17. 2017 @ 11 am SIOUX FALLS REGIONAL LIVESTOCK This sale will be broadcast live on the internet. Worthing, South Dakota







SIRE: Connealy Comrade 1385



SIRE: NJW 73S W18 Hometown 10Y ET



SIRE: JDH JJD 9Y 485T All In 96B ET



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SIRE: Pyramid 28M Max 1177



SIRE: MAF No Problem 46



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#### **Paul Smokov**

Paul Smokov, 92, Steele, died Jan. 21, 2017, from complications of heart failure. He was surrounded by his family at home with hospice care.

Paul was born on Oct. 18, 1924, near Broadus, MT. He completed the eighth grade in Steele, ND and continued learning in the "School of Hard Knocks." Paul was married to Betty Lorraine Benson on Sept. 20, 1953. They raised four daughters and one son on their ranch northwest of Steele, Paul was a naturalist who loved God in the



outdoors. dedihis and livelihood to raising commercial Hereford cattle could be to

Paul Smokov

take care of the cows, they'll take care of you." He enjoyed a ranching career that spanned seven decades, beginning in the era of horse-drawn farm implements and extending to the age of satellite-guided tractors. Throughout his life, he was frequently recognized and honored for his professional accomplishments. In 2013, he was named Rancher of the Year by the North Dakota Stockmen's Association.

Paul is survived by his wife, Betty, and their five children and spouses, Bonnie (Phil) Peterson and Connie (Eric) Nikiforoff, North Dakota, Nancy (Don) O'Neill, California, Kathy (Marvin) Dykes, Washington, and Terry (Donna) Smokov, South Dakota; 10 grandchildren, Amber Joy, Aaron Peterson, Adam Peterson, Alex Nikiforoff, Garrett Nikiforoff, Jason O'Neill, Kristin Harrington, Justin Smokov, Jamie Schomp, and Jodie Severson; plus 11 great-grandchildren. He is also survived by one sister, June Miller, California; two sisters-in-law, Lois Smokov, New Mexico, and Alvina Smokov, California; as well as his 106-year-old aunt, Lydia Grekoff and her daughter, Paul's close cousin, Sandee Schmidt, North Dakota; plus many other cousins.

He was preceded in death by his parents, Wasilie and Barbara Smokov; and his siblings, Mildred (Art) May, Doris (Bob) Kniefel, Johnny Smokov, and Jimmy Smokov.

Memorials may be sent to the Golden Manor or the Kidder-Emmons Senior Services, Steele.

#### **Donald Carl Steiger, Jr.**

Donald Carl "Daddy Don" Steiger, 92 passed away on January 28, 2017. He was born on October 27, 1924, in Oshkosh, WI, to the late Carl E. and Ruth (Storm) Steiger. He was married to Mary Patricia (Speier) on November 20, 1954. He was preceded in death by a granddaughter Katelyn Ruth Myhill.

Don served in the U.S. Army in the European Theatre during World War II. He was a graduate of the University of Wyoming and a beef cattleman. He owned and operated the JH Ranch at Hulett, WY and Steiger Charolais/ Dairy in Bentonville, AR, as well as served as a longtime herdsman for JACS Ranch in Bentonville. He was a well-respected, innovative seedstock breeder of Hereford and Charolais beef cattle. He raised and showed champion steers at the National Western Stock Show and at other national shows. He was an early adopter of technology in ranching, performance testing and beef cattle improvement.

Don had a lifetime of active leadership in his community. Serving on the

#### HEREFORD AMERICA • March 2017

boards of Schools, Farm Bureaus, Cattleman's associations and was a 50+ year 4-H leader. He was a Christian and served on the Vestry boards of The Church of the Good Shepherd in Sundance, WY, an Elder at First Presbyterian Church in Bentonville and was a long time Community Group leader at Fellowship Bible Church NWA. Don also helped lead the fledgling Republican Party in Benton County starting in 1970. He was County chair and enjoyed volunteering as a poll worker and at the Samaritan Community Center in Rogers.

His surviving family includes his wife Mary Patricia of the home; his six children, Donald Carl "Rocky" Steiger Jr. of Rich Hill, MO, Fritz (Francis) Steiger of Bentonville, Katherine (Donald) Myhill of Chesapeake, VA, Donna (Scott) Winn of Bentonville, Lamar (Shari) Steiger of Bentonville, Alex (Shelly) Steiger of Cuba, MO. He is also survived by eighteen loving grandchildren and ten great-grandchildren; two sisters, Connie Dempsey of Albuquerque, New Mexico and Mary Garman of Sundance. Many nieces and nephews also survive him.

Don was also preceded in death by his brother, Congressman William A. Steiger and his sister, Ann Haberstroh. The staff at Jamestown Nursing

Home in Rogers provided many years

(continued on page 10)



Donald Carl Steiger, Jr.

## **13 Select Yearling Bulls for Sale**





HH Advance 9019

Daughters of 9019 are top cows in our herd, they have outstanding pigmented udders and milk production. A number of them are mothers of bulls in our offering. Females sired by 9019 born this year are of high quality. In the bull sale pen are more great sons of 9019 & 2083.

## **Curlew Cattle Company**

Howard & Lynn Moss -895 Whitetail Road -Whitehall, MT 59759 (406) 287-9947



Torrington Livestock Facility, Torrington, WY - 307-532-3333

Selling: 12 Two-Year-Old Polled Hereford Bulls • 30 Yearling Polled Hereford Bulls • 5 Fancy Yearling Heifers • A few select Two-Year-Old Cows with Calves • 40 Yearling Angus Bulls and 5 Fancy Yearling Angus Heifers



3D 2/1/16 by Victor 719T



**11D** 2/9/16 by Bonanza



D10 3/15/16 by Logical Choice 55W



114C 3/12/16 by SHF Milford Z32

Jim, Jeri & Jean 1929 Road 60 Veteran, WY 82243 307-837-2524 • 307-534-5141



28D 2/16/16 by Prospector 145



46D 2/27/16 by TH Lambeau 723



68D 3/3/16 by Logical Choice 55W



Two's that Sell!

Jeff & Kari 1930 Road 60, Veteran, WY 82243 307-837-2554 • 307-575-2113 jkmcclun@wyomail.com



36D 2/23/16 by SHF Access



81D 3/5/16 by Logical Choice 55W



95C 3/9/15 by SHF Milford Z32



7D 2/4/16 by Absolute

Kody, Tyler, Mason & Kanin 5849 Hwy 154, Veteran, WY 82243 307-575-3519 dakota.mcclun@hotmail.com 10 • www.herefordamerica.com

#### (continued from page 8)

of care as Alzheimer's continued to take its toll on him.

Memorials made be made to Fellowship Bible Church NWA, 1051 W. Pleasant Grove Road, Rogers, AR 72758.

#### Verne Lester McKinney

Verne Lester McKinney passed away Monday, Feb. 20, 2017, after a battle with brain cancer. His wife of 14 years, Alice Johnson-McKinney, was at his side, along with close friends Martin and Shirley Schwend, and Frank and Sharon DeRudder.

Verne was the firstborn of four sons to Lester and Cordella McKinney. He was born May 30, 1934, in Miles City, MT. After working as a truck driver, he operated the Hayloft Bar and Arena on the Old Roundup Road. As a teamster, Verne drove for the movie companies for 22 years, retiring in 2001.

He enjoyed the rodeo and competed as a bulldogger until he turned 40. An avid hunter, Verne was able, in the last few years, to go on safaris in Africa, New Zealand and the Arctic. He enjoyed his mounts and the perfect place to display them was their summer log home in Bridger, MT.

Survivors include his wife, Alice; one daughter, Leslie Pangburn (Rick) of Billings; daughter-in-law Betty McKinney; grandson Ryan McKinney (Stephanie); Alice's daughter Becky Johnson-Cecil; granddaughter Megan

Cecil; and three brothers, Ron of Jackson, California, Lloyd (Linna) of Cohagen, and Larry (Katie) of Plymouth, CA. He was preceded in death by his son, Joel McKinney.

Tony Woods Alfred "Tony" Thomas Woods passed peacefully on Feb. 23, 2017, at the Ruby Valley Hospital in Sheridan, MT. He was born to Earl and Grace (Weingart) Woods on his great-grandfather's homestead near Silver Star, MT on Sept. 2, 1930.

Tony attended school in Silver Star and Twin Bridges. He graduated from Twin Bridges High School in 1948, where he participated in both football and basketball.

He married Ruth Corienne Massey on June 13, 1953, in Butte, MT. They were married for 55 years and were blessed with one son, Douglas Leroy Woods.

Tony loved his family, ranching and being outdoors. He lived his entire 86 years within three miles of the family ranch. He had been a member of Twin Bridges School Board, National Farmers Organization, the Church of the Valley, and the Three Rivers Chapter of the Back Country Horseman of Montana.

He was preceded in death by his parents; his beloved wife, Ruth; his son, Doug; brother, Richard Woods; sisterin-law, Billie Jo Woods; and brother-inlaw, Russell Edwards.

Tony is survived by two grand-

daughters, Bailey (Nimon) Badgley of Hickory, North Carolina and Kacee Woods of Nampa Idaho; daughter-inlaw, Sheryl Woods of Dillon; sisters; Pearl Edwards of Butte, Lois (Russell) Hartse of Missoula, and Jesse (Fred) Seibert of Scottsdale., Arizona; sisterin-law, Sarah (Juan) Massey of Seattle; and numerous nieces and nephews, cousins and many, many dear friends.

Memorials in memory of Tony may be made to the Ruby Valley Hospital in Sheridan, MT or the Church of the Valley in Twin Bridges, MT.

## **Black Hills Stock Show Champions**

February 1, 2017 • Rapid City, SD Judge: Coby White, Lusk, WY



Grand Champion Heifer Muller Cattle, Agar and Davis, SD with SM Poppin Good, 3/16/16 by CHAC Mason 2214.

## 57 Years in the Hereford Business **DAKITCH ANGUS & HEREFORD FARMS** K "Our Brand is Your Success" 3rd Annual Bull Sale K **SATURDAY, MARCH 25, 2017** Videos and sale live at:

at Dakitch Bull Development Farm - 1:00 p.m. - Lunch will be served 9 miles East of Ada, MN on Hwy 200 right along Hwy on South side. From Hwy 32 coming East on Hwy 200 3 miles.

Auctioneer:

Cody Crum 217-248-7282

Selling: 24 Angus Yearlings • 16 Polled Hereford Yearlings and 5 Polled Hereford 2-Year-Olds



Lot 25. Dakitch MDK Discharge 19D Sire: EXR Crossroads 466 ET BW 5.5 WW 66 YW 101 M 27



Lot 34. DaKitch MDK 95S Trump 55D ET Sire : TH 32X 400U Trump 206Z BW 3.4 WW 55 YW 84 M 29



Lot 36. Dakitch MDK Changemaker 105C ET Sire: NJW 78P Twentytwelve 190Z ET BW 4 5 WW 52 YW 89 M 29



Lot 32. Dakitch MDK 54A Trump 83D Sire : TH 32X 400U Trump 206Z BW 2.0 WW 63 YW 109 M 31

DAKITCH ANGUS & HEREFORD FARMS Matthew, Darci & Dawson Kitchell • David & Lorie, Michael & Mason Kitchell 1997 355th St., Ada, MN 56510 • matthewdkitchell@gmail.com • 701-799-7690 • 218-584-8283

Find us online at www.dakitchfarms.com



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## **MARCH 20, 2017** at Baxter Angus Farm

Selling: 20 - 2-year-old Hereford Bulls, 20 - Yearling Hereford Bulls, 5 Bred Registered Hereford Heifers, 30 Bred Commercial Hereford Heifers (Aled to Special Focus, due 4/1) and 20 Bred Commercial Baldie Heifers (Aled to Special Focus, due 4/1)

1 P.M. • Rockham, SD

50 Angus yearling bulls • 50 Angus yearling heifers • A select group of black Hereford bulls • All the bred heifers are bred Al to Special Focus



Lot 3 - WH MR RED BULL 01D #43739347 - Scurred - 2/1/16 CE 4 BW 0.6 WW 56 YW 87 M 27 MG 55 CHB\$ 30



Lot 5 - WH MR TIMES A WASTIN 73D ET #43739266 - Polled - 3/23/16 CE -2.5 BW 3.6 WW 59 YW 99 M 17 MG 46 CHB\$ 29



Lot 6 - WH MR LAMBEAU 30D #43739282 - Polled - 2/22/16 CE 2.5 BW 1.3 WW 58 YW 91 M 23 MG 52 CHB\$ 29



Lot 8 - WH MR CRIMSON 70D ET #43743799 - Polled - 3/21/16 CE -1.8 BW 4.8 WW 58 YW 93 M 23 MG 52 CHB\$ 27



Lot 15 - WH MR BOND 69D #43739114 - Scurred - 3/21/16 CE 2.1 BW 4.5 WW 60 YW 101 M 27 MG 57 CHB\$ 31



Lot 34 - RW MR WASTIN C82 ET #43640797 - Scurred - 3/23/16 CE -2.5 BW 3.6 WW 59 YW 99 M 17 MG 46 CHB\$ 29



Lot 194 - BAX DYNASTY 665 #HB008413 - 3/2/16 BW 1.8 WW 38 YW 69 Milk 23 • ACT. WW 804



Lot 158 - BA RAMPAGE 6514 AAA #18530101 - 2/29/16 WW 60 YW 108 Milk 30 \$B 149.84 BW

WGUS FAR



Lot 212 • BAX TROUBADOUR 811 5129 # HB8007694 - 3/26/15 BW 4.6 WW 47 YW 75 Milk 18

For more information contact:

## Wagner Herefords

Reese & Elly Jo Wagner 605-596-4370 39365 182nd St... Redfield, SD 57469

Reese 605-450-1085 Elly Jo 605-450-9790

If you are unable to attend the sale,

#### **Livestock**

www.wagnerherefords.com

Videos will be online www.TheLivestockLink.com Request a catalog at

Online bidders need to reaister at least 24 hours in advance.



Lot 217 - BAX Troubadour 5133 # 2133 - 2/25/15 Homozygous Polled with a 702 WW

HEREFORDS Mark Baxter 605-472-3253 605-450-0206

16984 368th Ave Rockham, SD baxterangus@nrctv.com

info@wagnerherefords.com view and bid online at:

12 • www.herefordamerica.com

#### HEREFORD AMERICA • March 2017

## **Crane Sweeps Sioux Falls Show, Gets Supreme Bull, Female**

Sioux Empire Farm Show, Sioux Falls, SD • January 26, 2017



Supreme Champion Overall Bull and Grand Champion Hereford Bull — Larry Crane, Mitchell, SD with LCX Perfecto Power 2D by LCX Perfecto 11B ET.



**Reserve Champion Bull** — Larry Crane, Mitchell, SD with LCX Perfecto Power 5D by LCX Perfecto 11B ET.



Supreme Champion Over All Breeds and Grand Champion Hereford Female — Larry Crane, Mitchell, SD with LCX Harley Zoey 8D by LCX Harley Davidson 118 ET.



**Reserve Champion Heifer** — Huwaldts Herefords, Randolph, NE with HH MS Right Time J23 by AH Right Time A18.



# uction

From using data and technology to make genetic improvements to retaining ownership on our home raised steers, Sandhill

Farms is focused on precision beef production. We hope you will join us Friday, March 31 and make your selection from a group of young sires with the genetic potential to produce calves that weigh heavy and leave outstanding replacements.

## Sandhill Farms EREFORD **RODUCTION SALE**

Friday, March 31, 2017 • 1 PM At the farm near Haviland, Kansas

## **Selling Approximately**

125 Polled Hereford Bulls

mart E

- 25 Registered Hereford Cows with Heifer Calves at Side
- **30** Open Commercial Hereford Heifers

nd

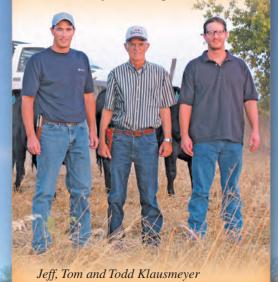
**30** Open Black Baldie Heifers

#### A Note From **Our Customer**

I am assuming you like to look at data results as much as I do. Attached are the carcass results for 30, May/June 2015-born steers. The group did well. The Hereford bull we purchased from you (SHF KALEB R117 X204) did an excellent job for us. Every year his calves were the heaviest weaning sire group and his daughters are making great mothers. We have 50 plus replacements out of him... they are the right kind. He was a great breeding bull. We retired him this year. He bred himself out of a job!

The Kaleb bull will be known to us as a bull that contributed a much higher value than the price we paid.

Thanks, Jeff Klausmeyer Klausmeyer K3 Angus





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CHANNEL 232

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#### HEREFORD AMERICA • March 2017

## **Watertown Winter Farm Show**



**Grand Champion Bull** — Fawcett's Elm Creek Ranch, Ree Heights, SD with ECR 3141 Domino 5502, 4/2/15 by CL 1 Domino 3141A 1ET. Bought by Steve Arneson of Florence, SD for \$5,700.



**Reserve Supreme Champion Heifer Over All Breeds and Grand Champion Hereford Female** — MAV Cotton Avery, 2/2/16 by CHAC Mason 214, consigned and shown by Weeping Fox Ranch of Hartley, IA. Bought by Clarence Caroway for \$6,000.



**Reserve Champion Bull** — Hanson's Polled Herefords, Conde, SD with HPH 180D Dyson 378D 3/22/16 by HPH 10Y Bodacious 180B. Bought by: Grant Hanson of Conde, SD.



**Reserve Champion Heifer** — Schmidt Herefords, Pipestone, MN with SH ESF Queen Kahuna 617 ET, 3/18/16 by Delhawk Kahuna 1009 ET. Bought by Mabry McGunill for \$4,000.

ĴF

HEREFORDS



BW 3.7 WW 67\* YW 119\* MILK 38\* M+G 71\* REA 1.28\* MARB .17\* A HEREFORD 13-TRAIT LEADER! ...Sons & Grandsons Sell!

The Herd Sires...



NJW 735 W18 Hometown 10V BW 2.1 ww 60 W 102 MIK 37 REA.60 Mancher Bul Ball World Bancher Bul

...Sons & Brothers Sell





NJW U33 156T MAT 259C ET Homo Polled bw 2.9 ww 56 yw 78 milk 29 mil 57 / rea .44 marb .36





Sale Broadcast By: Live Auctions TV KATIE COLYER 208/599-2962



Wyoming Range (no creep)! We DEMAND our Cows have GOOD udders, are GREAT Mothers and Calves be VIGOROUS at Birth!



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NJW 79Z Z311 ENDURE 173D ET Homozygous Polled BW 2.8 WW 74 YW 123 MILK 29 MAG 66 / REA .71 MARB .42



NJW 137X 10Y LOADED 61D ET Homozygous Polled Bw 1.0 ww 53 yw 84 Milk 37 Mag 63 / REA .39 MARB .33



NJW 73S 3304 TAYLOR 86D ET BW 3.3 WW 51 YW 85 MILK 35 MAG 61 / REA .80 MARE .03



NJW 98B 10W MARTY 7D Homozygous Polled BW 1.8 WW 65 YW 96 MILK 28 M&G 60 / REA .74 MARB .05



NJW 165A 156T MR 76D ET Homozygous Polled BW 3.1 WW 57 YW 83 MILK 37 M&G 65 / REA .55 MARB .35



NJW 84B 10W JOURNEY 53D Homozygous Polled BW 1.2 WW 63 YW 99 MILK 23 M&G 54 / REA .90 MARB .07



NJW 137X 10Y HOMETOWN 70D ET BW 1.5 WW 54 YW 90 MILK 38 M&G 65/REA.41 MARB .35



25776 NJW U33 109Z HUTTON 267C BW 2.0 WW 50 YW 84 MILK 27 M&G 52 / REA .64 MARB .20

**PREDICTABLE, FUNCTIONAL, RANCHER BULLS!** 

## Two Creek Monture Ranch honored with Environmental Stewardship Award

The Two Creek Monture Ranch, from Ovando, MT, has been recognized as the 2017 Montana Environmental Stewardship Award winners.

Ranch managers Wayne and Karalee Slaght and family accepted the award Dec. 9 at the Montana Stockgrowers Association Annual Convention and trade show in Billings, MT. The Two Creek Monture Ranch will now represent Montana at the Region IV Environmental Stewardship Award competition in Denver this spring.

Like the old 4-H motto, the ranch team is focused on "making the best better.'

"That, to me, is that it means to be a good steward," Karalee said. "It's keeping up with new ideas for improving all of these things."

The Slaghts manage about 21,000 acres - half deeded and half leased for owners Ralph and Toone Burchenal on the southern edge of the complex and greatly celebrated Crown of the Continent ecosystem in western Montana. It's arguably one of the last "best" places in the lower 48, yet the Burchenal and Slaght continue to work to make it even better for future generations with decades of conservation and stewardship behind them and still ahead.

This is really two ranches combined

into one by Ralph and Toone Burchenal of Cincinnati. Part of the original ownership group of the Cincinnati Bengals' American Football League team in the 1960s, Ralph Burchenal bought the Two Creek Ranch in 1973 and added the adjoining Monture Ranch 20 years ago, not long after Cora Barbour died. Barbour and her husband Tom, who passed away in 1979, were highly respected ranchers and conservationists in the Blackfoot and in statewide circles. She left a legacy of giving through the Chutney Foundation, which has provided hundreds of thousands of dollars to causes throughout Powell County and elsewhere. In Missoula the foundation has bolstered the likes of Partnership Health Center and the Montana Museum of Art and Culture. The Burchenals and their families are frequent visitors to Ovando and sup-

port the ranch's ongoing conservation and restoration efforts.

Greg Neudecker, with the Montana Partners for Fish and Wildlife Program, has worked with the Slaght family for more than 25 years and recommended the ranch for the award.

"Right now, we have all the critters that were here 200 years ago when Merriweather Lewis came through here. So from a working lands perspective, we don't have anything else like

## Weaning Weights 40 lbs. Heaver on F-1s

We wanted to relate to you our experience what Hereford bulls have done for our ranches in the last 12 years. We started using 1/3 Herefords the first couple years. Since then we have increased our herd bull battery to 75% Hereford bulls. First we saw a 40 lb. increase when we weaned. Also our pregnancy rates improved 5-7%. Plus the BWF heifers have a lot of interest. Thanks to the Ollerich. Thorstenson. Rausch herds.



Ben and Wayne Slaght, Two Creek Monture Ranch, Ovando, MT. The ranch owns the only grazing lease on the Blackfoot-Clearwater game range on nearby Boyd Mountain. Wayne says it demonstrates how cattle and wildlife can coexist and the cattle actually make the pastures better for the elk, because the elk follow them for the new regrowth. They run commercial Hereford and Angus cattle.

that in the lower 48 states and very few places in the world – so it's a very, very special place," Neudecker said. "It has old growth forests, incredible aspen stands, riparian areas, native bunch grass prairies, glaciated pothole wetlands - it's got everything, and that's due in large part to their stewardship."

Of course, the ranch team's main focus is the cattle. About 900 make their home on the commercial cow-calf ranch, and they not only co-exist, but play an important part in improving the landscape. Wayne was raised on the neighboring Monture Ranch, where his father worked and managed for most of his ranching career, too. Wayne had been managing the Monture Ranch for more than 15 years when the Burchenals purchased and added it to the Two Creek Ranch, where Wayne, son Ben and brother-in-law Ken Kovatch now manage and work together on private, state and federal land.

"It's so important to prove - especially to the Fish & Wildlife guys - that cattle are a useful tool for the land," Wayne said. "They do co-exist with wildlife, which is quite proven on this ranch."

They've been able to grow the cattle herd over the years by not only making their deeded land more productive, but by fostering relationships that have led to new and continued leased grazing opportunities on neighboring state and federal lands. They work to improve owned and leased land alike with strategic rotational grazing, water development and riparian restoration projects.

"We realized we needed to work with all these federal and state agencies – we have to be on the same page," Wayne said. "We're here to partner with those folks to help manage the entire landscape. It we weren't here and they were subdividing us and turning this into houses, we've all realized we'd all be in trouble."

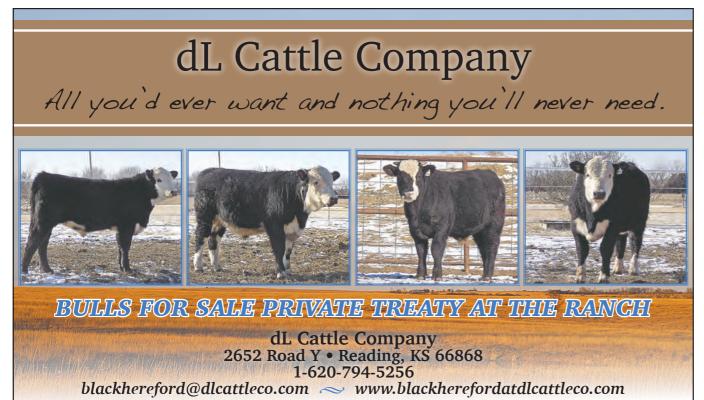
Managing a landscape full of endangered or threatened species - including grizzly bears, wolves and bull trout - plus abundant elk, deer, Sandhill cranes, turkeys and trumpeter swans, requires planning, innovation and a lot of collaboration in order to stay in business and balance a healthy ecosystem.

"Those species are all indicators grizzly bears are large landscape indicators, bull trout are clean water indicators, trumpeter swans are healthy wetland indicators. So those are all indicators of how well a landscape has been managed," Neudecker said. "One of the things that wildlife is completely compatible with is ranching. If we don't have ranching and livestock and private landowners to maintain these open landscapes, we don't have places for these wild critters to roam, either."

The ranch played a key role in the rehabilitation of bull trout redds (spawn-

(continued on page 18)

Roy & Karin Schiley Meadow, SD





#### 18 • www.herefordamerica.com

#### (continued from page 16)

ing sites) on Monture Creek over the past 30 years, and continue to seek new ways to develop water that will enhance their grazing rotation and conserve riparian areas and in-stream flow for fisheries.

"Obviously, balancing the needs of fish and wildlife with the agricultural operation has its challenges in the modern world," Ron Pierce, Montana Fish, Wildlife and Parks fisheries biologist wrote in his letter of recommendation. "With these challenges in mind, the Two Creek Ranch has been a progressive leader with the ranching/ conservation community of the Blackfoot Valley."

That leadership extends beyond the ranching community, too. Wayne's been a 4-H leader for nearly 40 years, served on local school boards, the volunteer fire department, coached grade school basketball and more, while frequently hosting local, state, national and international tour groups on the ranch to share conservation efforts and ideas.

"They're not only a voice of reason, they're a practice of reason that's really, really good for our industry," neighboring rancher David Mannix said. "Wayne's an early adapter. He has the courage to implement some of The Hereford cowherd base can still be seen in today's herd.

these things, and then he also has courage to share failures or challenges so the next neighbor can do it a little better and the third guy can do it a little bit better still."

Like his father and ranching mentors before him, Wayne's focus on making the 'best, better,' is geared toward leaving the land and leadership of the industry in better shape with the next

generation. Ben came back to the ranch full-time in 2008 after earning a business degree from the University of Montana Western.

"I'd love to stay here and keep working to improve the ranch every day," Ben said. "We've just got to keep doing our homework and looking around us to see what's changing, what's next. We're always learning. We're constantly learning more about trees, about grass, about water – learning to increase what we can do with those resources. You're constantly learning, constantly changing and keeping an open mind to the fact that we don't know everything – you can always learn more from somebody else."

#### Two Creek Monture Ranch CONSERVATION BY THE NUMBERS

. . . . . . . . . . . . . . . . . .

Improved management on more than 15 riparian miles on four different creeks on the ranch, each which support valuable fisheries and water sources for livestock and wildlife.

Entered more than 5,000 acres of valuable grasslands, wetlands, riparian and timberland in to conservation easements to permanently steward those lands through the generations.

Restored previously degraded instream habitat on more than 2 miles of

Photos by Two Creek MontureRanch

streams on the ranch, while maintaining ranch water use and increasing production and irrigation efficiencies.

Restored six drained wetlands totaling more than 100 surface acres on the ranch.

Played a critical role in returning the final missing species Merriweather Lewis noted in the Blackfoot Valley 200 years ago. Ranch owners Ralph and Toone Burchenal made the initial financial donation to the Trumpeter Swan Restoration Project, and the ranch ushered the first breeding pair onto a restored wetland. Today, more than 10 pairs of Trumpeter Swans are established in the Blackfoot Valley.

Developed riparian grazing plans and cooperative agreements to bring Federally Threatened bull trout spawning sites on Monture Creek from a low of eight redds in 1989 to a high of 92 redds, averaging 50 redds annually over the course of the past 30 years.

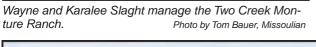
Site of the first grizzly bear depredation on a calf documents in the Blackfoot Valley in more than 50 years. Installed the valley's first grizzly bear resistant fencing, leading other ranchers to do the same.

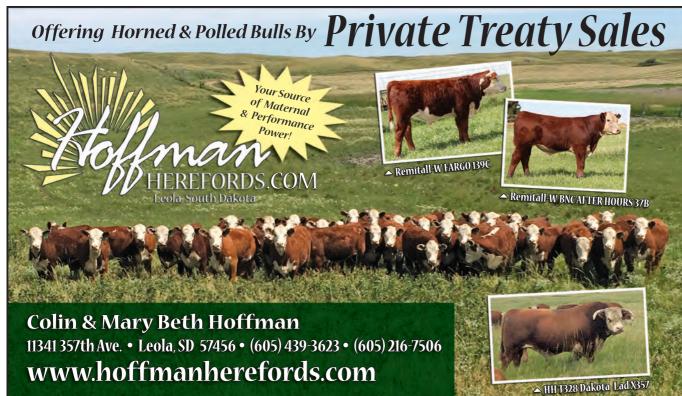
Five years after their first calf was killed in 1998, Montana Fish, Wildlife

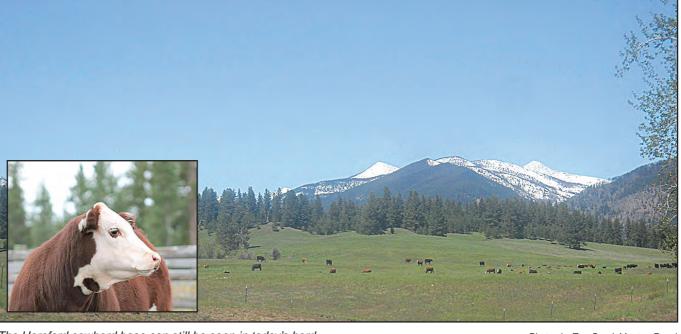
(continued on page 20)



#### See page 29 for more info.









www.frenzeneattle.com



Churchill Cattle Co. World Class Bull Sale Manhattan, MT January 24, 2017 Auctioneer: Joe Goggins

118 Bulls — \$6,532 34 Commercial Heifers — \$912

#### **Top Lots:**

Lot 4, Churchill Grit 6244D ET, 3/5/16 by C ETF Wildcat 4248 to Jim Rosenburg, Clear Lake, IA, \$61,000.

Lot 1, Churchill Mack 665D ET, 1/13/16 by NJW 98S R117 Ribeye 88X to Sommers Ranch, Pinedale, WY and Kim Yates, Prestwood, Lenoir, NC, \$33,000.

Lot 35, Churchill Boomtown 656D ET, 1/13/16 by NJW 73S W18 Hometown 10Y to Jeff Mack, \$32,000.

Lot 56, Churchill TSC First Rate 6206D, 2/20/16 by LJS Mark Domino 1321 to Harrell Hereford Ranch, Baker City, OR, \$30,000.

Lot 2, to Carswell Nichols, Alton, KS; Beery Land & Livestock, Vida, MT; & FCI Herefords, Quebec, Canada, \$30,000.

#### Sioux Empire Hereford Sale Sioux Falls, SD January 26, 2017 Auctioneer: Chisum Peterson

16 Bulls — \$3,172 8 Females — \$4,406

#### **Top Bulls:**

Lot 14, LCX Perfecto Power 2D, 3/14/16 by LCX Perfecto 11B ET from Crane Herefords, Mitchell, SD to Scott Cornish, Indian River, Ont., \$8,250. Lot 35, from Circle S Ranch, Stewart-ville, MN to Francis Kane, Montrose, SD, \$5,300.

Lot 16, HH Victor J19, 3/1/16 by JDH Victor 719T 3Z ET from Huwaldt's Herefords, Randolph, NE to David Cooper, Mondamin, IA, \$4,250.

Lot 28, SH Calhoun C403, 4/4/15 by Harvie Over Under 30Y from Schmidt Herefords, Pipestone, MN to Paul Persing, Sioux Falls, SD, \$4,000.

#### **Top Females:**

Lot 3, LCX Harley Zoey 8D, 4/2/16 by LCX Harley Davidson 118 ET from Larry Crane to Dani Jo Stoltz, Mt. Vernon, SD, \$13,000.

Lot 5, SMR 1680 Ms. Courtney 518, 3.23.15 by SMR Odyssey 205 from Scott and Melissa Runck, Avoca, MN to Johnson Herefords, Milford, IA, \$4,500.

#### (continued from page 18)

and Parks documented 77 agriculturally-related grizzly bear/human conflicts in the valley. Over the past 10 years, thanks to management efforts and best practices by ranches like the Two Creek Monture Ranch and collaboration with cooperating agencies, Carswell-Nichols Herefords Production Sale January 28, 2017 Alton, KS Auctioneer: Justin B. Stout

24 Yearling Hereford Bulls — \$3,396

12 Fall Yearling Hereford Bulls — \$3,833

29 Two-Year Old Hereford Bulls --- \$2,985

10 Yearling Open Hereford Heifers — \$3,910

8 Spring Bred Hereford Heifers — \$2,744

71 Commercial Spring Bred Heifers — \$1,829

70 Commercial Open Heifers — \$1,014

#### **Top Bulls:**

Lot 2, Nichols 0945 Domino 6100 ET to Stuber Ranch, Bowman, ND, \$14,500.

Lot 10, Nichols 3053 Domino 619 to BTS Herefords, Hutchinson, KS, \$5,000.

Lot 34, Nichols Sensation 5220 to MHW Enterprises, Sylvan Grove, KS, \$4,500.

Lot 35, Nichols Sensation 5209 to MHW Enterprises, Sylvan Grove, KS, \$4,500.

Lot 40, Nichols 343 Spear 5245 to Lee Kovar, Victor, IA, \$4,500.

#### **Top Females:**

Lot 83, Nichols Lady 6126 to Mrnak Herefords, Bowman, ND, \$6,250. Lot 85, Nichols Lady 646 to Mrnak Herefords, Bowman, ND, \$7,000.

> Melcher Herefords Page, NE January 28, 2017

#### 14.75 Bulls — \$3,627

#### **Top Bulls:**

Lot 470, HM 4200 Vision X470, 8/14/15 by R Visionary 420 to Rod Frickel, Atkinson, NE, \$5,000. Lot 491, HM 2203 RIGHT ON X491, 8/30/15 by SR Right On 2203 Z ET to Brad O'Day, Dunlap, IA, \$4,600. Lot 484, HM 105Y Domino X484, 8/27/15 by CL 1 Domino 105 to Woody Sobotka, O'Neill, NE, \$4,300.

conflicts have averaged around 12 per year, while the grizzly population has been increasing by 3 percent each year.

Improved the forage capacity of one pasture by four times in one year with an aggressive noxious weed control program.

#### Delaney/Atkins Annual Bull Sale Lake Benton, MN January 29, 2017

Auctioneer: Jim Birdwell Report and Pictures by Phil Eggers

#### 36 Hereford Bulls — \$4,024 14 Bred Females — \$2,014

#### Top Selling Bulls:

Lot 54D, JDH 48A Trust 54D, 2/1/16 by BR Trust 0217 3373 to Peckenpaugh Ranch, Carthage, SD, \$9,500. Lot 119D, JDH MCD 173P All Inn 119D ET, 2/29/16 by JDH JJD 9Y 485T All Inn 96B ET to Olson Timberline Ranch, Raymond, WA, \$7,500. Lot 94D, JDH MRD 0229 Victor 33Z 94D, 2/15/16 by JDH Victor 719T 33Z ET; purchased by Woolfolk Farms, Jackson, TN, \$6,750.

Lot 19D, JDH 13Y Champ 33Z 19D ET, 1/26/16 by JDH Victor 719T 33Z ET to Buller Farms, Hendricks, MN, \$5,250.

Lot 18D, JDH 1143 Victor 33Z 18D, 1/24/16 by JDH Victor 719T 33Z ET; purchased by Peckenpaugh Ranch, Carthage, SD, \$5,000. Lot 73D, JDH 3X Victor 33Z 73D, 2/5/16 by JDH Victor 719T 33Z ET purchased by Buller Farms, Hendricks, MN, \$5,000.

> Black Hills Stock Show Hereford Sale Feb. 1, 2017 Auctioneer: Lynn Weishaar

## 42 Bulls — \$3,681

2 Females — \$4,500

#### Top Bulls:

Lot 54, K Kendrick 551 ET, 9/7/15 by H/TSR/CHEZ/Full Throttle ET from Sage Krebs, Gordon, NE to Buyer 360, \$13,000.

Lot 35, Kolt Lincoln 19 ET, 2/23/16 by CRR 719 Catapult 109 from Mills Cattle/Kolt Cattle, Gordon, NE to Buyer #943, \$9,000.

Lot 17, CHEZ Dante 652D ET, 4/1/16 by R Leader 6964 from Chesney Effling, Highmore, SD to Logan Ipsen, California, \$7,500.

#### **Top Females:**

Lot 5, SM Poppin Good, 3/16/16 by CHAC Mason 2214 from Glenn Muller, Davis, SD to Buyer #271, \$5,500. Lot 13, K Kaylee 554, 9/8/15 by CRR About Time 743 from Sage Krebs to Buyer # 945, \$3,500.

> Stroh Hereford Ranch Bull Sale Feb. 2, 2017 Killdeer, ND Auctioneer: Scott Weishaar

39 Coming Twos — \$3,654 10 Reg. Bred Heifers — \$1,658 10 Commercial Heifers — \$1,600

#### Top Bulls:

Lot 5189, SHR Sensation 5189. 5/11/15 by UU Sensation 2053, to Kieson Ranch, Watford, ND, \$7,500. Lot 506, SHR L1 Domino A 506, 4/4/15 by CL 1 Domino 3146A, to Simenson Land & Cattle Co., Bismarck, ND, \$5,750.

#### HEREFORD AMERICA • March 2017

Lot 556, SHR Sensation 556, 4/15/15 by UU Sensation 2053 to Kent Olson, Sheldon, ND, \$5,250.

Lot 586, SHR L1 Domino Z 586, 4/18/15 by CL 1 Domino 2142Z 1 ET to John Wolfgram, Rhame, ND, \$5,000. **Top Females:** 

Lot 518, Lady Rancher 518, 4/9/15 by Churchill Rancher 8108U ET to Seim Ranch, Meadow, SD, \$1,750.

Lot 522, Sensible Lady 522, 4/10/15 by Churchill Captain 2128Z to Seim Ranch, \$1,725.

Lot 5118, Sensational Lady 5118, 4/25/15 by UU Sensation 2053 to Seim Ranch, \$1,725.

Lot 5172, Lady Harley 5172, 5/4/15 by UU Harley 9130 to Seim Ranch, \$1,725.

Lot 5213, Sensational Lady 5213, 5/24/15 by UU Sensation 2053 to Seim, \$1,725.

Lot 5234, Princess Navarro 5234, 6/29/15 by SR Navarro 140X to Seim Ranch, \$1,725.

#### Ridder Hereford Ranch Callaway, NE February 2, 2017

Auctioneer: Jim Birdwell Report and Pictures by Phil Eggers

16 Yearling Hereford Bulls — \$8,156 45 Open Hereford Females — \$2,276 45 2-Year-Old Hereford Bulls —

\$4,283

#### **Yearling Bulls:**

Lot 3D, R 4105 North Star 3D, 3/01/16 by HH Advance 4105B ET to Stangle Herefords, Marsland, NE, \$17,500.

Lot 15D, R 4105 North Star 15D, 3/07/16 by HH Advance 4105B ET to AHF Herefords, Harrison, NE, \$11,000.

Lot 13D, R 4105 North Star 13D, 3/06/16 by HH Advance 4105B ET to Al Wemhoff, Belgrade, NE, \$10,000.

Lot 29D, R 4067 North Star 29D, 3/15/16 by HH Advance 4067B ET to Jerry Knippling & Sons, Gann Valley, SD, \$10,000.

Lot 35D, R 2Y North Star 35D, 3/18/16 by YV 34W Major Mark Lad 2Y to Dean Dutton, Gold Creek, MT, \$10,000.

Lot 65D, R 0141 North Star T65D, 3/31/16 by CL 1 Domino 0141 1ET to

(continued on page 22)

Ad Deadline for the April/May issue of Hereford America is March 5

## PROVIEN, POWERIFUL & PREDICTABLE 51st ANNUAL PRODUCTION SALE MONDAY, MARCH 13, 2017

AT THE RANCH, VALIER, MONT. • 12:30 (MDT)

## **150 POWERFUL PERFORMANCE TESTED HEREFORD BULLS**

120 BIG, STOUT YEARLING BULLS • 30 POWERHOUSE 18 MONTH OLD BULLS

## **50 FRONT PASTURE LINE ONE FEMALES**

2 SPECIAL "PICK OF FLUSH LOTS" • 20 TOP QUALITY YEARLING HEIFERS 12 FALL CHOICE HEIFER PAIR LOTS – 8 YOUNG APRIL CALVING COWS

Bulls sell with complete performance and ultrasound data
100% of sale offering is DNA parentage verified and have GE EPD's
Erea delivery on purchases totaling \$5000 or more

• Free delivery on purchases totaling \$5000 or more •

• Buy from a program with 60 years of consistent balanced trait selection backed by a linebreeding program that guarantees uniformity and predictability and is built on a strong maternal foundation •



#### HH ADVANCE 3006A

- BW +1.4 WW +65 YW +100 M +36 M&G +68 REA +.21 MARB +.38
- This exciting sire ranks in the top 10% of breed or higher on WW, Scrotal, Milk, M&G, and MARB EPD's and \$CHB while also being in the 20% on BW and YW EPD. He sires extra pigment, volume, length of body, and eye appeal in a great calving ease, carcass, performance, and maternal package. Sons sell!



#### HH ADVANCE 6007D ET

- BW +2.2 WW +56 YW +87 M +24 M&G +52 REA +.22 MARB +.58
- Thick butted, big topped, extra fancy son of the Cooper 420B bull. Loaded with carcass strength and out of a great 10 year old donor.

DVD's will be available on the sale offering.

Call or e-mail for a catalog.

#### HH ADVANCE 6186D ET • BW +1.0 WW +59 YW +87 M +34 M&G +63

- REA +.48 MARB +.16
- Look at the tremendous volume, rib shape, pigment, and eye appeal in this curve bending 3006A son out of the great 5139R cow. 6186D is a great all around package backed by one of the top cows in the breed.

#### **HH MISS ADVANCE 5139R**



• This great female has produced over \$1 million in progeny sales and sold for \$175,000

in 2013. Three sons and several maternal grandsons sell out of this great foundation female.



3139 Valier Dupuyer Rd. • Valier, MT 59486 www.holdenherefords.com • jtholden@3rivers.net 406-279-3301 home • 406-279-3300 Ranch 406-450-1029 Jack Holden cell 406-590-3307 Brad Holden cell Jay D. Evans 406-279-3599 • 406-450-0129 mobile



HH ADVANCE 6009D ET • BW +1.4 WW +50 YW +80 M +34 M&G +59

- BW +1.4 WW +50 TW +60 M +54 M&G +59 REA +.09 MARB +.13
  Powerful herd hull prospect with loads of
- Powerful herd bull prospect with loads of balance and eye appeal. Dam is a top donor out of the great 5139R cow.

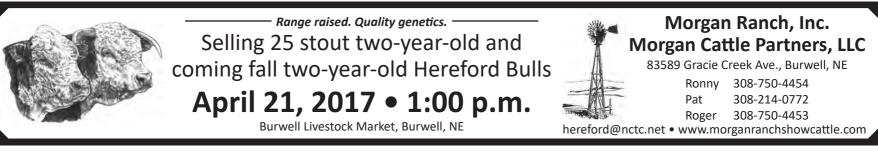


HH ADVANCE 6237D ET • BW +4.7 WW +57 YW +95 M +29 M&G +57 REA +.44 MARB +.22

Powerhouse son out of the \$240,000 4075B herd sire. 6237D is big ribbed, thick, stylish and out of a great donor daughter of the 440 Cooper cow.

#### Broadcast Live on





*(continued from page 20)* 

Al Wemhoff, Belgrade, NE, \$10,000. Lot 11D, R 4067 North Star 11D, 3/5/16 by HH Advance 4067B ET to Randy and Clint Bentley, Miller, NE, \$8,000.

Lot 4D, R 4105 North Star 4D, 3/2/16 by HH Advance 4105B ET to Rabbit Ear Creek Cattle Co, Morse, TX, \$7,000.

Lot 5D, R 4067 North Star 5D, 3/03/16 by HH Advance 4067B ET to Bartling Herefords, Herrick, SD, \$7,000.

Lot 12D, R 4067 North Star 12D, 3/06/16 by HH Advance 4067B ET to Ron Struempler, Oconto, NE, \$7,000.

#### **2 Year Old Hereford Bulls:**

Lot 47C, R 3203 North Star 47C, 3/25/15 by HH Advance 3203A to Mike and Betty Brink, Redfield, SD, \$9,500.

Lot 24C, R 3203 North Star 24C, 3/12/15 by HH Advance 3203A to Al Wemhoff, Belgrade, NE, \$8,500.

Lot 79C, R 330A North Star 79C, 4/19/15 by CL 1 Domino 330A 1ET to Brian and Tim Barkak, Merna, NC, \$7,000.

Lot 22C, R 3203 North Star 22C, 3/11/15 by HH Advance 3203A to Larry Ostergard, Gothenburg, NE, \$6,500.

Lot 66C, R 2207 North Star 66C, 4/05/15 by HH Advance 2207Z to Van Wendelden Herdfords, Lyndell, IA, \$6,500.

Lot 15C, R 2Y North Star 15C, 3/10/15 by YV 34W Major Mark Lad 2Y to Donald Klein, Roseland, NE, \$5,500. Lot 20C, R 3203 North Star EL20C, 3/11/15 by HH Advance 3203A to WD Herefords, Ansley, NE, \$5,000. Lot 52C, R 3203 North Star 52C, 3/27/15 by HH Advance 3203A to Charlie Munn, Mullen, NE, \$5,000. Lot 87C, R 0141 North Star 87C, 5/11/15 by CL 1 Domino 0141 1ET to Stephens Farms, Wildersville, TN, \$5,000.

#### **Open Hereford Heifers:**

R Starlette 678 to Hannah Pearson, Oconto, NE, \$4,000.

> Baumgarten Cattle Co. Bull Sale Feb. 3, 2017 Belfield, ND Auctioneer: Roger Jacobs

37 Yearling Bulls — \$4,493 6 Two-Year-Old Bulls — \$3,500 9 Angus Bulls — \$3,194 31 Yearling Comm'l Heifers — \$1,207

33 BWF Yearling Heifers — \$975 21 BWF Bred Heifers — \$1,575

#### **Top Yearling Hereford Bulls:**

Lot 607, BCC Deviator 607D, 1/27/16 by BCC L1 Domino 489B to Gierau Herefords, Springview, NE, \$13,000. Lot 619, BCC Dominator 619D, 2/8/16 by CL 1 Domino 215Z to Stuber Ranch, Bowman, ND, \$12,000 for half interest.

Lot 631, BCC Fargo 631D ET, 2/11/16 by HH Advance 2029Z ET to Jon Moore, Abilene, TX, \$8,000.

Lot 6125, to Troy Tescher, Beach, ND, \$7,000.

Lot 668, to Chris Mickelson, Lyndon, KS, \$6,500.



Lot 616, to Steve Landt, Union, IA, \$6,250 Lot 694, to Mrnak Herefords, Bow-

man, ND, \$6,000. Lot 6111, to Luke Heitman, Harvey, ND, \$6,000. Lot 693 to Randy Whillock, Donnybrook, ND, \$6,000.

Elkington Polled Herefords and South Devon Idaho Falls, ID February 3, 2017 Auctioneer: Butch Booker,WA

Polled Hereford Bulls — \$3,022 South Devon Bulls — \$2,517 Polled Hereford Bred Heifers — \$1,959 South Devon Bred Heifers —\$1,672

#### Top Selling Polled Hereford Bull

Lot 50C, LE Elker Stock Broker 050C, 3/2015 by EPHR Stock Broker 444Z to Gary Larson, Huntington, UT, \$6,500. Lot 20C, EPHR Elker Broker 020C, 3/2015 by EPHR Stock Broker 444Z to Elk Meadow Ranch, Dell, MT, \$5,500. Lot 86C, PE Elker Pongo 086C, 3/2015 by KJ 416T Redeem 492Y to Ron Holman, Grangeville, ID, \$5,000. Lot 99C, \$4,750, EPHR Elker Redeem 099C, 3/2015 by KJ 416T Redeem 492Y to Eric Nielson, Gooding, ID

#### Top selling South Devon Bulls:

Lot 147C, EBS Elker 1121 147C, 3/2015 by DLC Legacy 1121 to John Bevan, Tetonia, ID, \$3,500.

Lot 184C, EBS Elker 1121 184C, 4/2015 by DLC Legacy 1121 to Lyle Woodbury, American Falls, ID, \$3,500. **Top Selling Females:** 

Lot 36C, EPHR Elker Pathfinder 036C, 3/2015 by EPHR Pathfinder 4G to Cut Bank Cattle Co., Alberta, \$2,600. Lot 121C, EPHR Miss Redeem 121C, 3/2015 by KJ 416T Redeem 492Y to Boyle & Sons Polled Herefords, Idaho Falls, ID, \$2,600.

> Dvorak Herefords Lake Andes, SD February 3, 2017 Auctioneer: Will Epperly Report by Phil Eggers

9 Yearling Hereford Bulls — \$2,561 27 Reg. Open Hereford Females — \$1,730

27.25 2-Year-Old Hereford Bulls — \$5,068

#### Yearling Bulls:

Lot 24, TMR B765 Mr. Bill R562, 11/17/15 by KB RB By the Hour 211 B765 to Don Binder, Highmore, SD, \$3,000.

Lot 30, TMR B765 Bryce R559, 11/10/15 by KB RB By The Hour 211 B765 to Don Binder, Highmore, SD, \$3,000. Lot 25, TMR B765 Timothy R563, 03/13/14 by KB RB By The Hour 211 B765 to Eggers Bros., Wagner, SD. \$2,800. Lot 38, DVOR Y133 404 Cahol 5225C, 09/22/15 by GV CMR Future Dom Y133 ET to Erin Jonas, Lake Andes, SD \$2,600. Lot 41, DVOR Y133 961 Cash 5231C, 09/20/15 by GV CMR Future Dom Y133 ET to Dwayne Koupal, Dante, SD, \$2,400.

Lot 42, DVOR Y133 301 Comet 5226C, 10/03/15 by GV CMR Future Dom Y133 ET to Dave Slaba, Geddes, SD \$2,300.

Lot 40, DVOR Y133 301 Crisco 5226C, 09/22/15 by GV CMR Future Dom Y133 ET to Arlen Ropy, Lennox, SD \$2,100.

Lot 43, DVOR Y133 205 Chumley 5234C, 10/17/15 by GV CMR Future Dom Y133 ET to Mitch Delange, Corsica, SD, \$2,100.

#### 2 Year Old Hereford Bulls:

Lot 2, DVOR 468Z 159P Zenner 554ET, 03/02/15 by TH 89T 755T Victor 468Z to Merkina Polled Herefords, Ben Roudabush, and Triple M Ranch, Brown Summit, NC, \$13,000, 1/2 int. Lot 9, DVOR 1210 1032 Flash 559C, 03/03/2015 by LCX Helton Bolt 1210 ET to Hansmeier & Son, Inc, Bristol, SD, \$12,000, 3/4 interest.

Lot 19, DVOR 502 210 Scout 529C, 02/24/2015 by TH 89T 755T Victor 468Z to Mark Williams, Bonesteel, SD, \$6,000.

Lot 35, DVOR Y133 254 Southern Boy 508, 02/18/2015 by GV CMR Future Dom Y 133ET to Duane Lunne, Dallas, SD \$6,000.

Lot 23, TMR By The Hour B765 R156, 02/28/2015 by KB RB By The Hour 211 B765 to Hidden Prairie Ranch, Platte, SD, \$5,750.

Lot 1, DVOR 468Z 073 Victor 567C, 03/05/2015 by TH 89T 755T Victor 468Z to Mike Anderson, Menno, SD \$5,500.

Lot 13, DVOR 502 2631 Mr. Taurus 515, 02/20/2015 by TH 89T 719T Taurus 502Z to Mark Williams, Bonesteel, SD \$5,500.

Lot 7, DVOR 150 3212 Spot On 5165C, 03/29/2015 by DVOR 665 9175 Domino 150 to Jared Soukup, Wagner, SD \$5,200.

Lot 6, DVOR 2025 194 Sensation 5137C, 03/19/2015 by UPS Sensation 2025 to Ken Barnes, Atkinson, NE, \$5,000.

(continued on page 25)

## ALL AD MATERIALS FOR APRIL/MAY ISSUE MUST BE IN BY MARCH 5.

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#### **Registered and Commercial readers in every state PLUS 7 foreign countries!**

PHOTOS:

Unretouched, unsized original high-resolution digital pho-

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fonts embedded. Acceptable native program is InDesign,

packaged with all links/fonts. NO PUBLISHER, MICROSOFT WORD OR POWERPOINT FILES WILL BE ACCEPTED. If we

have to re-do your ad, in order to achieve optimal printing results, it is not considered camera ready, charges will

are also accepted. 300 dpi or higher if scanning a print. *Note: If we receive photos from other publications and* 

are charged, we will pass the charges on to you.

AD RATES: Sept. 2016-A	pr. 2017. Ad rates do no	ot include photos. <i>u.</i> s	5. FUNDS ONLY.
Size	Black & White	1 Extra Color <sup>1</sup>	4-Color <sup>2</sup>
2-Page Spread	\$1600	\$1750	\$2050
Full Page	\$950	\$1025	\$1200
3/4 Page	\$750	\$825	\$1000
2/3 Page	\$725	\$775	\$950
Junior Page	\$700	\$750	\$850
1/2 Page (Island)	\$700	\$750	\$850
1/2 Page (vertical, 2 or 3 col.)	\$525	\$575	\$675
1/2 Page (horizontal)	\$500	\$550	\$650
1/3 Page	\$400	\$425	\$525
1/4 Page	\$250	\$300	\$350
1/8 Strip Ad <sup>3</sup>	\$200	\$225	\$300
1/8 Page	\$175	\$200	\$275
1/16 Strip Ad <sup>3</sup>	\$150	\$175	\$225
1/16 Page	\$125	\$150	\$200
Card Ad (7 issues)	\$150 per year		
Photos	\$5 each		\$10 each

<sup>1</sup> 1 Extra Color = black and white photos plus one extra color of your choice (no metallics or fluorescents) in the ad.

<sup>2</sup> 4-Color = color photos and additional color usage in the ad.
 <sup>3</sup> Strip ads = run on either top or bottom of page.

Ads placed and later cancelled are subject to full charges.

- strip aus = ruit on entrier top of botton of page.

#### **BACK PAGE AUCTION:**

\$1,200 starting bid. \$100 increment bids. Winner is highest bidder on deadline day at 5:00 p.m.

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ALL AD MATERIALS FOR APRIL/MAY ISSUE MUST BE IN BY MARCH 5. THIS IS THE LAST ISSUE OF THE SPRING.

#### DEADLINES: Aug. 2016-Mar. 2017.

Issue	Deadline
Sept. 2016 Special Emphasis - Fall Sales/Fema	Aug. 5 ale Sales
Oct. 2016 Special Emphasis - Fall Sales/Early	Sept. 5 Consignment Sales
Nov./Dec. 2016 Special Emphasis - SD Excellence/ North Star/GoPher/Reno	Oct. 5 'Cornhusker Classic/
Jan. 2017 Special Emphasis - Denver/Sioux E Stock Show/Watertown	Dec. 5 Empire/Black Hills
Feb. 2017 Special Emphasis - Nebraska Cattl Denver Results/Bull Sales	Jan. 5 /emen's Classic/
Mar. 2017 Special Emphasis - A.I./Bull Sales	Feb. 5
Apr./May 2017 Special Emphasis - Spring Wrapup, Sales/A.I.	Mar. 5 /Private Treaty

#### EARLY BIRD DISCOUNT:

Have <u>*ALL*</u> of your ad materials to us prior to the ad deadline and receive a 10% discount.

#### LATE ADS:

Add 10% to total. Strict cut-off will be enforced.

AD SIZES:				
Full Page (4 col.)	9.5" x 12.75"			
3/4 Page (3 col.)	7.09" x 12.75"			
2/3 Page (4 col.)	9.5″ x 8.3″			
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Junior Page (3 col.)	7.09" x 10"			
1/2 Page (Island)	7.09" x 8.5"			
1/2 Page (vertical 2 col.)	4.67" x 12.75"			
1/2 Page (vertical 3 col.)	7.09" x 8.5"			
1/2 Page (horizontal 4 col.)	9.5" x 6.25"			
1/3 Page (4 col.)	9.5″ x 4″			
1/3 Page (3 col.)	7.09" x 5.5"			
1/3 Page (2 col.)	4.67" x 8.375"			
1/4 Page (4 col.)	9.5″ x 3″			
1/4 Page (3 col.)	7.09" x 4.125"			
1/4 Page (2 col.)	4.67" x 6.25"			
1/4 Page (1 col.)	2.25" x 12.75"			
1/8 Strip Ad (4 col.)	9.5" x 1.5"			
1/8 Page (3 col.)	7.09" x 2"			
1/8 Page (2 col.)	4.67" x 3"			
1/8 Page (1 col.)	2.25" x 6"			
1/16 Strip Ad (4 col.)	9.5" x .75"			
1/16 Page (3 col.)	7.09" x 1"			
1/16 Page (2 col.)	4.67" x 1.5"			
1/16 Page (1 col.)	2.25" x 3"			
Card Ad	2.25" x 1.67"			
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The following sales will be live on our website: March 4 - Ravine Creek Ranch March 11 - I-29 Bull Run March 11 - Tricky's Herefords March 20 - Wagner Herefords & Baxter Angus April 20-22 - Ehlke Herefords Online Sale

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#### HEREFORD AMERICA • March 2017

(continued from page 22)

Lot 10, DVOR 665 159A Badlands 545C, 02/28/2015 by KB L1 Domino 665 to Phil Ohlwine, Polo, IL, \$5,000. **Open Hereford Heifers:** 

Lot 47, DVOR 665 4158 Lady Domino 680D, 03/05/2016 by KB L1 Domino 665 to Engelhaupt Herefords, Butte, NE, \$2,900.

Lot 50, DVOR 665 360A Lady Domino 6242, 04/08/2016 by KB L1 Domino 665 to Starmak Herefords, Tea, SD, \$2,100.

Lot 56, DVOR 468Z 214 Damsel 6001D ET, 03/01/2016, by TH 89T 755T Victor 468Z to Hanna Peterson, Fedora, SD \$2,100.

Lot 46, DVOR 665 S4168 Lady Domino 660, 03/03/2016, by KB L1 Domino 665 to Ryan Jonas, Avon, SD, \$2,000. Lot 53, DVOR 2025 261 Sensation 607D, 02/23/2016 by UPS Sensation 2025 to Dave Moorehead, Barnard, IA \$2,000.

Lot 45, DVOR 665 4133 Lady Domino 622D, 02/26/2016 by KB L1 Domino 665 to Dave Moorehead, Barnard, IA \$1,900.

Lot 49, DVOR 665 4112 Lady Domino 6218, 03/28/2016 by KB L1 Domino 665 to Dave Moorehead, Barnard, IA \$1,900

Lot 54, DVOR 2025 285 Lady Sense 6251D, 04/12/2016 by UPS Sensation 2025 to Dave Moorehead, Barnard, IA \$1.900.

Lot 58, DVOR 468Z 102 Lady Vic 6830, 03/16/2016 by TH 89T 755T

Victor 468Z to Duane Lunne, Dallas, SD \$1.900.

Lot 63, DVOR 1210 0191 Lady Bolt 6107D, 03/09/2016 by LCX Helton Bolt 1210 ET to Duane Lunne, Dallas, SD \$1,900.

**Upstream Ranch Taylor**, NE **February 4, 2017 Auctioneers:** Lynn Weishaar and Seth Weishaar **Report and pictures by Phil Eggers** 

167 2-Year-Old Hereford Bulls — \$4,591 123 Fall Hereford Bulls — \$4,293

**30 Bred Hereford Females -**\$4,825

#### 2 Year Old Hereford Bulls:

Lot 50, UPS Full Throttle 5138, 03/27/15 by H/TSR/CHEZ/Full Throttle ET to Red Bird Ranch Nordheim, TX. \$16,000.

Lot 9, UPS 177R Domino 5015, 03/19/15 by GB L1 Domino 177R, purchased JLB Ranch Douglass, KS, \$9,500.

Lot 43, UPS Sensation 5106, 03/24/15 by Churchill Sensation 028X to Circle A Ranch, Burwell, NE, \$9,000.

Lot 4, UPS 177R Domino 5007. 03/19/15 by GB L1 Domino 177R to Kaminski Ranch, Loup City, NE, \$8,500.

Lot 19, UPS Sensation 5039, 03/21/15 by Churchill Sensation 028X to Cody Cone, Taylor, NE, \$8,500.

Lot 26, UPS 468Z Victor 5067, 03/22/15 by TH 89T 755T Victor 468Z to Olen Olson, Mullen, NE, \$8,500.00 Lot 20, UPS Sensation 5040, 03/21/15 by Churchill Sensation 028X to Circle A Ranch, Burwell, NE, \$8,000. Lot 40, UPS Sensation 5102, 03/23/15 by Churchill Sensation 028X to Cody

Cone, Taylor, NE, \$7,750. Lot 10, UPS Sensation 5020, 03/19/15 by Churchill Sensation 028X to Rock Creek Cattle Co, Penokee, KS, \$7,500. Lot 45, UPS Full Throttle 5112, 03/18/15 by H/TSR/CHEZ/Full Throttle ET to Andrew Mathias, Moorefield, WV, \$7,500.

#### **Fall Hereford Bulls:**

Lot 224, UPS Encore 5620, 08/28/15 by KCF Bennett Encore Z311 ET to JLB Ranch, Douglass, KS, \$18,000. Lot 208, UPS 2124 Domino 584, 08/21/15 by ECR 9279 Domino 212 to 2s Cattle Company, Marshall, MO, \$10,500.

Lot 190, UPS 2124 Domino 529, 08/18/15 by ECR 9279 Domino 2124 to Andrew Orsak, Wallis, TX, \$10,000. Lot 228, UPS Distinction 5633, 08/29/15 by UPS Distinction to Goddard Ranch Ardmore, OK, \$9,500.

Lot 212, UPS Encore 598, 08/23/15 by KCF Bennett Encore Z311 ET to JLB Ranch Douglass, KS, \$7,250.

Lot 230, UPS 2124 Domino 5638, 08/29/15 by ECR 9279 Domino 2124 to JLB Ranch, Douglass, KS, \$7,250. Lot 184, UPS Sensation 514, 08/11/15

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by Churchill Sensation 028X, purchased by Dan Carstens, Ericson, NE, \$6,750.

Lot 218, UPS Encore 5591, 08/25/2015 by KCF Bennett Encore Z311 ET to JLB Ranch, Douglass, KS, \$6,750.

Lot 232, UPS Encore 5647, 08/30/2015 by KCF Bennett Encore Z311 ET to JLB Ranch, Douglass, KS, \$6,750.

Lot 200, UPS Times A Wasting 557, 08/18/2015 by RST Times A Wastin 0124 to JLB Ranch, Douglass, KS, \$6,500.

#### **Bred Hereford Heifers**:

Lot 345, UPS Miss 468Z Victor 5306, 04/12/15 by TH 89T 755T Victor 468Z to Topp Herefords, Grace City, ND, \$6,000.

Lot 347, UPS 2276 Miss Sensation 5401, 04/26/15 by UPS Sensation 2276 ET to James Gundell, Gothenburg, NE, \$6,000.

Lot 340, UPS Miss Sensation 5204, 04/01/15 by UPS Sensation 2276 ET to Landgren Ranch, Bartlett, NE, \$5,750. Lot 350, UPS Miss Full Throttle 5462 ET, 05/06/15 by H/TSR/CHEZ/Full Throttle ET to Cane Creek Cattle Company, Glenham, SD, \$5,750.

Lot 356, UPS 2124 Miss Domino 5513, 05/17/15 by ECR 9279 Domino 2124, Andrew Orsak, Wallis, TX, \$5,750. Lot 330, UPS 177R Miss Domino 5085. 03/22/15 by GB L1 Domino 177R to DVA 864, Pierpont, SD, \$5,500.

Lot 341, UPS Miss Handshake 5207, 04/01/15 by NJW 98S 100W Hand-

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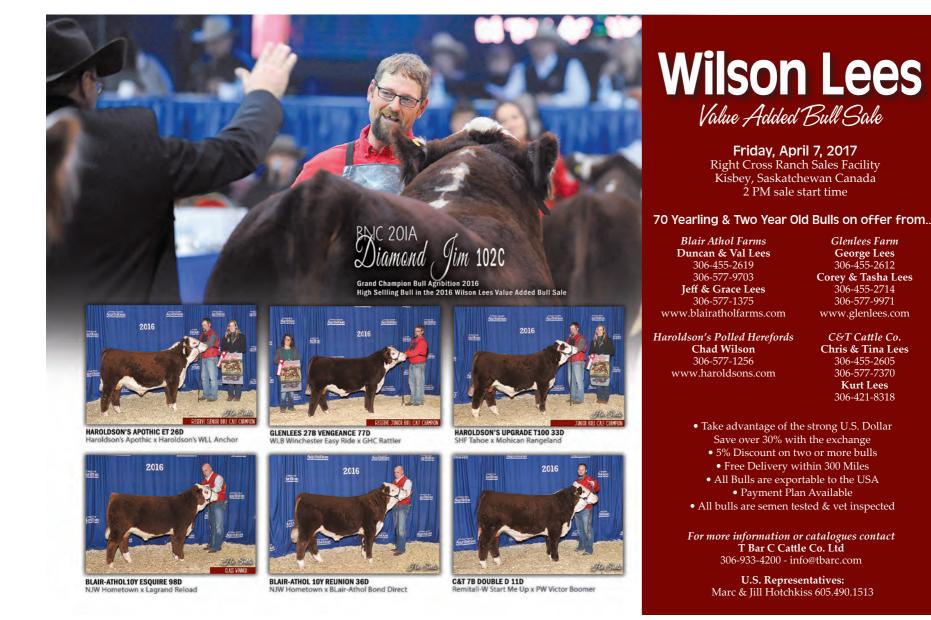
C&T Cattle Co.

**Chris & Tina Lees** 306-455-2605

7370 Kurt Lees 306-421-8318

306-

(continued on page 26)



(continued from page 25) shake 83Y to Cane Creek Cattle Company, Glenham, SD, \$5,500. Lot 344, UPS 1122 Miss Advance 5276, 04/10/15 by HH Advance 1122Y to Mark Wyman, Silver Creek, NE, \$5,500.

Lot 348, UPS Miss Full Throttle 5417 ET, 05/01/15 by H/TSR/CHEZ/Full Throttle ET, Cane Creek Cattle Company, \$5,500.

Lot 352, UPS Miss Full Throttle 5474 ET, 05/06/15 by H/TSR/CHEZ/Full Throttle ET to Cane Creek Cattle Company, \$5,250.

**Cattlemen's Choice Sale Pelton Polled Herefords and** Wasem Red Angus Halliday, ND **February 6, 2017 Auctioneer: Tony Heins** 

30 Hereford Bulls — \$3,433 28 Red Angus Bulls — \$3,804 4 Angus Bulls — \$3,400 22 F1 Baldy Bred Heifers — \$1,684 12 Yearling Red Angus x Simmental Heifers — \$975 29 Yearling F1 Baldy Heifers — \$950

#### **Top Hereford Bulls:**

Lot 7, CKP Lego 6069 ET, 3/9/16 by H WR Lego 3076 ET to Todd Bang, Killdeer, ND, \$6,500.

Lot 12, CKP Lego 6068, 3/15/16 by H WR Lego 3076 ET to Fred Kershisnik, Killdeer, ND, \$6,000.

Lot 1, CKP Lego 6002, 1/23/16 by H WR Lego 3076 ET, Brooks Goodall, Stanley, ND, \$5,500.

#### **Top Red Angus Bulls:**

Lot 201,WSM Power Deal 625D, 3/10/16 by PFFR Power Deal 428 to John Susag, Rhame, ND, \$7,000. Lot 205, WSM Power Deal 6106D, 4/10/16 by PFFR Power Deal 428 to John Susag, Rhame, ND, \$7,000.

#### Watertown Winter Farm Show **Hereford Sale** Feb. 7, 2017 Watertown, SD 25 Bulls — \$2,874 2 Heifers — \$5,000

#### **Top Selling Bulls:**

Lot 26, Grand Champion Bull, Fawcett's Elm Creek Ranch, Ree Heights, SD to Steve Arnesen, Florence, SD \$5,700.

Lot 5, Reserve Champion Bull, Hanson's Polled Herefords, Conde, SD to Grant Hanson, Conde, SD.

#### **Top Selling Heifers:**

Lot 2, Grand and Supreme Champion Female, Weeping Fox Ranch, Hartley, IA to Clarence Caroway, \$6,000. Lot 1, Reserve Champion Female, Schmidt Herefords, Pipestone, MN to Mabry McGunill, \$4,000.

#### **Friedt Herefords Annual Production Sale Dickinson**, ND

Feb. 8, 2017 Auctioneer: Scott Weishaar

26 Bulls — \$2,930 15 Registered Herefords — \$1,503 **34 Commercial Hereford Heifers** - \$1,075

#### 19 Baldy Heifers — \$1,085

#### **Top Bulls:**

Lot 695, FH 2185 Domino 695 MD, 2/26/16 by H5 9131 Domino 2185 to Wes McMahan, Montezuma, IA, \$5,500.

Lot 617, FH Navarro 614, 1/14/16 by FH Navarro 242 MD to Burt Hauge, New Town, ND, \$5,000.

Lot 561, FH L1 Domino 561 BA, 2/10/15 by H5 9131 Yankee 156 to Bob Tenold, Reva, SD, \$4,250.

Lot 644, FH 2185 Domino 644 MD, 1/30/16 by H5 9131 Domino 2185 to Lance Ostdahl, Palermo, ND, \$4,000. Lot 618, FH Navarro 618 MD, 1/15/16

by FH Navarro 242 MD to Dallas Miller, Glen Ullin, ND, \$4,000. Lot 651, to Delvin Dukart, Manning, ND, \$4,000. **Top Females:** 

Lot 680, FH Miss Navarro 680 MD, 2/18/16 by FH Navarro 242 MD to Burt Hague, \$2,900. Lot 641, FH Miss Dominette 641,

1/30/16 by SR Scope 53A to Burt Hague, \$2,800.

**Topp Herefords** Volume XVII Bull Sale Grace City, ND Feb. 10, 2017 **Auctioneers: Roger Jacobs and Matt Simms** 

> 148 Bulls — \$8,109 49 Females — \$4,184

#### **Top Selling Bulls:**

Lot 94, TH 505U 14Z Playmaker 48D, 1/13/16 by TH 512X 719T Playmaker 14Z to Castle Cattle Co., Australia, \$70,000.

Lot 5, TH 44B 17Y Lambeau 53D, 1/14/16 by TH 22R 165 Lambeau 17Y to Sexing Technologies, Navasota, TX, \$61,000, 3/4 interest and full possession.

Lot 40, TH 95W 7B Start Me Up 65D, 1/16/16 by Remitall W Start Me Up ET 7B to Vin-Mar Cattle Co., Rushville, NE, \$60,000, 3/4 interest and full possession.

Lot 59, TH A208 49B El Dorado 57D, 1/15/16 by TH 512X 145Y EL Dorado 49B ET to Select Sires and Monahan Ranch, Plain City, OH and Hyannis, NE, \$55,000, 3/4 interest and full possession.

Lot 4, TH 41B 17Y Lambeau 20D, 12/30/15 by TH 22R 165 Lambeau 17Y to Genex Cooperative Inc., Shawano, WI and Hoffman Ranch, Thedford, NE, \$52,000.

Lot 33, TH 529B 145Y Prospector 44D, 1/12/16 by FTF Prospector 135Y to Semex and BNC Polled Herefords,

#### HEREFORD AMERICA • March 2017

Guelph, Ont., \$50,000.

Lot 9, TH 512X 17Y Lambeau 404D ET, 1/6/16 by TH 22R 16S Lambeau 17Y to Alta Genetics, Denair, CA and Monahan Ranch, \$35,000, 3/4 interest and full possession.

Lot 73, TH 45Z 704X Exceed 122D, 1/23/16 by AXA Golden-Oak Exceed ET 704X to Gary Romey, SD, \$25,000, 3/4 interest and full possession.

Lot 41, TH 35A 7B Start Me Up 94D, 1/18/16 by Remitall W Start Me Up ET 7B to Williams Hilltop Herefords, Rushford, MN, \$21,000, 3/4 interest and full possession.

Lot 42, TH 745A 7B Start Me Up 71D, 1/16/16 by Remitall W Start Me Up ET 7B to ANL Polled Herefords, Steelman, Sask., and Brooks Farms, \$19,000, 3/4 interest and full possession.

#### **Top Female:**

Lot 195, TH 531 102A Crystal 75C, 1/15/15 by TH 143X 17Y Lambeau, to Larson Polled Herefords, Clifton, TX, \$16,250.

**Amdahl Angus and Herefords &** 

**Jim Baker Herefords** Feb. 11, 2017 **Rapid City, SD Auctioneer: Doug Dietterle** 

42 Hereford Bulls — \$5,280 103 Angus Bulls — \$3,553 23 Angus Females — \$1,850

#### **Top Yearling Hereford Bulls:**

Lot 23, KB L1 Domino 623D 1ET, 2/15/16 by CL 1 Domino 215Z to Ridder Hereford Ranch, Callaway, NE, \$20,000.

Lot 36, KB L1 Domino 649D 1ET, 3/11/16 by CL 1 Domino 215Z to David Moorhead, Bernard, IA, \$10,500. Lot 35, KB L1 Domino 648D 1ET, 3/11/16 by HH Advance 0011X ET to John Behm, Burlington, ND, \$10,000. Lot 33, KB L1 Domino 644D 1ET 3/2/16 by HH Advance 3033A ET to Behm Hereford Ranch, Burlington, ND, \$8,000.

Lot 21, KB L1 Domino 619D, 2/5/16 by CL 1 Domino 2121Z to Mollman Ranch, Morristown, SD, \$7,500.

Lot 37, TA L1 Domino 646D 3/6/16 by CL 1 Domino 2121Z to Stewart Tyson, Rapid City, SD, \$7,000.

Lot 26, KB L1 Domino 633D, 2/22/16 by CL 1 Domino 386A 1ET to Mark Thompson, Okaygare, WA, \$7,000. **Top Fall Bull:** 

Lot 15, KB L1 Domino 558C 10/11/15 by KB L1 Domino 0102X to J.D. Mutchler, Newell, SD, \$5,000.

#### **Top Two Year Old Bulls:**

Lot 6, KB L1 Domino 550C, 2/5/15 by HH Advance 3022A ET to Hermann Ranch, Lemmon, SD \$10,500.

Lot 1, KB L1 Domino 504C ET, 3/6/15 by HH Advance 2005Z to Cory Levin, Hereford, SD, \$8,500.

#### **Top Angus Bull:**

Lot 51, Amdahl's Rocketeer 636, 1/27/16 by Musgrave Rocketeer to Jones Farms, Ohio, \$10,500.

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28 • www.herefordamerica.com

(continued from page 26) Mrnak Herefords Bowman, ND February 12, 2017 Auctioneers: Scott Weishaar and Seth Weishaar

95 Bulls — \$4,447 62 Commercial Bred Heifers — \$1,484 279 Yearling Baldy Heifers — \$1,048 6 Ranch Horses — \$4,183

#### **Top Bulls:**

Lot 90, MH 370 Domino 5401, 3/1/15 by MH 302 Domino 370 1ET to Dunn Ranch, Bismarck, ND, \$19,000.

Lot 9, MH KMK Hometown 524 1ET, 3/19/15 by NJW 73S W18 Hometown 10Y ET to Carswell-Nichols, Alton, KS, \$14,000.

Lot 5, MH Great Divide 516 1ET, 3/18/15 by WCC/CC 1009 Great Divide 102 to Mark Feller, Redfield, IA, \$13,000.

Lot 44, MH 2239 Advance 5159, 4/14/15 by H5 9075 Advance 2239 to Scott Katus, Watauga, SD, \$9,500. Lot 63, MH 2239 Advance 5222, 4/21/15 by H5 9075 Advance 2239 to Scott Katus, \$7,500. Fawcett's Elm Creek Ranch Ree Heights, SD February 13, 2017 Auctioneer: Lynn Weishaar

34 Two-Yr-Old Bulls — \$4,882 39 Yearling Bulls — \$4,821 11 Yearling Angus Bulls — \$4,341 5 Registered Hereford Bred Heifers — \$4,350 80 Open F1 Heifers — \$1,281

#### **Top Yearling Hereford Bulls:**

Lot 12, ECR 311 Encore 6106, 2/25/16, KCF Bennett Encore Z311 ET x NJW 37U 100W Trust 113Z, TSR Cattle Co., Elkton, SD and K&B Herefords, Onida, SD, \$14,000. Lot 31, ECR 2109 Domino 6223,

3/3/16 by CL 1 Domino 2109Z to Upstream Ranch, Taylor, NE, \$12,500. **Top Two-Year-Old Hereford Bulls:** 

Lot 89, ECR AL 2029 Advance 5372 ET, 3/21/15 by HH Advance 2029Z ET to Gary and Cecile Ringgenberg, Columbia, SD, \$13,000.

#### **Top Hereford Bred Heifer:**

Lot 110, ECR 2109 Dominette 5165, 2/24/15 by CL 1 Domino 2109Z to Mark Landgren, Bartlett, NE, \$5,500. **Top Angus Bull:** 

Lot 60, ECR Resource 622, 2/25/16 by

The April/May issue is the last one of the spring. Next publishing date is September. If you want in this issue, have your ad materials in by March 5th.



SAV Resource 1441 to Kyla Copeland, Hartford, SD, \$8,750.

Logterman Herefords & Angus Valentine, NE Feb. 13, 2017

> 117 Bulls — \$3,024 49 Females — \$2,271

Top Selling bull \$10,000. Top Selling female \$4,500.

Thorson Hereford Ranch Feb. 14, 2017 Philip, SD

35 Bulls — \$3,929 20 Open Yearling Hereford Heifer Calves — \$1,160 per head.

#### **Top Bulls:**

Lot 9, TH L1 Domino 5922, by CO L1 Domino 847 to Chuck Willard, Belvidere, SD, \$7,250. Lot 6 sired by Domino 847 to Roseth Brothers, Midland, SD for \$6,750. Lot 29 sired by JA L1 Domino 0214 to Ed Lawrence, Alzada, MT for \$6,750. Lot 21 sired by TH L1 Domino 3001 to Roseth Brothers for \$6,500. Lot 17 sired by CL1 Domino 034 to Ed Lawrence for \$6,000. Lot 25 sired by BT L1 Domino 3305 to Lee Hauber, Hulett, WY for \$5,500.

> Shaw Cattle Co. Bull Sale February 15, 2017 381 Bulls — \$4,351 133 Herefords — \$4,711 213 Black Angus — \$4,051 35 Red Angus — \$4,809

#### **Top Herefords:**

Lot 84, /S On Target 66001 ET, 1/2/16 by Hyalite On Target 936 to Ned, Jan & Bell Ward, Sheridan, WY, \$21,000.

Lot 29, /S Hometown 55630 ET, 9/17/15 by NJW 73S W18 Hometown 10Y to Snedden Herefords, CA, \$13,500.

Lot 1, /S Hometown 55498 ET, 8/30/15 by NJW 73S W18 Hometown 10Y to Sonoma Mtn. Herefords, CA, \$21,000.

Lot 58, /S TESTED 5557, 9/8/15 by EFBEEF TFL U208 Tested X651 ET to White Hawk Ranch, GA, \$11,500. **Top Black Angus**:

Lot 215, Wilson Cattle Co., WA, \$8,750.

Lot 169, Jaca Livestock, ID, \$8,000. **Top Red Angus:** 

Lot 427, Mark Mackenzie, OR, \$8,100.

Lot 413, Mark Mackenzie, \$8,000. Lot 422, Cow Creek Ranch, OR, \$8,000.

Ad Deadline for the April May issue is March 5.

#### HEREFORD AMERICA • March 2017

Olson's Red Power Sale February 16, 2017 Argusville, ND Auctioneer: Kyle Gilchrist

14 Hereford Bulls — \$3,464 9 Hereford Yearling Heifers — \$2,128 Red Angus Bulls — \$4,512 14 Red Angus Yearling Heifers — \$2,368

#### **Top Hereford Bulls:**

Lot 63, OHR Homestretch 1K 9D ET, 1/27/16 by NJW 73S W18 Hometown 10Y ET to Bill Isaacson, Park Rapids, MN, \$7,000.

Lot 65, OHR Trustfund 5W 32D, 2/8/16 by NJW 73S M326 Trust 100W ET to Galleson Farm & Ranch, Rutland, ND, \$4,250.

Lot 52, OHR Homeland 117L 155B ET, 10/20/14 by NJW 73S W18 Hometown 10Y ET to Kevin Eberle, Dazey, ND, \$4,250.

#### **Top Hereford Heifer:**

Lot 71, OHR Polly 4B 46D, 2/15/16 by OHR Homefront 1K 51B to Bill McInnis, May, TX, \$4,000.

#### **Top Red Angus Bulls:**

Lot 5, OHRR 218S Game Plan 15D, 1/30/16 by Pie Game Plan 0618 to Mike Wojciechowski, Geddes, SD, \$7,750.

Lot 14, OHRR 17W Dak Buckshot 54D 2/18/16 by Six Mile Buckshot 297B to Mike Wojciechowski, \$6,500.

Blacktop Farms Bull Sale Mitchell, SD Feb. 17, 2017 Auctioneer: Chisum Peterson

9 Yearling Hereford Bulls — \$4,250 5 Hereford Heifer Calves — \$935 41 Yearling Angus Bulls — \$4,110 5 Angus Heifer Calves — \$1,000

#### **Top Hereford Bulls:**

Lot 63, Blacktop Catapult 6728 ET, 1/20/16 by CRR 719 Catapult 109 to Charles Goldammer, Mitchell, SD, \$8,250.

Lot 53, Blacktop Equation 6426, 1/19/16 by KJ 968R Polled Solution 668Z to David Finck, Tripp, SD, \$6,250.

Lot 64, Blacktop Catapult 6790, 2/7/16 by CRR 719 Catapult 109 to Danny Mueller, Mt Vernon, SD, \$4,750.

Lot 50, Blacktop Solution 6772, 1/21/16 by KJ 968R Polled Solution 668Z to Wayne Gronueth, Mitchell, SD, \$4,500.

#### **Top Angus Bulls:**

Lot 1, Blacktop Profit 6778, 2/17/16 by Barstow Cash to George Palmer, Albion, NE, \$9,000.

Lot 5, Blacktop Butkus 6034, 1/22/16 by SandPoint Butkus X797 to Jim Iverson, Miller, SD, \$6,000.

Lot 19, Blacktop Tombstone 6126, 1/26/16 by Tombstone 050 to Dennis Baade, Artesian, SD, \$6,000.

Lot 25, Blacktop Duty 6410, 1/14/16

#### HEREFORD AMERICA • March 2017

by R B Tour of Duty 177 to Jim Iverson, \$6,000.

Lot 28, Blacktop Dominance 6042, 1/18/16 by Ellingson Dominance 2079 to Jan Husman, Kimball, SD, \$6,000.

> **Hoffman Herefords** Thedford, NE February 17, 2017 Auctioneer: Rick Machado and Lex Madden

#### 99 Bulls — \$8,639

#### **Top Hereford Bulls:**

Lot 1, H FHF Advance 628 ET, 2/20/16 by HH Advance 4075B ET to Fawcetts Elm Creek Ranch, Ree Heights, SD and Harrell Cattle Company, Carthage, IL, \$60,000.

Lot 20, H FHF Keystone 6026 ET, 2/16/16 by Pyramid 16W 110T 9116 to Buck Cattle Company and Craig Moore, Madill, OK, \$52,500. Lot 51, H FHF Catapult 6830 ET,

3/16/16 by CRR 109 Catapult 322 to Genex Cooperative Inc, and Topp Herefords, Grace City, ND, \$32,500.

> **Durbin Creek Ranch** Feb. 17, 2017 Worland, WY **Auctioneer: Joe Goggins**

79 Two-Year-Old Bulls — \$4,582 8 Horses — \$3,938 1 Dog — \$2,500 120 Baldy Heifer Calves - \$983

#### **Top Hereford Bulls:**

Lot 4, DCR 713 Kootenay 529C, 4/25, 15 by DCR Koot 713 to Rauth Ranches Inc., Alva, WY, \$7,000.

Lot 85, CDR 320 Trust 587, 4/30/15 by DCR 100W Trust 320 ET to Maggie Miller, Danile, WY, \$6,750. Lot 61, DCR Legend 5017C, 5/5/15

by TW Hercules to Pam Holland, Worland, WY, \$6,500. Lot 40, DCR 3060 Thor 571, 5/2/15

by THR Thor 3060A to Marten Ranch, Casper, WY, \$6,000.

DCR 453Y Unlimited 528, 4/29/15 by TH 43P 719T Victor 453Y to Greer Livestock, Exeter, CA, \$6,000. Lot 60, DCR HD Legend 5015, 4/28/15 by TW Hercules to Maggie Miller, \$6,000.

#### **Top Horse:**

Lot 2A, RDA Calboy Frost to Lucky 7 Angus, Riverton, WY, \$7,250. **Top Dog:** 

Lot A, J&H Cap to Bartlett Cattle Co., Encampment, WY, \$2,500.

> **Carmichael Herefords Bull Sale** February 18, 2017 Meadow, SD **Auctioneer: Doug Dietterle**

20 Yearling Bulls — \$3,975 45 Two Year Olds - \$4,667

**Top Yearlings Bulls:** Lot 13, KC Mr Freckles 16059, 3/20/16 (continued on page 30)



Les Krogstad • kph@gvtel.com (218) 945-6213 • (218) 289-5685 (cell) 3348 430th St., Fertile, MN 56540

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3/27/16 · P43718086

SIRE: MSU TCF REVOLUTION 4R

CED 4.0; BW 2.0; WW 55;

YW 88; M 16; MG 44; REA .63;

MRB .02; CHB\$ 26

Link

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CED 2.3; BW 4.0; WW 58; YW 95; M 18; MG 48; REA .94; MRB -.04: CHB\$ 30

#### TRICKY'S REVOLUTION 1523-4R D57 4/1/16 · P43719158

CED 3.9: BW 0.4: WW 50: YW 84: M 20: MG 45: REA .49: MRB .19; CHB\$ 27

TRICKY'S REV A34-4R D71 4/7/16 · P43764714

CED 3.6: BW 3.1: WW 64: YW 100; M 22; MG 53; REA .84; MRB .18: CHB\$ 34

TRICKY'S REVOLUTION WO2-4R D76 4/8/16 • P43718827 SIRE: MSU TCF REVOLUTION 4R

CED 2.8; BW 3.7; WW 57; YW 96; M 16; MG 44; REA .87; MRB -.12; CHB\$ 26

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#### 30 • www.herefordamerica.com

*(continued from page 29)* by KC Mr Ribstone 10071 to Hermann Ranch, Lemmon, SD, \$10,000. Lot 1, KC L1 Domino 16021, 3/22/16 by HH Advance 1013Y ET to Dale Neu, Rockham, SD, \$5,500.

Lot 8, KC Mr Freckles 16044, 3/27/16 by KC Mr Ribstone 10071 to Mortenson Cattle Co., Hayes, SD, \$5,500.

Lot 18, KC Mr Freckles 16094, 4/6/16 by KC Mr Ribstone 10071 to Ann Maher, Isabel, SD, \$5,500.

#### **Top Two-Year-Old Bulls:**

Lot 73 KC L1 Domino 15130, 4/24/15 by CL 1 Domino 292Z to Mike Maher, Isabel, SD, \$8,000.

Lot 70, KC L1 Domino 15106, 4/11/15 by B&D Advance 9162 to Brockel Ranch, Shadehill, SD, \$7,500.

Lot 26, KC L1 Domino 15017, 3/23/15 by HH Advance 2008Z ET to Doug Beer, Isabel, SD, \$7,000.

Lot 37, KC L1 Domino 15065, 3/29/15 by HH Advance 2008Z ET to Tom Davis, Belle Fourche, SD, \$7,000.

Lot 56, KC L1 Domino 15046, 3/28/15 by HH Advance 2008Z ET to Dane Dobesh, Belle Fourche, SD, \$7,000. Lot 60, KC L1 Domino 15043, 3/27/15 by K&B Thunderstuck 113Y 1ET to Orwick Ranch, Newell, SD, \$7,000.

> Rausch Herefords Annual Bull Sale Feb. 20, 2017 Hoven, SD Auctioneer: Joe Goggins

122 Bulls — \$4,624 72 2-Year-Old Bulls — \$4,019 50 Yearling Bulls — \$5,495 30 Reg. Heifers — \$3,425 187 Registerable Heifers — \$1,595 17 Commercial Heifers — \$1,525

#### **Top Bulls:**

Lot 46, R New York 4356, 3/19/16 by R New York 5083 to Doss Herefords/ Aufenberg Polled Herefords, MO, \$18,500.

Lot 48, R On Target 5206, 4/3/16 by Hyalite on Target 936 to Monahan Cattle Co., Hyannis, NE, \$13,500.

Lot 5, R New York 4076, 3/5/16 by SHF York 19H Y02 to Monahan Cattle Co., \$10,500.

Lot 95, R 4Ever 7485, 5/22/15 by Genoa Foremost 12180 to Melcher Herefords, Page, NE, \$9,500.

Lot 2, R On Target 4386, 3/20/16 by Hyalite On Target 936 to CML Herefords, Aberdeen, SD, \$9,000.

Lot 51, R On Target 4815, 3/29/15 by Hyalite On Target 936 to Kent Bouvier, LA, \$8,000.

Lot 54, R 4Ever 7385, 5/5/15 by Hyalite Foremost 302 to Dennis Poss, NE, \$8,000.

Lot 56, R On Target 4575, 3/25/15 by Hyalite On Target 936 to Joe Davidson, SD, \$8,000.

Lot 23, R 4Ever 6436, 4/4/16 by Hyalite Foremost 302 to Midway Polled Herefords, Sheyenne, ND, \$7,750.

Lot 77, GR 3rd Revolution 4085, 4/28/15 by R Revolution 4150 to Crazy Cow Ranch, SD, \$7,750.

Lot 3, GR New York 3396, 3/14/16 by SHF York 19H Y02 to Blume Ranch, SD, \$7,250.

Lot 11, R On Target 4536, 3/26/16 by Hyalite On Target 936 to Kolousek Ranch, \$7,250.

Lot 41, R New York 4096, 3/5/16 by SHF York 19H Y02 to Rick Jordan, SD, \$7,250.

#### **Top Heifers:**

Lot 153, R Miss New York 16, 3/1/16 by SHR York 19H Y02 to CML Herefords, \$6,500.

Lot 166, R Miss Bonanza 066, 3/6/16 by Genoas Bonanza 11051 to Kellen Jorgensen, NE, \$6,000.

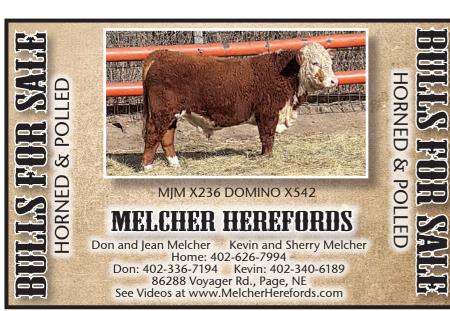
Lot 168, R Miss New York 168, 3/2/16 by SHF York 19H Y02 to Jensen Cattle, WI, \$5,750.

Lot 155, R Miss Revolution 376, 3/22/16 by R Revolution 4510 to CML Herefords, \$5,000.

Lot 157, R Miss New York 076, 3/6/16 by SHF York 19H Y02 to CML, \$4,750. Lot 151, R Miss On Target 326, 3/20/16 by Hyalite On Target 936 to Betz Farms, MO, \$4,500.

Lot 158, R Miss New York 096, 3/7/16 by SHF York 19H Y02 to Aaron Friedt, Mott, ND, \$4,500.

Lot 160, R Miss New York 1826, 4/10/16 by R New York 4243 to Happ Herefords, IL, \$4,500.



Polled Hereford & Limousin Sale Feb. 21, 2017 Thomas Sale Facility, Onida, SD

Auctioneer: Sonny Booth

#### 52 Polled Hereford Bulls — \$3,810 11 Polled Hereford Females — \$2,950

#### **Top Bulls:**

Lot 46, Bar JZ Cobblestone 134D, 3/26/16 by Bar JZ Hearthstone 426B to Simon Herefords, Seneca, SD, \$8,200. Lot 53, Bar JZ Roundup 163D, 4/3/16 by MSU Xerox 20X to Richard Schulte, Orient, SD, \$6,700.

Lot 4, Bar JZ Roll With It 006D ET, 3/6/16 by Frenzen Bar JZ Bruiser B30 to Hora Herefords, Parkston, SD, \$6,100.

Lot 14, Bar JZ Encore 040D ET, 3/11/16 by KCF Bennett Encore Z311 ET to Coffin Butte Farm, New Leipzig, ND, \$6,000.

Lot 44, Bar JZ Encore 114D, 3/24/16 by KCF Bennett Encore Z311 ET to Morris Hagberg, Spencer, NE, \$6,000. **Top Bred Heifer:** 

#### Lot 74, Bar JZ Glimmer 422C, 3/20/15

by Bar JZ Gunner 308A bred to Cane Creek Cattle Co., Glenham, SD, \$5,000.

> Ulrich Herefords Bull Sale Feb, 21, 2017 Claresholm, Alta. Auctioneer: Bob Balog

33 Bulls — \$6,404 Top: \$17,000 (Full report next month.)

Nebraska Cattlemen's Classic Horned and Polled Hereford Shows and Sales Feb. 22, 2017 Kearney, NE

#### Bulls — \$2,660 Females — \$2,283

#### **Champion Horned Hereford Heifer**

Lot 14, LE Pure Truth 830C ET, \$3,000. Seller: Bremer Show Steers of Fullerton, NE; Buyer, Darren Strizek of Ceresco, NE.

#### **Reserve Champion** Horned Hereford Heifer

Lot 21, VCR 2504 Miss Kay 667D, \$3,000. Seller: Valley Creek Ranch of Fairbury, NE; Buyer, Steve VanDeWalle of Cedar Rapids, NE

**Champion Horned Hereford Bull** Lot 6, KSPC Hammer Down 660D ET, \$3,500. Seller: Prinz Cattle of Clarkson, NE; Buyer, Kyle Geiser of Merna, NE.

#### **Reserve Champion Horned Hereford Bull**

Lot 12, LAND Hometown 602 ET-\$3,000. Seller: Landgren Ranch of Bartlett, NE; Buyer, Kyle Geiser of Merna, NE.

#### HEREFORD AMERICA • March 2017

**Champion Polled Hereford Heifer** Lot 29, KELR Chelsea, \$5,400. Seller: Keller Cattle Company of St. Paul, NE; Buyer, Kristi Hawkins of Atwood, KS.

#### **Reserve Champion Polled Hereford Heifer**

Lot 33, VCR 415B Baby Sister 636D, \$3,500. Seller: Valley Creek Ranch of Fairbury, NE; Buyer, Kristi Hawkins of Atwood, KS.

#### **Champion Polled Hereford Bull**

Lot 17, VCR 236Z Universal 602D, \$4,000. Seller: Valley Creek Ranch of Fairbury, NE; Buyer, Hall Angus Ranch of New Plymouth, ID.

#### **Reserve Champion Polled Hereford Bull**

Lot 10, MCM About Time 573C ET, \$5,000. Seller: MCM Polled Herefords of Ayr, NE; Buyer, Troy Steuer of Crete, NE.

> **BB Cattle Co. Bull Sale Feb, 13, 2017 Connell, WA** 95 Bulls — \$4,941 Top: \$23,000 (Full report next month.)

Kreth Hereford & Angus Bull Sale Feb, 25, 2017 Mt. Vernon, SD 22 Bulls — \$3,648 10 Females — \$1,995 (Full report next month.)

Jamison Herefords Annual Total Performance Bull Sale February 24, 2017 Quinter, KS

Auctioneer: Lynn Weishaar Sale Mgmt: United Livestock Brokers

#### 51 Yearling Bulls — \$5,985 130 Two-Yr.-Old Bulls — \$4,387 181 Total Bulls — \$4,837

Cattle sold to 19 states...KS, ND, SD NE, OK, TX, WY, CO, NM, CA, IA, MN, MO, AR, KY, NC, IL, AL, WV.

#### **Top Yearling Bulls:**

JA L1 Domino 6808D, 2/16 by DH Advance 031, to Oleen Bros., KS, \$62,000 for 3/4 interest.

JA L1 Domino 6224D, 4/16 by HH Advance 4082B, to Oleen Bros., KS, \$15,000 for 3/4 interest.

JA L1 Domino 6809D, 2/16 by DH Advance 031 to B&B Cattle Co., KS, \$13,000 for 3/4 interest.

JA L1 Domino 6906D, 3/16 by CL1 Domino 386A to Chad Pond Herefords, TX and Jamison Ranch, OK, \$10,000 for 3/4 interest.

JA L1 Domino 6200D, 2/16 by HH Advance 4082B to Boehnke Herefords, ND, \$9,500.

JA L1 Domino 6306D, 3/16 by DH

#### HEREFORD AMERICA • March 2017

Domino 239Z to Jeff Brawner, MO, \$9,000.

JA L1 Domino 6500D, 1/16 by HH Advance 0118X to Myers Hereford Farm, NC, \$8,750.

JA L1 Domino 6212D, 3/16 by HH Advance 4082B to Lawrence Bartel, CO, \$7,750.

JA L1 Domino 6510D, 2/16 by HH Advance 0118X to Ryan Kirk, IA, \$7,750.

JA L1 Domino 686D, 2/16 by JA L1 Domino 302A to Zero Hereford Ranch, NE, \$7,250.

#### **Top Two-Year-Old Bulls:**

JA L1 Domino 5611C, 2/15 by JA L1 Domino 7640T to Ryan Bullinger, TX, \$13,000.

JA L1 Domino 5305C, 4/15 by HH Advance 0085X to Thaine Schickedanz, OK, \$8,750.

JA L1 Domino 510C, 2/15 by HH Advance 3040A to Three R Ranch, TX, \$7,500.

JA L1 Domino 512C, 2/15 by HH Advance 3040A to Kevin Dietz, ND. \$7,250.

JAK L1 Domino C43, 2/15 by JA L1 Domino 3737A to JHIC, Inc., CA, \$7,250.

JAK L1 Domino C79, 3/15 by JA L1 Domino 3737A to Slash Z Land & Cattle, NM, \$7,000.

JA L1 Domino 511C, 2/15 by HH Advance 3040A to Kevin Dietz, ND, \$6,750.

## Mile High Night Hereford Sale in Denver Grosses \$548,750

KANSAS CITY, MO — The Hereford breed garnered attention this year at the National Western Stock Show (NWSS) in Denver at the Mile High Night Hereford Sale. An estimated 5,000 attended the sale Jan. 13 on the stadium floor.

"The Mile High Night and Mile High Eve sales both showed a strong demand for Hereford genetics this year at the National Western Stock Show," said Joe Rickabaugh, AHA director of seedstock marketing. "Both were solid sales for the Hereford breed, which again presented a stellar set of cattle both on the hill and in the yards in Denver."

The elite 30 lot Hereford offering brought forth prominent genetics from established operations across the country. When auctioneers James M. Birdwell and Cody Lowderman lowered the gavel for the final time, 30 lots grossed \$548,750 for an average of \$18,292. Six and one-half bull lots grossed \$131,00 and averaged \$22,545. Twenty-three and one-half females grossed \$417,750 and averaged \$17,777.

The high-selling Lot 4, a pick of the 2017 spring heifer calves from NJW Polled Herefords, Sheridan, WY, commanded \$110,000 and was purchased by Pablo Martin, Herra, Argentina.

The second high-seller was Lot X, semen shares in B&C Stockman 6026D ET consigned by Austin Breeding, Miami, TX; DelHawk Cattle Company, Earlville, IL; Lowderman Cattle Company, Macomb, IL; Foggy Bottom Farm, Taneytown, MD; Ole McDonald Farm, Byron Center, MI; and Express Ranches, Yukon, OK, sold for \$85,000. Semen package buyers included MCS Cattle Company, Elgin, OK; Bull Creek Farm, Butler, PA; Hoffman Ranch. Thedford. NE: Jones Show Cattle, Harrod, OH; T/R Cattle Co., Glencoe, OK; Jensen Bros., Courtland, KS; Boyd Beef Cattle, Mayslick, KY; Kolt Cattle Co., Garland, NE; and Justin Beckstrand, Warwick, ND.

The sale remained strong with four third high-selling lots. Lot 17A, a pick of the Krebs Ranch two fall yearling heifers, consigned by Ty and Sage Krebs, Gordon, NE, was bought by Saige Ward of Laramie, WY, for \$30,000. Lot 26, consigned by Brumley Farms, Orovada, NV, demanded \$30,000 for one-half interest in one of their elite donor females. The top bidder on the offering was E.C. Rosson of Milford, TX. Also commanding \$30,000 was Lot 33. Hogbach Farm, Landrum, SC, took home the right to pick the 2016 fall heifer calves from Hoffman Ranch, Thedford, NE Lot XX, a full sibling pregnancy to BR Bell Air 6011, consigned by the Barber Ranch, Channing, TX, was purchased for \$30,000 by Rosebrook Angus, of Dexter, OR.

Rounding out the top lots at \$25,000 was Lot 7 from Jensen Bros., Courtland, KS. The pick of the Jensen Bros. bulls, either in the yards or on the hill, was purchased by Harvie Ranch and RSK Ranch, Olds, Alberta, Canada. Lot 3, one-half interest in Churchill Gunpowder 657D ET, consigned by Churchill Cattle Co., Manhattan, MT, also brought \$25,000. The one-half interest buyers included P.W. Gillibrand Cattle, Simi Valley, CA, and Scott and Pip Hann, Truro Whiteface, Australia. The consignors also offered semen packages which were purchased by Phillips-Renner Farm and Roth Hereford Farm, Richmond, MO; Southern State Herefords, TN; and R&R Family Farms, Willmar, MN.

Reminde

Ads for the April/May issue of *Hereford America* must be in by March 5. Small ads are also welcomed.

#### GERLACH HEREFORDS Vermeulen Angus **Production Sale** SELLING: 65 BULLS 25 Yearling Herefords, SAT. APRIL 8. 201 1:00 PM **30 Yearling Angus Mitchell Livestock Auction** and 10 Fall Angus **Mitchell**, SD Sons and grandsons of these 2 bulls sell April 8th! **Hereford Sires:** Churchill Sensation 028X Churchill Red Bull 200Z LCX 88X Zoey 14B ET JWG Gluck 3008 ET LCX He's A Truck 104 ET **Angus Sires:** RB Active Duty 010 RB Tour of Duty 177 Varilek Mentor 2096-14 Varilek Active Duty 4067 79 Bruns Bismarck 390 ORIgen. Koupals B&B Identity 2085 Lau Barstow Cash R 1193 **CHURCHILL SENSATION 028 RB ACTIVE DUTY 010** Moore Fort Knox 126 D 534 Efficent X035 For more information 39412 259th St., Stickney, SD 57375 24378 SD Hwy 37, Letcher, South Dakota Jeff & Donna Gerlach contact: Cell: 605/999-1494 E-mail: jdkk@santel.net Cell: 605/770-2524 Home: 605/236-5724 Ph: 605/248-2524

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# Bull Sales, Kids, Calves and Characters of the Hereford Breed

We cover a lot of events and a lot of miles, taking many pictures along the way. Here is a sampling of photos taken on our travels the past few months, plus a few more.



American Junior Hereford Association board prior to the Ladies of the Royal Sale in Kansas City last fall.

*Photos by Jill Hotchkiss unless otherwise noted. Lynn Gordon, Phil Eggers and Lynn Terry are also contributing photographers.* 





Mary Barber, Channing, Texas and Robin Meeks, Taylor, NE after Terri Barber was named AHA president. Mary is Terri's mother.



Kevin Schultz (left), Sandhill Farms, Haviland, KS and Bill Cox, CX Ranch, Pomeroy, WA, discussing something important in Kansas City.



Lester Schafer (left) from Minnesota and Art Handel, Rapid City, SD visiting at the AHA annual meeting.



Future Hereford breeders, the Dukart boys, checking out Hereford America. Photo by Megan Dukart



Katie Nolles, Bassett, NE.



Evidently the farm toys sold out early at the SD Silent Auction.



Roger Stuber (left), Bowman, ND, Bill Ashe, Selmer, TN and Bob Thompson, Rolla, MO, visiting outside the American Royal Show in Kansas City, MO last fall.



Another future Hereford breeder, son of Steven and Amy Muller horsing around in a Sioux mineral feeder at the SD Hereford banquet while dad buys cattle over the phone....



HEREFORD AMERICA • March 2017

www.herefordamerica.com • 33



Mark and Deb Schoen of Christ the Rock Creek Farm near St. Croix Falls, WI, examine the bull lineup at the Delaney sale in Lake Benton, MN in January. Photo by Phil Eggers



Pete Atkins and Jerry Delaney on sale day. Photo by Phil Eggers



Jonita Sommers, Pinedale, WY visits with Byron Bayers at the Churchill Sale where the Sommers Ranch purchased Lot 1. Photo by Lynn Terry



Beautiful, crisp day for a bull sale at Churchill Cattle Co., Manhattan, MT.

Photo by Lynn Terry



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34 • www.herefordamerica.com

HEREFORD AMERICA • March 2017



Sale day at Upstream Ranch, Taylor, NE. Photo by Phil Eggers



Brent Meeks (left) welcomes a large crowd to the Upstream sale as auctioneer Seth Weishaar is ready to sell. Photo by Phil Eggers



Neal and Bradley Ward from Wooden Shoe Farms, Idaho bid on females at the Topp Herefords sale, Grace City, ND.



Mike Stroh gave opening comments at their sale.



Keison Ranch, Watford, ND bought the top seller at Stroh's sale.



Linda and Jason Winter, Goodrich, ND at the Topp sale.



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Bill Smith (left), Midway Polled Herefords, Sheyenne, ND and Craig Pelton, Halliday, ND looking at bulls — ear flaps down.



Tony Stroh, Killdeer, ND and grandson, Lucas Stroh getting ready for the start of the Stroh Hereford sale.



Part of the offering at the Cattlemen's Choice Bull Sale, Pelton Herefords and Wasem Red Angus, near Halliday, ND.



Bulls enjoying the sun at the Baumgarten Cattle Co. Sale near Belfield, ND.



Troy Tescher from Beach, ND.



Scott Weishaar and Gary Friedt.



Rod Gierau, Springview, NE bought the top selling bull at the Baumgarten sale.



Bob Tenold, Reva, SD bought the top selling two-year-old in the Friedt Sale.



The Friedt heifers were a popular sale-day item as usual with active bidding.



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BCC BILLY THE KID 330A 43418825
BW 4.6 WW 63 YW 108 M 33 UDDR 1.20 TEAT 1.15 REA .94 MARB -.01
20 SONS SELL AND FERTILE DAUGTERS. Huge hip, deep quarter, long and thick down his top line. Short marked with eye pigment. Good milk. Strong performance, large scrotal, sheath up, good bone and a large REA.

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muscular, growth BRC FACTOR Y19 — best females, different pedigree SR NAVARRO 450X — thick, deep and long SR BAKKEN 62Z — explosive performance-CL 1 DOMINO 1161Y — style and growth



CL 1 DOMINO 0130X 43082390 BW 0.7 WW 60 YW 102 M 37 UDDR 1.15 TEAT 1.19 REA .53 MARB .13 12 SONS SELL AND EXCELLENT FEMALES. Low BW bull with good muscle shape, strong top, pigment, thick, super milk and balanced carcass numbers. His daughters are productive with superb udder shape and great disposition.



UU TURNING POINT 43467860 BW 4.2 WW 75 YW 127 M 35 UDDR .87 TEAT .87 REA .86 MARB .10 11 EXCITING SONS SELL AND A COUPLE OF DAUGHTERS. Exciting and explosive performance first 21 calves had a weaning ratio of 108. He is a "stud." Massive in his make- up, correct structure, fully pigmented, deep rib and flank. Presents a "cowmen's look." Growth, strong back, large testicles, ideal markings, good hair coat and the easy doing look.

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36 • www.herefordamerica.com

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Jack Holden (left), Valier, MT and Fred Helbling, Mandan, ND getting caught up at the Amdahl-Baker sale, Rapid City, SD



Jeronimo Garza and his daughter enjoyed bidding and buying together at the Amdahl-Baker sale. They are from Mexico.

Amy and Steve Nuhsbaumer bidding on cattle at the Fawcett's Elm Creek Ranch sale, Ree Heights, SD.



Mike Maher from Isabel, SD purchased the top selling two-yearold bull at the Carmichael Sale.



Connie Weishaar, Reva, SD at the Fawcett sale.



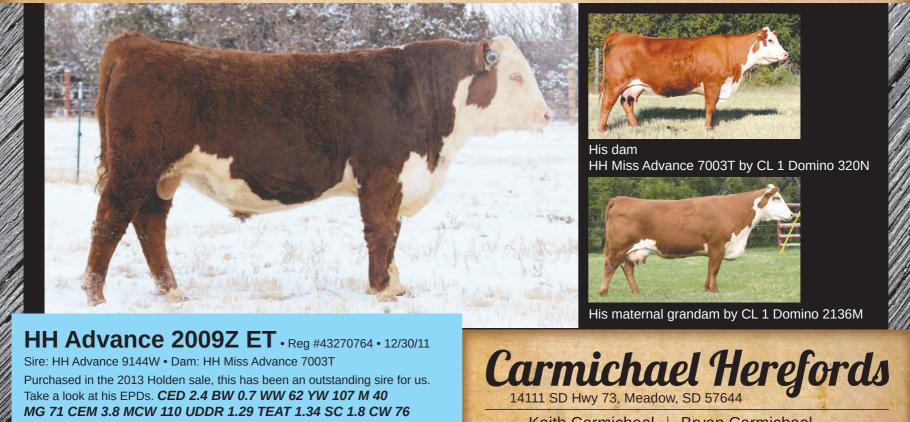


Two-year-old bulls at Carmichael Ranch, Meadow, SD.



Danny Fawcett with children Hollis and Ivy on the block at their sale. In background are Keith Fawcett, Danny's father, and Auctioneer Lynn Weishaar.

## Offering semen packages for sale: \$25/straw, \$75 per certificate



Purchased in the 2013 Holden sale, this has been an outstanding sire for us. Take a look at his EPDs. CED 2.4 BW 0.7 WW 62 YW 107 M 40 MG 71 CEM 3.8 MCW 110 UDDR 1.29 TEAT 1.34 SC 1.8 CW 76 FAT -0.019 REA 0.41 MRB 0.11 BMI\$ 24 CEZ\$ 18 BII\$ 19 CHB\$ 33

He ranks in the top 7% for BW, top 10% for YW, top 1% for Milk and M&G. Maternal half brother to our 1013Y herd bull. Seldom do you find a herd bull with the low birth weight, high growth, high maternal and high M&G numbers this guy possesses. Large scrotal measurement bull that passes it on to his offspring.

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HEREFORD AMERICA • March 2017

www.herefordamerica.com • 37



Vince Svoboda, long-time customer of Rausch Herefords, Hoven, SD has purchased bulls there for 40 years. Vince is from lona, SD.



Auctioneer Sonny Booth (left) with Seth and Don Zilverberg, making intros at the Bar JZ Sale.



John Zilverberg (left) and long-time Bar JZ customer, Richard Schulte.



Jerry Rausch visiting with the crowd before their sale.



Dixie Hoffman and her granddaughter on sale day at Hoffman Ranch, Thedford, NE.



Part of the Hoffman sale crowd.



Sydney Dvorak, recipient of the 2017 James Carmichael Scholarship.

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# Lander Nicodemus named Champion at 2017 World Livestock **Auctioneer Championship Midwestern Regional Competition**

Nicodemus, Cheyenne, WY, was tioneers who Nicodemus regards named Champion at the 2017 Livestock Auctioneer World Championship (WLAC) Midwestern Regional Qualifying Event. West Point Livestock Auction, West Point, NE, hosted the final of three WLAC qualifying events. A total of 26 contestants competed for a top 10 placing, granting them a spot in the 2017 WLAC at Public Auction Yards in Billings, MT

Nicodemus is sponsored by Torrington Livestock Markets, Torrington, WY.

Following college, Nicodemus was trying to find his way in the career world and consulted with his father, who had previously attended auctioneer school and worked for Torrington Livestock Markets, on becoming an auctioneer. After some instruction and a few years practicing his chant "behind the wheel" of a truck at a Nebraska feedyard, Nicodemus decided he was ready to move back to Wyoming and paid a call to Lex Madden at Torrington Livestock Markets.

Fast forward to today. Nicodemus admits that he was not necessarily looking for an auctioneering job when he called Madden, but after time spent as a field representative, received a chance to sell cattle. The auctioneer has progressed from selling weigh cows to larger feeder cattle sales. He considers his job at Torrington Livestock Markets to be a great mentoring opportunity with the



KANSAS CITY, MO - Lander Madden brothers, a pair of aucas two of the greatest. Lex is the 1998 World Livestock Auctioneer Champion, and Shawn won the title in 2001.

> This is the second year Nicodemus has competed in the WLAC Qualifying Events and also qualified for the WLAC. Looking to June, Nicodemus is "still on cloud nine and extremely honored" by his Midwestern Regional win but already has plans in store to prepare for the WLAC. Nicodemus says that he believes a WLAC win would be more than the actual honor of the title, but the opportunity to better himself through competition and represent the state of Wyoming, its livestock marketing industry and the producers he works for each sale day.

> Also making a great showing were Reserve Champion, Mike Godberson, Pawnee, Okla., and Runner-up Champion, Dan Koupal, Dante, SD. The following contestants also qualified for the 2017 WLAC: Neil Bouray, Webber, KS; Ab Carroll, Downeyville, ON; Lance Cochran, Medford, Okla.; Brian Little, Wann, OK; Blake McDaniel, Tallassee, AL; and Jared Miller, Leon, IA. The Top Rookie award is given to the high-scoring, first-time contestant, and Cody Lowderman, Macomb, IL, won the award and a spot at the 2017 WLAC.

> A live cattle sale took place with actual bidders in the seats. Contestants were judged on the clarity of their auction chant; vocal quality; ability to catch bids and conduct the sale; and if the judge would hire the auctioneer. Judges for each qualifying event are livestock market owners and managers from across the United States. The Midwestern Regional was judged by Zach Boulineau, Wilkes County Stockyard, Washington, GA; Todd Eberle, Burwell Livestock Market, Ltd., Burwell, NE; Greg Rus, Mitchell Livestock Marketing, LLC, Mitchell, SD; Carl McKettrick, Jr., Arcadia

Stockyard, Arcadia, FL; and Tim Starks, Cherokee Sales Co., Cherokee, OK.

Other contestants who competed are Ross Annett, Brooks, AB; Jared Anstine, Holden, MO; Glenn Berkner, Sleepy Eye, MN; Chuck Bradley, Rockford, AL; Tom Bradley, Winterset, IA; Marcus Kent, Dunnellon, FL.; Cody Kirschbaum, Bloomington, WI; Ken Mc-

Donald, Indian Head, SK; Bill Nance, Sheldon, MO; Kirk Otte, Gordon, NE; Lane Rodman, Perkins, OK; Ethan Schuette, Washington, KS; Daren Shumway, Lehi, AZ; Justin Steward, Wyoming, IA; Scott Werlein, Gilmanton, WI; and Curtis Wetovick, Fullerton, NE.

The contest will re-air Saturday, January 21 on www.LMAauctions.com beginning at 12:00 p.m. CST.

About the World Livestock Auctioneer Championship

In June 1963, the Livestock Marketing Association held the first annual World Livestock Auctioneer Championship (WLAC) at the Cosmopolitan Hotel in Denver, Colorado. The purpose: to spotlight North America's top livestock auctioneers and to salute their traditionally important role in the competitive livestock marketing process. That year, 23 auctioneers from the United States and Canada sold the same 20 head of cattle over and over again.

The contest was held at hotels until 1967, when it traveled to its first LMA member market. Since then the WLAC has been held in conjunction with the LMA Marketing Industry Convention at member markets around the U.S. and Canada. Recent locations include California, Missouri, Montana, Tennessee, Kansas, South Dakota and Alberta, Canada.

Though the rules have changed, the enthusiasm for the competi-



Lander Nicodemus

tion hasn't. On average each year, nearly 100 auctioneers enter the qualifying events and only 31 (10 from each qualifying event, one from the auctioneering competition at Calgary Stampede) are selected to compete in the WLAC. The championship consists of three stages: the regional qualifying events held at different markets around the country, followed by the semi-finals and the finals that are held each June in conjunction with the LMA Annual Convention. Contestants competing for the World Champion title must be 18 years old, employed as a livestock auctioneer and sponsored by a local auction market that shares in the favorable publicity generated by the winners.

LMA is proud to sponsor an event that brings together North America's top livestock auctioneers in a competition that showcases professionalism and promotes the auction method of selling livestock.

### About the Livestock Marketing Association

The Livestock Marketing Association, headquartered in Kansas City, Missouri, is North America's largest membership organization dedicated to supporting, representing and communicating with and for the entire livestock marketing sector. LMA has more than 800 member businesses across the U.S. and Canada. For more information, visit www.LMAWeb. com.



40 • www.herefordamerica.com

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## United States Cattle on Feed Up One Percent

Released February 24, 2017, by the National Agricultural Statistics Service (NASS), Agricultural Statistics Board, United States Department of Agriculture (USDA).

Cattle and calves on feed for the slaughter market in the United States for feedlots with capacity of 1,000 or more head totaled 10.8 million head on February 1, 2017. The inventory was 1 percent above February 1, 2016.

Placements in feedlots during January totaled 1.98 million head, 11 percent above 2016. Net placements were 1.93 million head. During January, placements of cattle and calves weighing less than 600 pounds were 380,000 head, 600-699 pounds were 445,000 head, 700-799 pounds were 585,000 head, 800-899 pounds were 410,000, 900-999 pounds were 116,000, and 1,000 pounds and greater were 45,000 head.

New placement weight categories are available this month. The new cat-

egories are 800-899 pounds, 900-999 pounds, and 1,000 pounds and greater. Marketings of fed cattle during January totaled 1.75 million head, 10 percent above 2016.

Other disappearance totaled 53,000 head during January, 5 percent below 2016.

#### 2016 Cattle on Feed and Annual Size Group Estimates

Cattle and calves on feed for slaughter market in the United States for feedlots with capacity of 1,000 or more head represented 81.2 percent of all cattle and calves on feed in the United States on January 1, 2017. This is comparable to the 80.4 percent on January 1, 2016.

Marketings of fed cattle for feedlots with capacity of 1,000 or more head during 2016 represented 87.1 percent of total cattle marketed from all feedlots in the United States, down slightly from 87.2 percent during 2015.

### New Research Examines Beef Demand Indices

Beef demand is critical to understand and monitor as it directly influences overall beef industry prosperity. When beef demand strengthens, beef and cattle prices for the entire industry are higher than they otherwise would be, says Kansas State University Economist Glynn Tonsor. This highlights the clear economic value in accurately measuring beef demand. One way to do this is through construction of an index that provides an easy to understand, single-measure indicator of beef demand over time. A beef checkoff-funded study by Glynn T. Tonsor, and Ted. C. Schroeder, both of Kansas State University, recently examined the feasibility of developing new foodservice and grocery store beef demand indices.

"Despite the usefulness of existing demand indices for monitoring demand strength, all have a number of important limitations," says Tonsor. "Indices that are updated more frequently, and that can be dissected by product or market region, can be especially informative about where demand is changing most. Armed with such information, the beef industry could better adjust, target and monitor product marketing strategies."

As beef demand changes over time, insights from regularly updated demand indices would provide the entire industry a barometer of demand strength. Operators throughout the nation's retail sector could use this information to benchmark their own situation within the broader beef demand position. If demand is improving in a retailer's region but not in their operation, that information might lead to more timely solutions to their marketing challenges. Conversely, if a retailer's operation is experiencing stronger beef demand than their broader region, that could provide valuable lessons about the elements of "winning strategies."



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46 • www.herefordamerica.com



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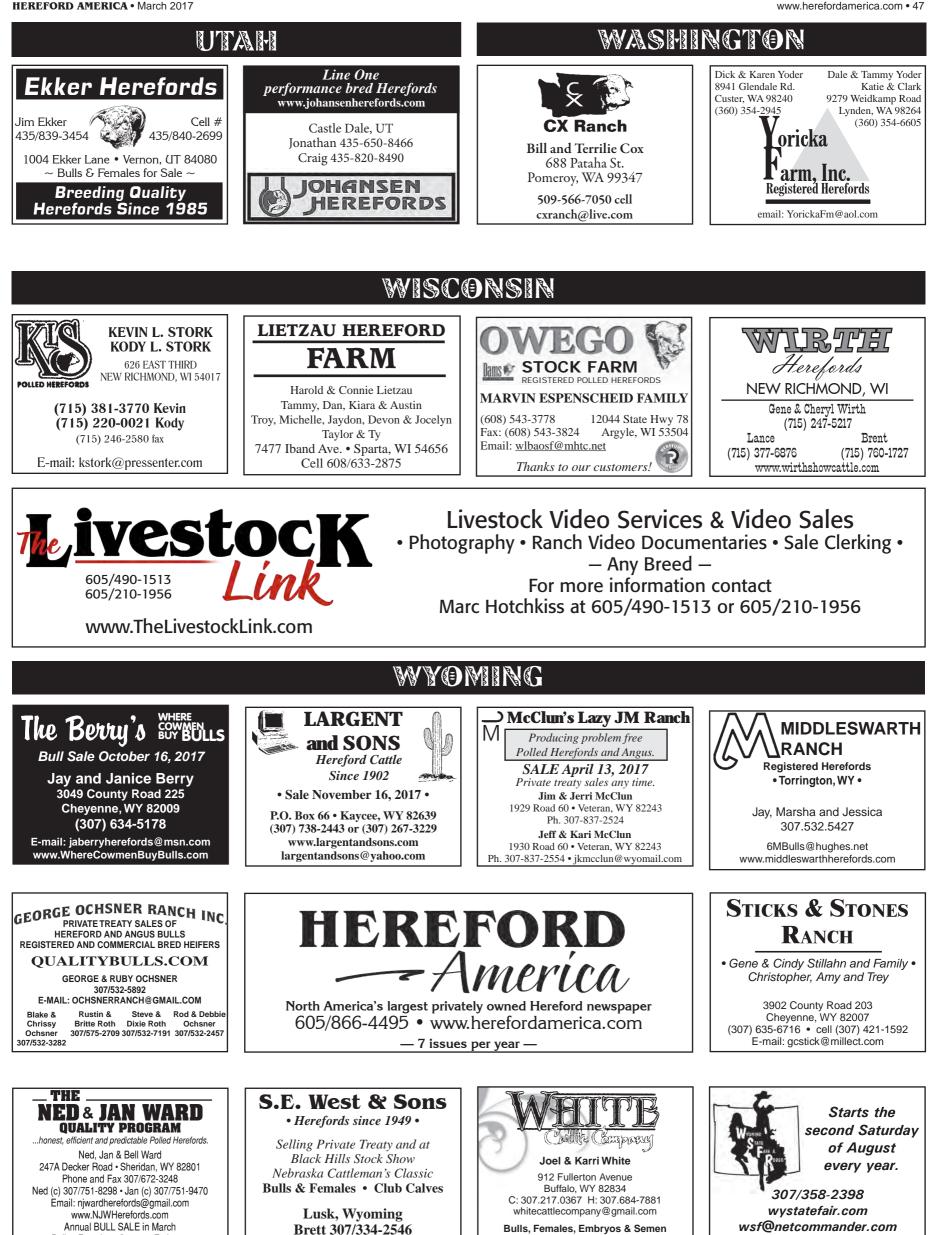


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